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**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

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**Form 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d)**  
**of the Securities Exchange Act of 1934**  
**for the Quarterly Period Ended**  
**June 30, 2002**

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Commission File Number 0-16379

**Clean Harbors, Inc.**

(Exact name of registrant as specified in its charter)

**Massachusetts**  
(State of Incorporation)

**04-2997780**  
(IRS Employer Identification No.)

**1501 Washington Street, Braintree, MA**  
(Address of Principal Executive Offices)

**02184-7535**  
(Zip Code)

**(781) 849-1800 ext. 4454**  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value  
(Class)

12,154,612  
(Outstanding at August 7, 2002)

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**CLEAN HARBORS, INC. AND SUBSIDIARIES**

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**CLEAN HARBORS, INC. AND SUBSIDIARIES**

**CONSOLIDATED INCOME STATEMENT**

**Unaudited**

(in thousands except for earnings per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Revenues	\$ 60,105	\$ 62,300	\$ 113,424	\$ 114,118
Cost of revenues	42,048	43,110	80,990	81,561
Selling, general and administrative expenses	12,241	11,362	22,331	21,142
Depreciation and amortization	2,649	2,759	5,344	5,548
Income from operations	3,167	5,069	4,759	5,867
Interest expense, net	2,243	2,462	4,357	4,590
Income before provision for (benefit from) income taxes	924	2,607	402	1,277
Provision for (benefit from) income taxes	441	218	161	(80)
Net income	\$ 483	\$ 2,389	\$ 241	\$ 1,357
Basic earnings per share	\$ 0.03	\$ 0.20	\$ 0.00	\$ 0.10
Diluted earnings per share	\$ 0.03	\$ 0.18	\$ 0.00	\$ 0.09
Weighted average common shares outstanding	12,064	11,396	11,932	11,349
Weighted average common shares plus potentially dilutive common shares	14,362	12,703	14,213	12,052

The accompanying notes are an integral part of these consolidated financial statements.

# CLEAN HARBORS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)

	June 30, 2002	December 31, 2001
	(Unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,713	\$ 6,715
Restricted investments	1,006	1,044
Accounts receivable, net of allowance for doubtful accounts of \$1,990 and \$1,698, respectively	39,235	46,545
CSD acquisition costs	11,668	—
Prepaid expenses	2,375	1,962
Supplies inventories	4,072	4,115
Deferred tax assets	4,714	3,986
	<u>64,783</u>	<u>64,367</u>
Total current assets		
Property, plant and equipment:		
Land	8,478	8,478
Buildings and improvements	45,254	44,152
Vehicles and equipment	98,159	94,840
Furniture and fixtures	2,279	2,230
Construction in progress	1,598	1,843
	<u>155,768</u>	<u>151,543</u>
Less—Accumulated depreciation and amortization	102,495	98,119
	<u>53,273</u>	<u>53,424</u>
Net property, plant and equipment		
Other assets:		
Goodwill, net	19,032	19,032
Permits, net	9,932	10,585
Other	4,409	4,313
	<u>33,373</u>	<u>33,930</u>
Total other assets		
Total assets	<u>\$ 151,429</u>	<u>\$ 151,721</u>

The accompanying notes are an integral part of these consolidated financial statements.

# CLEAN HARBORS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)

	June 30, 2002	December 31, 2001
	(Unaudited)	
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Uncashed checks	\$ 3,164	\$ 4,184
Current maturities of long-term obligations	3,648	3,814
Accounts payable	19,083	19,017
Accrued disposal costs	2,189	4,598
Deferred revenue	4,857	5,532
Other accrued expenses	12,404	15,518
Income taxes payable	36	425
	<u>45,381</u>	<u>53,088</u>
Other liabilities:		
Long-term obligations, less current maturities	50,226	44,699
Deferred tax liability	2,933	2,933
Other	1,483	1,432
	<u>54,642</u>	<u>49,064</u>
Stockholders' equity:		
Preferred Stock, \$.01 par value:		
Series A Convertible;		
Authorized—2,000,000 shares; Issued and outstanding—none	—	—
Series B Convertible;		
Authorized—156,416 shares; Issued and outstanding 112,000 (liquidation preference of \$5.6 million)	1	1
Common Stock, \$.01 par value		
Authorized—20,000,000 shares;		
Issued and outstanding—12,142,013 and 11,484,654 shares, respectively	121	115
Additional paid-in capital	66,652	64,838
Accumulated deficit	(15,368)	(15,385)
	<u>51,406</u>	<u>49,569</u>
Total liabilities and stockholders' equity	<u>\$151,429</u>	<u>\$151,721</u>

The accompanying notes are an integral part of these consolidated financial statements.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**Unaudited**  
(in thousands)

	SIX MONTHS ENDED JUNE 30,	
	2002	2001
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 241	\$ 1,357
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	5,344	5,548
Allowance for doubtful accounts	375	342
Amortization of deferred financing costs	321	210
Amortization of warrants	179	55
Deferred income taxes	291	(388)
Gain on sale of fixed assets	(38)	(19)
Changes in assets and liabilities		
Accounts receivable	6,935	(1,338)
Prepaid expenses	(413)	(621)
Supplies inventories	43	(390)
Income taxes receivable	—	81
Other assets	(96)	48
Accounts payable	(216)	(3,360)
Deferred revenue	(675)	415
Accrued disposal costs	(2,409)	(443)
Other accrued expenses	(3,114)	(90)
Income taxes payable	(389)	171
Other liabilities	51	(114)
Net cash provided by operating activities	6,430	1,464
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
CSD acquisition costs	(11,668)	—
Additions to property, plant and equipment	(4,259)	(2,661)
Proceeds from the sale of fixed assets	39	32
Cost of restricted investments acquired	(6)	(15)
Proceeds from sale of restricted investments	44	—
Net cash used in investing activities	\$ (15,850)	\$ (2,644)

The accompanying notes are an integral part of these consolidated financial statements.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**Unaudited**  
(in thousands)

	SIX MONTHS ENDED JUNE 30,	
	2002	2001
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net borrowings under long-term revolver	\$ 3,645	\$ 3,317
Additional borrowings under term notes	3,200	19,000
Payments on long-term obligations	(1,857)	(5,152)
Uncashed checks	(1,020)	—
Proceeds from exercise of stock options	697	29
Dividend payments on preferred stock	(224)	—
Additions to deferred financing costs	(127)	(2,854)
Proceeds from employee stock purchase plan	104	96
Repayment of Senior Notes	—	(50,000)
Issuance of Subordinated Notes	—	35,000
Net cash provided by (used in) financing activities	4,418	(564)
<b>DECREASE IN CASH AND CASH EQUIVALENTS:</b>	(5,002)	(1,744)
Cash and cash equivalents, beginning of year	6,715	2,629
Cash and cash equivalents, end of period	\$ 1,713	\$ 885
Supplemental Information:		
Non cash investing and financing activities:		
Stock dividend on preferred stock	\$ —	\$ 224
Tax benefit relating to exercise of stock options	1,016	—

The accompanying notes are an integral part of these consolidated financial statements.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**Unaudited**  
**(in thousands)**

	Series B Preferred Stock		Common Stock		Additional Paid-in Capital	(Accumulated Deficit)	Total Stockholders' Equity
	Number of Shares	\$0.01 Par Value	Number of Shares	\$0.01 Par Value			
Balance at December 31, 2001	112	\$ 1	11,485	\$ 115	\$ 64,838	\$ (15,385)	\$ 49,569
Net income	—	—	—	—	—	241	241
Preferred stock dividends:							
Series B	—	—	—	—	—	(224)	(224)
Exercise of warrants	—	—	281	3	—	—	3
Proceeds from exercise of stock options	—	—	333	3	694	—	697
Tax benefit relating to exercise of stock options	—	—	—	—	1,016	—	1,016
Employee stock purchase plan	—	—	43	—	104	—	104
Balance at June 30, 2002	112	\$ 1	12,142	\$ 121	\$ 66,652	\$ (15,368)	\$ 51,406

The accompanying notes are an integral part of these consolidated financial statements.



**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1 Basis of Presentation**

The consolidated interim financial statements included herein have been prepared by the Company, pursuant to the rules and regulations of the Securities and Exchange Commission, and include, in the opinion of management, all adjustments of a normal recurring nature necessary for the fair statement of results of interim periods. The operating results for the three and six months ended June 30, 2002 are not necessarily indicative of those to be expected for the full fiscal year. Reference is made to the audited consolidated financial statements and notes thereto included in the Company's Report on Form 10-K for the year ended December 31, 2001 as filed with the Securities and Exchange Commission.

**NOTE 2 Significant Accounting Policies**

*(a) New Accounting Pronouncements*

In July 2001, the FASB issued SFAS No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires that all business combinations be accounted for under the purchase method only and that certain acquired intangible assets in a business combination be recognized as assets apart from goodwill. SFAS No. 142 requires that ratable amortization of goodwill be replaced with periodic tests of the goodwill's impairment and that intangible assets other than goodwill be amortized over their useful lives. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001 and for all business combinations accounted for by the purchase method for which the date of acquisition is after June 30, 2001. The provisions of SFAS No. 142 are effective for fiscal years beginning after December 15, 2001, and the Standard was adopted by the Company, as required, in fiscal year 2002. The Company has historically accounted for acquisitions as purchases; thus, the adoption of SFAS No. 141 did not materially affect the Company's results. The Company has determined the adoption of SFAS No. 142 will eliminate amortization of goodwill expense of \$767,000 in 2002. The Company tested goodwill for impairment as of December 31, 2001 using the criteria set forth under SFAS No. 142. Based on the results of the impairment test, the Company does not expect to record an impairment charge in 2002 relating to goodwill. See Note 3 for the effect of the implementation of SFAS No. 142 on the periods presented.

In July 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." Statement No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When a liability is initially recorded, the entity capitalizes a cost by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, an entity either settles the obligation for its recorded amount or incurs a gain or loss upon settlement. The standard is effective for fiscal years beginning after June 15, 2002, with earlier application being encouraged. The Company is currently studying Statement No. 143, and the Company plans to

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 2 Significant Accounting Policies (continued)**

*(a) New Accounting Pronouncements (continued)*

adopt the Statement in the first quarter of 2003. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," that replaces FASB Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." Statement No. 144 requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Therefore, discontinued operations will no longer be measured at net realizable value or include operating losses that have not yet occurred. The provisions of Statement No. 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001, with earlier application being encouraged. The Company adopted this statement in the first quarter of 2002. Statement No. 144 had no impact on results of operations or financial condition for the three and six month periods ended June 30, 2002.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statement No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." Statement No. 145 rescinds FASB Statement No. 4, "Reporting Gains and Losses from Extinguishment of Debt," and an amendment of that Statement, FASB Statement No. 64, "Extinguishment of Debt made to satisfy Sinking-Fund Requirements." This Statement also rescinds FASB Statement No. 44, "Accounting for Intangible Assets of Motor Carriers." This Statement amends FASB Statement No. 13, "Accounting for Leases," to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. This Statement also amends other existing authoritative pronouncements to make various technical corrections, clarify meaning, or describe their applicability under changed conditions. Statement No. 145 is effective for fiscal years beginning after May 15, 2002. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." Statement No. 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to exit or disposal plan. Examples of costs covered by the standard include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. Statement No. 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**NOTE 2 Significant Accounting Policies (continued)**

*(b) Reclassifications*

Certain reclassifications have been made in the prior periods' consolidated financial statements to conform with the 2002 presentation.

**NOTE 3 Goodwill Amortization**

Effective January 1, 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 142 requires that ratable amortization be replaced with periodic tests of the goodwill's impairment. The following table shows the adjustment to net income, and basic and diluted earnings per share if the ratable amortization is excluded for the three and six months ended June 30, 2001 (in thousands except for per share amounts):

	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2002	2001	2002	2001
Reported net income	\$ 483	\$ 2,389	\$ 241	\$ 1,357
Add back: Goodwill amortization	—	192	—	383
Adjusted net income	\$ 483	\$ 2,581	\$ 241	\$ 1,740
Basic earnings per share:				
Reported earnings	\$0.03	\$ 0.20	\$0.00	\$ 0.10
Goodwill amortization	—	.02	—	.03
Adjusted earnings per share	\$0.03	\$ 0.22	\$0.00	\$ 0.13
Diluted earnings per share:				
Reported earnings	\$0.03	\$ 0.18	\$0.00	\$ 0.09
Goodwill amortization	—	.02	—	.03
Adjusted earnings per share	\$0.03	\$ 0.20	\$0.00	\$ 0.12

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**NOTE 4 Financing Arrangements**

The following table is a summary of the Company's long-term debt obligations:

	June 30, 2002	December 31, 2001
	(Unaudited)	
Long-term obligations consist of the following:		
Economic development revenue bonds, bearing interest at 10.75%	\$ 9,700	\$ 9,700
Revolving credit facility with a financial institution, bearing interest at the Eurodollar rate (1.84% at June 30, 2002) plus 3.00% or the "prime" rate (4.75% at June 30, 2002) plus 1.50%, collateralized by substantially all assets	3,645	—
Term Note B payable, bearing interest at the greater of the "prime" rate (4.75% at June 30, 2002) plus 3.50% or 12.00%, collateralized by substantially all assets	5,834	7,191
Term Note C payable, bearing interest at the greater of the "prime" rate (4.75% at June 30, 2002) plus 3.50% or 12.00%, collateralized by substantially all assets	3,200	—
2000 Term Note payable, bearing interest at the Eurodollar rate (1.84% at June 30, 2002) plus 3.00% or the "prime" rate (4.75% at June 30, 2002) plus 1.50%, collateralized by substantially all assets	833	1,333
Subordinated Notes, bearing interest at 16.00%	35,000	35,000
	<u>58,212</u>	<u>53,224</u>
Less current maturities	3,648	3,814
Less unamortized financing costs	2,434	2,628
Less unamortized issue discount on Subordinated Notes	1,904	2,083
	<u>          </u>	<u>          </u>
Long-term obligations	<u>\$50,226</u>	<u>\$ 44,699</u>

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 4 Financing Arrangements (continued)**

As described in the Form 10-K for the year ended December 31, 2001, the Company had a \$51,000,000 Amended and Restated Loan Agreement (the "Amended Loan Agreement") with a financial institution (the "Lender"). On May 31, 2002, the Amended Loan Agreement was further amended increasing the amount of the Amended Loan Agreement to \$54,200,000. The amendment of May 31, 2002 provided for the issuance of a new \$3,200,000 term promissory note (the "Term Note C"). The interest rate for Term Note C is the greater of the prime rate plus 3.50% or 12.00%, and it is payable on May 31, 2005. The proceeds of Term Note C were used to pay acquisition costs relating to the proposed acquisition of Safety-Kleen Corp.'s Chemical Services Division. The Amended Loan Agreement includes a revolving credit facility (the "Revolver"). The Revolver allows the Company to borrow up to \$30,000,000 in cash and letters of credit, based on a formula of eligible accounts receivable. At June 30, 2002, borrowings under the Revolver were \$3,645,000, letters of credit outstanding were \$9,674,000 and funds available to borrow were approximately \$16,300,000. At December 31, 2001, the Company had \$20,326,000 available to borrow under the Revolver.

The Amended Loan Agreement requires that the Company maintain \$10,000,000 of working capital excluding the current portion of loans outstanding under the Amended Loan Agreement. The net worth covenant requires adjusted net worth, defined as net worth plus the balance owed on the Subordinated Notes (as described below) to be greater than \$60,000,000. At June 30, 2002, the Company had \$23,050,000 of working capital and \$86,406,000 of adjusted net worth. The Amended Loan Agreement requires that the Company maintain on a rolling four quarter basis a minimum EBITDA of \$20,000,000. For the four quarter period ended June 30, 2002 the Company reported EBITDA of \$27,744,000. The Amended Loan Agreement also requires that the Company maintain a Senior Debt to EBITDA ratio of not more than 2.25 to 1.0. At June 30, 2002 the Senior Debt to EBITDA ratio was 0.84 to 1.0.

As described in the Form 10-K for the year ended December 31, 2001, the Company also has \$35,000,000 of 16% Senior Subordinated Notes (the "Subordinated Notes"). The Subordinated Note Agreement contains covenants the most restrictive of which require that the Company maintain a rolling four quarter fixed charge coverage ratio of not less than 1.10 to 1.0. For the four quarters ended June 30, 2002, the fixed charge coverage ratio was 1.46 to 1.0. The Subordinated Notes require that the Company maintain a tangible capital base of not less than \$35,500,000. At June 30, 2002, the tangible capital base was \$57,442,000. The Company is required to maintain rolling four quarter earnings before interest, income taxes, depreciation and amortization (EBITDA) of not less than \$18,000,000. For the four quarter period ended June 30, 2002, EBITDA was \$27,744,000. The Company is also required to maintain a priority debt to EBITDA ratio calculated as of the last day of each fiscal quarter of not more than 2.25 to 1.0. Priority debt currently consists of debt issued under the Amended Loan Agreement. At June 30, 2002, the priority debt to EBITDA ratio was 0.49 to 1.0. The Company is required to maintain a ratio of total liabilities to tangible capital base of not more than 2.75 to 1.0. At June 30, 2002 the total liabilities to tangible capital base ratio was 1.13 to 1.0.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 4 Financing Arrangements (continued)**

Also, as described in the Form 10-K for the year ended December 31, 2001, the Company has outstanding \$9,700,000 of 10.75% Economic Development Revenue Bonds (the "Bond"). Under the Bond Documents, as amended, the Company may issue Bank Debt up to \$35,000,000, provided that after the issuance the ratio of the Company's total debt to total capital (debt plus stockholders' equity) does not exceed 72.0% (which ratio will be reduced to 70.0% on January 1, 2006 and 65.0% on January 1, 2011). At June 30, 2002, the debt to capital ratio was 51.7%.

The Bonds, as amended, require the Company to maintain \$750,000 in a debt service reserve fund held by the trustee for the benefit of the bondholders until the Bonds mature. The Company could be required to make additional payments to bring the total of the debt service reserve fund to a maximum of approximately \$1,200,000 (including the \$750,000 described above) if the EBITDA coverage ratio for any fiscal year is less than 1.25 to 1.0. The EBITDA coverage ratio for the year ended December 31, 2001 was 2.18 to 1.0, and the Company was therefore not required to make any such additional payments into the debt service reserve fund. The Company attained an EBITDA coverage ratio of 2.04 to 1.0 for the four quarters ended June 30, 2002.

**NOTE 5 Income Taxes**

SFAS 109, "Accounting for Income Taxes," requires that a valuation allowance be established when, based on an evaluation of verifiable evidence, there is a likelihood that some portion or all of the deferred tax assets will not be realized. The Company continually reviews the adequacy of the valuation allowance for deferred taxes. In the fourth quarter of 2000, based on the level of earnings for 2000 and management's projections for profits in future years, it was determined that it was more likely than not that \$2,400,000 of the net deferred tax assets would be utilized; and, in the fourth quarter of 2001, based on the level of earnings for 2001 and management's projections for profits in future years, it was determined that it was more likely than not that all net operating loss carryforwards, with the exception of the net operating loss carryforwards relating to former ChemClear entities will be utilized. Accordingly, for the periods ended June 30, 2001, the provision for income taxes is less than the statutory tax rates primarily due to a valuation allowance for net deferred taxes that was recorded in prior periods.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**NOTE 6 Earnings Per Share**

The following is a reconciliation of basic and diluted earnings per share computations (in thousands except for per share amounts):

Three Months Ended June 30, 2002			
	Income (Numerator)	Shares (Denominator)	Earnings Per-Share
Net income	\$ 483		
Less preferred dividends	112		
Basic EPS			
(income available to shareholders)	371	12,064	\$ 0.03
Effect of dilutive securities	—	2,298	—
Diluted EPS			
Income available to common shareholders plus assumed conversions	\$ 371	14,362	\$ 0.03

Three Months Ended June 30, 2001			
	Income (Numerator)	Shares (Denominator)	Earnings Per-Share
Net income	\$ 2,389		
Less preferred dividends	112		
Basic EPS			
(income available to shareholders)	2,277	11,396	\$ 0.20
Effect of dilutive securities	—	1,307	(0.02)
Diluted EPS			
Income available to common shareholders plus assumed conversions	\$ 2,277	12,703	\$ 0.18

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Unaudited)

**NOTE 6 Earnings Per Share (continued)**

Six Months Ended June 30, 2002			
	Income (Numerator)	Shares (Denominator)	Earnings Per-Share
Net income	\$ 241		
Less preferred dividends	224		
Basic EPS			
(income available to shareholders)	17	11,932	\$ 0.00
Effect of dilutive securities	—	2,281	—
Diluted EPS			
Income available to common shareholders plus assumed conversions	\$ 17	14,213	\$ 0.00

Six Months Ended June 30, 2001			
	Income (Numerator)	Shares (Denominator)	Earnings Per-Share
Net income	\$ 1,357		
Less preferred dividends	224		
Basic EPS			
(income available to shareholders)	1,133	11,349	\$ 0.10
Effect of dilutive securities	—	703	(0.01)
Diluted EPS			
Income available to common shareholders plus assumed conversions	\$ 1,133	12,052	\$ 0.09



**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 6 Earnings Per Share (continued)**

The Company has issued options, warrants and convertible preferred stock which are potentially dilutive to earnings. For the three and six months ended June 30, 2002 and 2001, the warrants then outstanding are dilutive, some of the options outstanding are dilutive while the convertible preferred stock is not dilutive. Only those options and warrants where the exercise price was less than the average market price of the common shares for the period are included in the above calculations.

**NOTE 7 Proposed Acquisition**

On February 22, 2002, the Company signed an Acquisition Agreement to acquire the Chemical Services Division (“CSD”) of Safety-Kleen Corp. (“Safety-Kleen”), which Agreement was amended on March 8, 2002 and April 30, 2002. Because Safety-Kleen and 73 of its domestic subsidiaries are operating under Chapter 11 of the Bankruptcy Code pursuant to a proceeding in the Bankruptcy Court for the District of Delaware, any sale by Safety-Kleen of the CSD must comply with the Bankruptcy Code and be approved by the Bankruptcy Court. Accordingly, on February 22, 2002, Safety-Kleen submitted a Motion to the Bankruptcy Court to enter an order authorizing Safety-Kleen to sell the assets of the CSD free and clear of all liens, claims, encumbrances and interests and assign leases and contracts either to the Company under the Acquisition Agreement or to a higher bidder. The following summarizes the principal terms of the Acquisition Agreement, as amended.

The Agreement provides that the Company will purchase the assets of the CSD from Safety-Kleen for \$46,270,000 in cash and the assumption of certain environmental liabilities valued at approximately \$265,000,000. The \$46,270,000 cash purchase price will be subject to a working capital adjustment payable by either the Company or Safety-Kleen following the closing based upon the difference of the CSD’s actual working capital on the closing date compared to a target working capital of \$64,270,000. The parties are now negotiating a proposed further amendment to the Acquisition Agreement under which the both the cash purchase price payable at the closing and the CSD’s target working capital would be reduced by \$10,000,000. If such amendment becomes effective, the cash payable by the Company at the closing will be reduced, but the total cash purchase price (as adjusted following the closing to reflect the CSD’s actual working capital on the closing date) will remain the same as under the Agreement as now in effect. The proposed acquisition will not include Safety-Kleen’s Pinewood Landfill located in South Carolina. The assets of the CSD will include the stock of Safety-Kleen’s Canadian subsidiaries which are part of the CSD, which subsidiaries are not involved in Safety-Kleen’s bankruptcy proceeding. In addition, the Company and Safety-Kleen will each pay one-half of the pre-petition cure and reinstatement costs (“Cure

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**NOTE 7 Proposed Acquisition (continued)**

Costs”) incurred prior to the closing relating to the assignment and assumption of those contracts and leases of the CSD which the Company elects to assume until such Cure Costs equal \$2,000,000. The Company will pay any Cure Costs under those assumed contracts and leases that exceed \$2,000,000.

On May 30, 2002, the Company made a \$3,000,000 deposit which will be returned if the acquisition does not close for any reason other than a default by the Company of its obligations. On June 18, 2002, the Bankruptcy Court determined that the Company’s bid was the only qualified bid received and approved the sale of the assets of the CSD to the Company. The Company now anticipates the closing will occur during the third quarter of 2002.

Through June 30, 2002, the Company had capitalized to acquisition costs \$11,668,000 relating to the proposed acquisition of the CSD from Safety-Kleen. In addition, for the three and six months ended June 30, 2002 the Company had expensed \$1,098,000 and \$1,105,000 relating to the proposed acquisition.

**NOTE 8 Financing Commitments**

The Company now estimates that, in order to finance the cash portion of the purchase price for the CSD assets, refinance all of the Company’s outstanding debt, provide collateral for the Company’s financial assurance obligations, pay transaction costs and provide for adequate future working capital, the Company will need aggregate financing of approximately \$260 million. Of such total amount, the Company expects to have approximately \$130 million of total debt and convertible stock outstanding at the closing, along with letters of credit to support the Company’s financial assurances of between \$90 and \$100 million within six months of the closing. To satisfy such financing requirements, the Company has received from certain financial institutions aggregate commitments of \$260 million, which consist of a \$100 million three-year revolving credit facility, a \$100 million three-year non-amortizing term loan facility, \$35 million of non-amortizing five-year subordinated notes, and \$25 million of convertible preferred stock.

The commitments (as more fully described in the draft financing documents now being prepared) provide that the revolving credit facility will bear interest at an annual rate of LIBOR plus 3.0%, the term loan facility will bear interest at an annual rate of LIBOR plus 7.25%, and the subordinated notes will bear interest at an annual rate of 22.0% (of which up to one-half may be either paid in cash or in kind at the Company’s option). The Company anticipates that between \$90 and \$100 million of the borrowings under the term loan facility will within six months of the closing be used to provide cash collateral for letters of credit supporting the Company’s financial assurances (with the Company retaining the interest earned on such cash collateral).

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
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**(Unaudited)**

**NOTE 8 Financing Commitments (continued)**

The preferred stock will provide for dividends at an annual rate of 6% (which after the first year will accrue), will be mandatorily redeemable after seven years, and (together with accrued dividends thereon), will be convertible at the holder's option into shares of the Company's common stock. The conversion price will initially be \$10.50 per share of common stock, subject to customary adjustments for antidilution and is subject to reset to \$8.00 per share if both (i) the Company's Consolidated EBITDA for year ending December 31, 2003 is less than \$115 million and (ii) the average trading price for the Company's common stock for the month of December 2003 is less than \$27.50. In no event, however, will the Company be obligated to issue more shares of common stock upon the conversion of the preferred stock than is permitted under the rules and regulations of The Nasdaq Stock Market. Accordingly, unless the Company's common stockholders shall in the future approve the issuance of a greater number of common shares upon the conversion of the preferred shares, the maximum number of common shares which may be issued upon conversion of the preferred stock will be limited to approximately 2,380,952 shares based upon the \$25,000,000 purchase price for the preferred stock and the initial conversion price of \$10.50 per share. To the extent (if any) that the face value of the preferred shares, plus the amount of any accrued dividends would otherwise be convertible into more than the number of shares permitted under NASDAQ rules, and the Company's common stockholders shall not have approved the issuance of the excess common shares, the Company will be obligated to issue only that approximately 2,380,952 common shares and to pay in cash to the holders of the preferred stock the then market value of the additional common shares which can not be issued because of the foregoing limitation.

The commitments contain various other terms and conditions, and financing documents are now being prepared based upon the commitments and further negotiations between the Company and the financial institutions. As a result, the ultimate amounts and terms of the proposed financing may differ from those described above.

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**Forward-Looking Statement**

In addition to historical information, this Quarterly Report contains forward-looking statements, which are generally identifiable by use of the words “believes,” “expects,” “intends,” “anticipates,” “plans to,” “estimates,” “projects,” or similar expressions. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause such a difference include, but are not limited to, those discussed in the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations-Factors That May Affect Future Results.” Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management’s opinions only as of the date hereof. The Company undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements. Readers should carefully review the risk factors described herein and in other documents the Company files from time to time with the Securities and Exchange Commission.

**RESULTS OF OPERATIONS**

The following table sets forth for the periods indicated certain operating data associated with the Company’s results of operations.

	Percentage of Total Revenues			
	THREE MONTHS ENDED JUNE 30,		SIX MONTHS ENDED JUNE 30,	
	2002	2001	2002	2001
Revenues	100.0%	100.0%	100.0%	100.0%
Cost of revenues:				
Disposal costs paid to third parties	10.3	9.6	10.6	9.0
Other costs	59.6	59.6	60.8	62.5
Total cost of revenues	69.9	69.2	71.4	71.5
Selling, general and administrative expenses	20.4	18.3	19.7	18.5
Depreciation and amortization of intangible assets	4.4	4.4	4.7	4.9
Income from operations	5.3%	8.1%	4.2%	5.1%

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	Three Months Ended June 30,		Six Months Ended June 30,	
	2002	2001	2002	2001
Other Data:				
Earnings before interest, taxes, depreciation and amortization (EBITDA) (in thousands)	\$5,816	\$7,828	\$10,103	\$11,415

**REVENUES**

Revenues for the second quarter of 2002 were \$60,105,000 compared to \$62,300,000 for the second quarter of 2001, a decrease of \$2,195,000 or 3.5%. Almost all of the decrease occurred in site service revenues. The Company attributes the decrease in site service revenues to the general economic environment. Within technical services, CleanPack® revenues increased due to an increase in base business. Partially offsetting the increase in CleanPack revenues were decreases in transportation and disposal revenues.

Revenues for the first half of 2002 were \$113,424,000 compared to \$114,118,000 for the first half of 2001, a decrease of \$694,000 or 0.6%. Decreases in site service, transportation and disposal revenues were largely offset by a strong increase in CleanPack® revenue. The Company attributes the decrease in revenues to the general economic environment. The Company performed one large site services job in the first quarter of each year. The job performed in 2002 related to the events of September 11 and was larger than the job performed in 2001. Partially offsetting the decrease in revenues previously discussed was an increase in revenues due to favorable developments in the resolution of certain contract issues which benefited both revenues and gross margin.

There are many factors which have impacted, and continue to impact, the Company's revenues. These factors include: competitive industry pricing; continued efforts by generators of hazardous waste to reduce the amount of hazardous waste they produce; significant consolidation among treatment and disposal companies; industry-wide over capacity; and direct shipment by generators of waste to the ultimate treatment or disposal location.

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**COST OF REVENUES**

Cost of revenues for the second quarter of 2002 was \$42,048,000 compared to \$43,110,000 for the second quarter of 2001, a decrease of \$1,062,000. As a percentage of revenues, cost of revenues increased from 69.2% for the quarter ended June 30, 2001 to 69.9% for the quarter ended June 30, 2002. One of the largest components of cost of revenues is the cost of sending waste to other companies for disposal. Disposal costs paid to third parties as a percentage of revenues increased from 9.6% for the quarter ended June 30, 2001 to 10.3% for the quarter ended June 30, 2002. This increase in disposal expense is due to an increase in volume of waste processed through the Company's facilities combined with a change in mix of Company's revenues. Other costs of revenues as a percentage of revenues remained unchanged at 59.6% from the quarter ended June 30, 2001 to the quarter ended June 30, 2002.

Cost of revenues were \$80,990,000 for the six months ended June 30, 2002 compared to \$81,561,000 for the six months ended June 30, 2001, a decrease of \$571,000. As a percentage of revenues, cost of revenues decreased from 71.5% for the six months ended June 30, 2001 to 71.4% for the six months ended June 30, 2002. Disposal costs paid to third parties as a percentage of revenues increased from 9.0% for the six months ended June 30, 2001 to 10.6% for the six months ended June 30, 2002. This increase in disposal expense is due to an increase in volume of waste processed through the Company's facilities combined with a change in mix of Company's revenues. Other cost of revenues as a percentage of revenues decreased from 62.5% for the six months ended June 30, 2001 to 60.8% for the six months ended June 30, 2002 due to the mix of jobs performed and the resolution of certain contract issues.

The Company believes that its ability to manage operating costs is an important factor in its ability to remain price competitive. The Company continues to upgrade the quality and efficiency of its waste treatment services through the development of new technology and continued modifications and upgrades at its facilities. In addition during the first quarter 1999, the Company commenced a strategic sourcing initiative in order to reduce operating costs by identifying suppliers that are able to supply goods and services at lower costs, by obtaining volume discounts where the Company is currently purchasing goods and services from various suppliers and consolidating these purchases with a small number of suppliers, and by reducing the internal costs of purchasing goods and services by reducing the number of suppliers that the Company uses through reducing the number of purchase orders that must be prepared and invoices that must be processed. No assurance can be given that the Company's efforts to manage future operating expenses will be successful. Efforts to reduce costs are ongoing.

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**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES**

Selling, general and administrative expenses increased from \$11,362,000 for the quarter ended June 30, 2001 to \$12,241,000 for the quarter ended June 30, 2002, an increase of \$879,000 or 7.7%. Expenses related to the proposed acquisition of Safety-Kleen's Chemical Services Division for the quarter ended June 30, 2002 were \$1,098,000. Excluding the acquisition costs, selling, general and administrative expenses decreased \$219,000 or 1.9%. The quarter ended June 30, 2001 included costs that did not recur for the settlement of two legal matters and expenses incurred relating to the refinancing of the Senior Notes. Partially offsetting these decreases in costs were an increase in health insurance costs.

Selling, general and administrative expenses increased from \$21,142,000 for the six months ended June 30, 2001 to \$22,331,000 for the six months ended June 30, 2002, an increase of \$1,189,000 or 5.6%. Expenses related to the proposed acquisition of Safety-Kleen's Chemical Services division for the six months ended June 30, 2002 were \$1,105,000. Excluding the acquisition costs, selling, general and administrative expenses increased \$84,000 or 0.4%. Health insurance costs for the six months ended June 30, 2002 increased as compared to the same period of the prior year. Partially offsetting this increase was costs incurred in the first half of 2001 for the settlement of two legal matters and expenses incurred relating to the refinancing of the Senior Notes.

**DEPRECIATION AND AMORTIZATION**

Depreciation and amortization expense decreased from \$2,759,000 for the quarter ended June 30, 2001 to \$2,649,000 for the quarter ended June 30, 2002, a decrease of \$110,000 or 4.0%. Amortization of goodwill for the second quarter of 2001 was \$192,000, while no amortization of goodwill was recorded for the quarter ended June 30, 2002 due to the adoption of SFAS No. 142 "Goodwill and Other Intangible Assets" as of January 1, 2002. SFAS No. 142 requires that ratable amortization of goodwill be replaced with periodic tests of the goodwill's impairment. Partially offsetting the decrease in amortization relating to goodwill was a net increase in depreciation of fixed assets and amortization of other intangibles of \$82,000 due to net additions.

Depreciation and amortization expense decreased from \$5,548,000 for the six months ended June 30, 2001 to \$5,344,000 for the six months ended June 30, 2002, a decrease of \$204,000 or 3.7%. Amortization of goodwill for the six months ended June 30, 2001 was \$383,000, while no amortization of goodwill was recorded for the six months ended June 30, 2002 due to the adoption of SFAS No. 142. Partially offsetting the decrease in amortization relating to goodwill was a net increase in depreciation of fixed assets and amortization of other intangibles of \$179,000 due to net additions.

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**INTEREST EXPENSE, NET**

Interest expense net of interest income was \$2,243,000 for the second quarter of 2002 as compared to \$2,462,000 for the second quarter of 2001, a decrease of \$219,000 or 8.9%. The decrease in interest expense was due to lower average balances owed in the second quarter of 2002 as compared to the second quarter of 2001 being partially offset by higher average interest rates for the second quarter of 2002 as compared to the second quarter of 2001.

Interest expense net of interest income was \$4,357,000 for the first half of 2002 as compared to \$4,590,000 for the first half of 2001, a decrease of \$233,000 or 5.1%. The decrease in interest expense was due to lower average balances owed in the first half of 2002 as compared to the first half of 2001 being partially offset by higher average interest rates for the first half of 2002 as compared to the first half of 2001.

**INCOME TAXES**

SFAS 109, "Accounting for Income Taxes," requires that a valuation allowance be established when, based on an evaluation of verifiable evidence, there is a likelihood that some portion or all of the deferred tax assets will not be realized. The Company continually reviews the adequacy of the valuation allowance for deferred taxes. In the fourth quarter of 2000, based on the level of earnings for 2000 and management's projections for profits in future years, it was determined that it was more likely than not that \$2,400,000 of the net deferred tax assets would be utilized; and, in the fourth quarter of 2001, based on the level of earnings for 2001 and management's projections for profits in future years, it was determined that it was more likely than not that all net operating loss carryforwards, with the exception of the net operating loss carryforwards relating to former ChemClear entities, will be utilized. Accordingly, for the periods ended June 30, 2001, the provision for income taxes is less than the statutory tax rates primarily due to a valuation allowance for net deferred tax assets that was recorded in prior periods.



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**PROPOSED ACQUISITION**

On February 22, 2002, the Company signed an Acquisition Agreement to acquire the Chemical Services Division ("CSD") of Safety-Kleen Corp. ("Safety-Kleen"), which Agreement was amended on March 8, 2002 and April 30, 2002. Because Safety-Kleen and 73 of its domestic subsidiaries are operating under Chapter 11 of the Bankruptcy Code pursuant to a proceeding in the Bankruptcy Court for the District of Delaware, any sale by Safety-Kleen of the CSD must comply with the Bankruptcy Code and be approved by the Bankruptcy Court. Accordingly, on February 22, 2002, Safety-Kleen submitted a Motion to the Bankruptcy Court to enter an order authorizing Safety-Kleen to sell the assets of the CSD free and clear of all liens, claims, encumbrances and interests and assign leases and contracts either to the Company under the Acquisition Agreement or to a higher bidder. The following summarizes the principal terms of the Acquisition Agreement, as amended.

The Agreement provides that the Company will purchase the assets of the CSD from Safety-Kleen for \$46,270,000 in cash and the assumption of certain environmental liabilities valued at approximately \$265,000,000. The \$46,270,000 cash purchase price will be subject to a working capital adjustment payable by either the Company or Safety-Kleen following the closing based upon the difference of the actual working capital on the closing date compared to a target working capital of \$64,270,000. The parties are now negotiating a proposed further amendment to the Acquisition Agreement under which both the cash purchase price payable at the closing and the CSD's target working capital would be reduced by \$10,000,000. If such amendment becomes effective, the cash payable by the Company at the closing will be reduced, but the total cash purchase price (as adjusted following the closing to reflect the CSD's actual working capital on the closing date) will remain the same as under the Agreement as now in effect. The proposed acquisition will not include Safety-Kleen's Pinewood Landfill located in South Carolina. The assets of the CSD will include the stock of Safety-Kleen's Canadian subsidiaries which are part of the CSD, which subsidiaries are not involved in Safety-Kleen's bankruptcy proceeding. In addition, the Company and Safety-Kleen will each pay one-half of the pre-petition cure and reinstatement costs ("Cure Costs") incurred prior to the closing relating to the assignment and assumption of those contracts and leases of the CSD which the Company elects to assume until such Cure Costs equal \$2,000,000. The Company will pay any Cure Costs under those assumed contracts and leases that exceed \$2,000,000.

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**PROPOSED ACQUISITION (continued)**

On May 30, 2002, the Company made a \$3,000,000 deposit which will be returned if the acquisition does not close for any reason other than a default by the Company of its obligations. On June 18, 2002, the Bankruptcy Court determined that the Company's bid was the only qualified bid received and approved the sale of the assets of CSD to the Company. The Company now anticipates the closing will occur during the third quarter of 2002.

Through June 30, 2002, the Company had capitalized to acquisition costs \$11,668,000 relating to the proposed acquisition of the CSD from Safety-Kleen. In addition, for the three and six months ended June 30, 2002 the Company had expensed \$1,098,000 and \$1,105,000 relating to the proposed acquisition.

**FINANCING COMMITMENTS**

The Company now estimates that, in order to finance the cash portion of the purchase price for the CSD assets, refinance all of the Company's outstanding debt, provide collateral for the Company's financial assurance obligations, pay transaction costs and provide for adequate future working capital, the Company will need aggregate financing of approximately \$260 million. Of such total amount, the Company expects to have approximately \$130 million of total debt and convertible stock outstanding at the closing, along with letters of credit to support the Company's financial assurances of between \$90 and \$100 million within six months of the closing. To satisfy such financing requirements, the Company has received from certain financial institutions aggregate commitments of \$260 million, which consist of a \$100 million three-year revolving credit facility, a \$100 million three-year non-amortizing term loan facility, \$35 million of non-amortizing five-year subordinated notes, and \$25 million of convertible preferred stock.

The commitments (as more fully described in the draft financing documents now being prepared) provide that the revolving credit facility will bear interest at an annual rate of LIBOR plus 3.0%, the term loan facility will bear interest at an annual rate of LIBOR plus 7.25%, and the subordinated notes will bear interest at an annual rate of 22.0% (of which up to one-half may be either paid in cash or in kind at the Company's option). The Company anticipates that between \$90 and \$100 million of the borrowings under the term loan facility will within six months of closing be used to provide cash collateral for letters of credit supporting the Company's financial assurances (with the Company retaining the interest earned on such cash collateral). The preferred stock will provide for dividends at an annual rate of 6% (which, after the first year, will accrue), will be mandatorily redeemable after seven years, and (together with accrued dividends thereon), will be convertible at the holder's option into shares of the

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**FINANCING COMMITMENTS (continued)**

Company's common stock. The conversion price will initially be \$10.50 per share of common stock, subject to customary adjustments for antidilution and is subject to reset to \$8.00 per share if both (i) the Company's Consolidated EBITDA for year ending December 31, 2003 is less than \$115 million and (ii) the average trading price for the Company's common stock for the month of December 2003 is less than \$27.50. In no event, however, will the Company be obligated to issue more shares of common stock upon the conversion of the preferred stock than is permitted under the rules and regulations of The Nasdaq Stock Market. Accordingly, unless the Company's common stockholders shall in the future approve the issuance of a greater number of common shares upon the conversion of the preferred shares, the maximum number of common shares which may be issued upon conversion of the preferred stock will be limited to approximately 2,380,952 shares based upon the \$25,000,000 purchase price for the preferred stock and the initial conversion price of \$10.50 per share. To the extent that the face value of the preferred shares, plus the amount of any accrued dividends would otherwise be convertible into more than the number of shares permitted under NASDAQ rules, and the Company's common stockholders shall not have approved the issuance of the excess common shares, the Company will be obligated to issue only approximately 2,380,952 common shares and to pay in cash to the holders of the preferred stock the then market value of the additional common shares which can not be issued because of the foregoing limitation.

The commitments contain various other terms and conditions, and financing documents are now being prepared based upon the commitments and further negotiations between the Company and the financial institutions. As a result, the ultimate amounts and terms of the proposed financing may differ from those described above.

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**FACTORS THAT MAY AFFECT FUTURE RESULTS**

Factors Associated with the Proposed Acquisition

On June 18, 2002, the Bankruptcy Court determined that the Company's bid was the only qualified bid received and approved the sale of Safety-Kleen's Chemical Services Division to the Company. The proposed acquisition will make the Company the largest operator of hazardous waste disposal facilities in North America with annualized revenue of approximately \$750,000,000. While the Company believes that the proposed acquisition has the potential to generate significant value for shareholders, the proposed acquisition also presents certain risks.

Safety-Kleen has publicly disclosed that it has material deficiencies in many of its financial systems, processes and related internal controls. If the acquisition is completed, the Company believes that it will be able to utilize its systems to improve the operations of the Chemical Services Division, and the Company and its management consultants are now actively preparing for integration of the Division into the Company's business and financial reporting systems effective as of the closing. However, if any significant delay should occur in such integration, such delay could have a material adverse affect on the results of operations and cash flows for the combined companies. Furthermore, Safety-Kleen's deficiencies in financial systems, processes and related internal controls increase the risk that the unaudited financial statements of the Division's operations and cash flows which Safety-Kleen has provided to the Company are not accurate. The Company has conducted due diligence investigations with respect to the operations and cash flows of the Division; however, there is a risk due to the material deficiencies in internal controls that errors exist in the financial statements provided that have not been identified. This could result in the Company drawing an incorrect conclusion as to the viability of the Chemical Services Division.

The proposed integration of Safety-Kleen's Chemical Services Division into the Company will require significant effort by key employees of both the Company and the Division. Accordingly, if the Company were not able to retain key employees of the Division and the Company during the integration period, this could adversely affect such integration and therefore operations and cash flows.

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**FACTORS THAT MAY AFFECT FUTURE RESULTS (continued)**

Factors Associated with the Proposed Acquisition, (continued)

As part of the proposed acquisition, the Company will assume approximately \$265,000,000 of environmental liabilities, as such liabilities are calculated on a present value basis in accordance with generally accepted accounting principles (which take into consideration both the amount of such liabilities and the timing when it is projected that the Company will be required to pay such liabilities). The Company has performed extensive due diligence investigations with respect to both the amount and timing of such liabilities. The Company now anticipates such liabilities will be payable over many years and that cash flow generated from operations will generally be sufficient to fund the payment of such liabilities when required. However, events not now anticipated (such as future changes in environmental laws and regulations) could require that such payments be made earlier or in greater amounts than now anticipated, which could adversely affect the Company's cash flow and financial condition.

After the Company closes the acquisition of any significant business, the rules of the Securities and Exchange Commission (the "SEC") require the Company to file as part of the Company's periodic reports and registration statements for securities offerings audited financial statements for the acquired business. As previously noted, Safety-Kleen has publicly disclosed that it has material deficiencies in many of its financial systems, processes and related internal controls. Safety-Kleen has provided the Company audited balance sheets for the Chemical Services Division as of the end of each of the Division's three most recently completed fiscal years, but due to Safety-Kleen's deficiencies, Safety-Kleen's auditors have advised Safety-Kleen that they will not be able to provide auditors' reports with respect to the Division's statements of operations and cash flows for such three fiscal years. The Company has received a "no-action letter" from the SEC staff with respect to the periodic reports which the Company will file following the closing. However, until the Company is able to obtain and file audited statements of operations and cash flows of the Division (on a separate basis for any relevant periods prior to the closing and on a combined basis with the Company for periods following the closing) for at least three years (or such lesser period as the SEC staff may permit in the future), the Company will not be able to file registration statements for public securities offerings by the Company (except for offerings involving employee benefit plans and secondary offerings by holders of warrants and other securities in the Company). This could prevent the Company from being able to access the public capital markets for a period of up to three years following the closing, but it would not prevent the Company from obtaining financing through other sources such as private equity or debt placements and bank loans.

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**FACTORS THAT MAY AFFECT FUTURE RESULTS (continued)**

Factors Associated with the Proposed Acquisition, (continued)

The Company and Safety-Kleen's Chemical Services Division provide services to certain customers which use both companies in order to ensure competitive pricing and reduce the risk that either company will not be able to perform all of the services required by such customers. If the proposed acquisition is completed, a portion of those customers may seek to place some business with other vendors so that such customers can continue to maintain more than one source of supply for environmental services. This could cause the results from operations and cash flows of the combined companies to be less than anticipated based upon the prior separate operations of the Company and the Division.

If the proposed acquisition is completed, the Company will have a high ratio of total liabilities (including the present value of the assumed environmental liabilities calculated as described above) to stockholders' equity. This high ratio will increase the risk that unexpected events could have a materially adverse affect on the Company's financial condition.

Other Factors

The Company's future operating results may be affected by a number of factors, including the Company's ability to: utilize its facilities and workforce profitably in the face of intense price competition; maintain or increase market share in an industry which appears to be downsizing and consolidating; realize benefits from cost reduction programs; generate incremental volumes of waste to be handled through its facilities from existing sales offices and service centers; obtain sufficient volumes of waste at prices which produce revenue sufficient to offset the operating costs of the facilities; minimize downtime and disruptions of operations; and develop the industrial services business.

The future operating results of the Company's incinerator may be affected by factors such as its ability to: obtain sufficient volumes of waste at prices which produce revenue sufficient to offset the operating costs of the facility; minimize downtime and disruptions of operations; and compete successfully against other incinerators which have an established share of the incineration market.

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**FACTORS THAT MAY AFFECT FUTURE RESULTS (continued)**

Other Factors, (continued)

The Company's operations may be affected by the commencement and completion of major site remediation projects; cleanup of major spills or other events; seasonal fluctuations due to weather and budgetary cycles influencing the timing of customers' spending for remedial activities; the timing of regulatory decisions relating to hazardous waste management projects; changes in regulations governing the management of hazardous waste; secular changes in the waste processing industry towards waste minimization and the propensity for delays in the remedial market; suspension of governmental permits; and fines and penalties for noncompliance with the myriad of regulations governing the Company's diverse operations. As a result of these factors, the Company's revenue and income could vary significantly from quarter to quarter, and past financial performance should not be considered a reliable indicator of future performance.

In June the Company had received information that the Nebraska Department of Environmental Quality (NDEQ) had preliminarily approved a Revised Class I Operating Permit for the Kimball facility to allow the facility to increase its annual incineration throughput from 45,000 customer tons up to 78,000 customer tons per year. The Company announced that decision as part of its 2nd Quarter Earnings Results Conference Call. Subsequent to making the announcement the Company was notified by the NDEQ that they would require additional procedural review and public notice which will result in a delay in the issuance of the permit modification. The Company does expect that the permit modification will be granted in due course and that the short delay will not have an adverse material effect.

Typically during the first quarter of each calendar year there is less demand for environmental remediation due to the cold weather, particularly in the Northeast and Midwest regions, and increased possibility of unplanned weather related plant shutdowns.

**FINANCIAL CONDITION AND LIQUIDITY**

For the six months ended June 30, 2002, net cash provided by operations was \$6,430,000. Cash provided by operations totaled \$13,780,000 and consisted primarily of a reduction in accounts receivable of \$6,935,000 and non-cash expenses for depreciation and amortization of \$5,344,000. Partially offsetting the cash provided from operations was cash used in operations that totaled \$7,350,000 and consisted primarily of decreases in accrued disposal costs of \$2,409,000 and other accrued expenses of \$3,114,000.

For the six months ended June 30, 2002, financing activities provided net cash of \$4,418,000. Cash provided by financing activities totaled \$7,646,000 and consisted primarily of net borrowings under the revolving line of credit of \$3,645,000, the issuance of Term Note C in the amount of \$3,200,000 and proceeds from the exercise of stock options of \$697,000. These proceeds from financing activities were partially offset by cash used in financing activities of \$3,228,000 which consisted primarily of payments on long-term obligations of \$1,857,000 and a decrease in uncashed checks related to the Company's cash management system of \$1,020,000.

For the six months ended June 30, 2002, cash provided from operating and financing activities together with \$5,002,000 of cash on hand was used to fund net cash used in investing activities of \$15,850,000 which consisted primarily of \$11,668,000 of capitalized costs related to the proposed acquisition of Safety-Kleen Corp.'s Chemical Services Division and \$4,259,000 for the purchase of property, plant and equipment.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS**

**FINANCIAL CONDITION AND LIQUIDITY (continued)**

As described in the Form 10-K for the year ended December 31, 2001, the Company had a \$51,000,000 Amended and Restated Loan Agreement (the "Amended Loan Agreement") with a financial institution (the "Lender"). On May 31, 2002, the Amended Loan Agreement was further amended increasing the amount of the Amended Loan Agreement to \$54,200,000. The amendment of May 31, 2002 provided for the issuance of a new \$3,200,000 term promissory note (the "Term Note C"). The interest rate for Term Note C is the greater of the prime rate plus 3.50% or 12.00%, and it is payable on May 31, 2005. The proceeds of Term Note C were used to pay acquisition costs relating to the proposed acquisition of Safety-Kleen's Chemical Services Division. The Amended Loan Agreement includes a revolving credit facility (the "Revolver"). The Revolver allows the Company to borrow up to \$30,000,000 in cash and letters of credit, based on a formula of eligible accounts receivable. At June 30, 2002, borrowings under the Revolver were \$3,645,000, letters of credit outstanding were \$9,674,000 and funds available to borrow were approximately \$16,300,000. At December 31, 2001, the Company had \$20,326,000 available to borrow under the Revolver.

The Amended Loan Agreement requires that the Company maintain \$10,000,000 of working capital excluding the current portion of loans outstanding under the Amended Loan Agreement. The net worth covenant requires adjusted net worth, defined as net worth plus the balance owed on the Subordinated Notes (as described below) to be greater than \$60,000,000. At June 30, 2002, the Company had \$23,050,000 of working capital and \$86,406,000 of adjusted net worth. The Amended Loan Agreement requires that the Company maintain on a rolling four quarter basis a minimum EBITDA of \$20,000,000. For the four quarter period ended June 30, 2002 the Company reported EBITDA of \$27,744,000. The Amended Loan Agreement also requires that the Company maintain a Senior Debt to EBITDA ratio of not more than 2.25 to 1.0. At June 30, 2002, the Senior Debt to EBITDA ratio was 0.84 to 1.0.

As described in the Form 10-K for the year ended December 31, 2001, the Company also has \$35,000,000 of 16% Senior Subordinated Notes (the "Subordinated Notes"). The Subordinated Note Agreement contains covenants the most restrictive of which require that the Company maintain a rolling four quarter fixed charge coverage ratio of not less than 1.10 to 1.0. For the four quarters ended June 30, 2002, the fixed charge coverage ratio was 1.46 to 1.0. The Subordinated Notes require that the Company maintain a tangible capital base of not less than \$35,500,000. At June 30, 2002, the tangible capital base was \$57,442,000. The Company is required to maintain rolling four quarter earnings before interest, income taxes, depreciation and amortization (EBITDA) of not less than \$18,000,000. For the four quarter period ended June 30, 2002, EBITDA was \$27,744,000. The Company is also required to maintain a priority debt to EBITDA ratio calculated as of the last day of each fiscal quarter of not more than 2.25 to 1.0. Priority debt currently consists of debt issued under the Amended Loan Agreement. At June 30, 2002, the priority debt to EBITDA ratio was 0.49 to 1.0. The Company is required to maintain a ratio of total liabilities to tangible capital base of not more than 2.75 to 1.0. At June 30, 2002, the total liabilities to tangible capital base ratio was 1.13 to 1.0.



**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL**  
**CONDITION AND RESULTS OF OPERATIONS**

**FINANCIAL CONDITION AND LIQUIDITY (continued)**

Also, as described in the Form 10-K for the year ended December 31, 2001, the Company has outstanding \$9,700,000 of 10.75% Economic Development Revenue Bonds (the "Bonds"). Under the Bond Documents, as amended, the Company may issue Bank Debt up to \$35,000,000, provided that after the issuance the ratio of the Company's total debt to total capital (debt plus stockholders' equity) does not exceed 72.0% (which ratio will be reduced to 70.0% on January 1, 2006 and 65.0% on January 1, 2011). At June 30, 2002, the debt to capital ratio was 51.7%.

The Bonds, as amended, require the Company to maintain \$750,000 in a debt service reserve fund held by the trustee for the benefit of the bondholders until the Bonds mature. The Company could be required to make additional payments to bring the total of the debt service reserve fund to a maximum of approximately \$1,200,000 (including the \$750,000 described above) if the EBITDA coverage ratio for any fiscal year is less than 1.25 to 1.0. The EBITDA coverage ratio for the year ended December 31, 2001 was 2.18 to 1.0, and the Company was therefore not required to make any such additional payments into the debt service reserve fund. The Company attained an EBITDA coverage ratio of 2.04 to 1.0 for the four quarters ended June 30, 2002.

Dividends on the Company's Series B Convertible Preferred Stock are payable on the 15th day of January, April, July and October, at the rate of \$1.00 per share, per quarter; 112,000 shares are outstanding. Under the terms of the preferred stock, the Company can elect to pay dividends in cash or in common stock with a market value equal to the amount of the dividend payable. The Company was required to pay the January 15 and April 15, 2001 dividends in common stock due to restrictions under its loan agreements for which the Company issued 59,438 and 45,597 shares of common stock to the holders of the preferred stock in the periods ended March 31 and June 30, 2001, respectively. The Company resumed paying dividends in cash commencing with the July 15, 2001 dividend, and the Company anticipates that the preferred stock dividends will be paid in cash for the foreseeable future.

**NEW ACCOUNTING PRONOUNCEMENTS**

In July 2001, the FASB issued SFAS No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 requires that all business combinations be accounted for under the purchase method only and that certain acquired intangible assets in a business combination be recognized as assets apart from goodwill. SFAS No. 142 requires that ratable amortization of goodwill be replaced with periodic tests of the goodwill's impairment and that intangible assets other than goodwill be amortized over their useful lives. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001 and for all business combinations accounted for by the purchase method for which the date of acquisition is after June 30, 2001. The provisions of SFAS No. 142 are effective for fiscal

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL**  
**CONDITION AND RESULTS OF OPERATIONS**

**NEW ACCOUNTING PRONOUNCEMENTS (continued)**

years beginning after December 15, 2001, and the Standard was adopted by the Company, as required, in fiscal year 2002. The Company has historically accounted for acquisitions as purchases; thus, the adoption of SFAS No. 141 did not materially affect the Company's results. The Company has determined the adoption of SFAS No. 142 will eliminate amortization of goodwill expense of \$767,000 in 2002. The Company tested goodwill for impairment as of December 31, 2001 using the criteria set forth under SFAS No. 142. Based on the results of the impairment test, the Company does not expect to record an impairment charge in 2002 relating to goodwill. See Note 3 for the effect of the implementation of SFAS No. 142 on the periods presented.

In July 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." Statement No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When a liability is initially recorded, the entity capitalizes a cost by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, an entity either settles the obligation for its recorded amount or incurs a gain or loss upon settlement. The standard is effective for fiscal years beginning after June 15, 2002, with earlier application being encouraged. The Company is currently studying Statement No. 143, and the Company plans to adopt the Statement in the first quarter of 2003. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," that replaces FASB Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." Statement No. 144 requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. Therefore, discontinued operations will no longer be measured at net realizable value or include operating losses that have not yet occurred. The provisions of Statement No. 144 are effective for financial statements issued for fiscal years beginning after December 15, 2001, with earlier application being encouraged. The Company adopted this statement in the first quarter of 2002. Statement No. 144 had no impact on results of operations or financial condition for the three and six month periods ended June 30, 2002.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL**  
**CONDITION AND RESULTS OF OPERATIONS**

**NEW ACCOUNTING PRONOUNCEMENTS (continued)**

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statement No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." Statement No. 145 rescinds FASB Statement No. 4, "Reporting Gains and Losses from Extinguishment of Debt," and an amendment of that Statement, FASB Statement No. 64, "Extinguishment of Debt made to satisfy Sinking-Fund Requirements." This Statement also rescinds FASB Statement No. 44, "Accounting for Intangible Assets of Motor Carriers." This Statement amends FASB Statement No. 13, "Accounting for Leases," to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. This Statement also amends other existing authoritative pronouncements to make various technical corrections, clarify meaning, or describe their applicability under changed conditions. Statement No. 145 is effective for fiscal years beginning after May 15, 2002. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." Statement No. 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to exit or disposal plan. Examples of costs covered by the standard include lease termination costs and certain employee severance costs that are associated with a restructuring, discontinued operation, plant closing, or other exit or disposal activity. Statement No. 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The Company has not yet determined the impact the Statement will have on results of operations or financial condition.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**

**PART II—OTHER INFORMATION**

**Item 1—Legal Proceedings**

No legal proceedings of a material nature have arisen in the first half of 2002, and there have been no material changes during the first half of 2002 in the pending legal proceedings disclosed in the Form 10-K for the year ended December 31, 2001.

**Item 2—Changes in Securities – None**

**Item 3—Defaults Upon Senior Debt – None**

**Item 4—Submission of Matters to a Vote of Security Holders – None**

**Item 5—Other Information – None**

**Item 6—Exhibits and Reports on Form 8-K**

a. Exhibits

Exhibit No.	Description	Location See Note:
4.22	Term Promissory Note C Dated May 31, 2002 by and between Congress Financial Corporation (New England), the Company's Subsidiaries as Borrowers, and Clean Harbors, Inc. as Guarantor	Filed Herewith
4.23	Amendment to Financing Agreements dated May 31, 2002 by and between Congress Financial Corporation (New England), the Company's Subsidiaries as Borrowers, and Clean Harbors, Inc. as Guarantor	Filed Herewith

b. Reports on Form 8-K

None.

**CLEAN HARBORS, INC. AND SUBSIDIARIES**

**SIGNATURES**

Pursuant to 18 U.S.C. Section 1350, each of the undersigned certifies that this Quarterly Report on Form 10-Q for the period ended June 30, 2002 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Clean Harbors, Inc.

Clean Harbors, Inc.  
Registrant

Dated: August 14, 2002

By: /s/ ALAN S. MCKIM

\_\_\_\_\_  
Alan S. McKim  
President and  
Chief Executive Officer

Dated: August 14, 2002

By: /s/ ROGER A. KOENECKE

\_\_\_\_\_  
Roger A. Koenecke  
Senior Vice President and  
Chief Financial Officer

## TERM PROMISSORY NOTE C

\$3,200,000.00

Boston, Massachusetts  
May 31, 2002

FOR VALUE RECEIVED, the undersigned, (collectively, the "Debtors"), hereby unconditionally and jointly and severally promise to pay to the order of CONGRESS FINANCIAL CORPORATION (NEW ENGLAND), a Massachusetts corporation (the "Payee"), at the offices of Payee at One Post Office Square, Boston, Massachusetts 02109, or at such other place as the Payee or any holder hereof may from time to time designate, the principal sum of THREE MILLION TWO HUNDRED THOUSAND DOLLARS (\$3,200,000.00) in lawful money of the United States of America and in immediately available funds, which shall be due and payable on the third anniversary of the date of the Loan Agreement (as hereinafter defined), shall be in the amount of the entire unpaid balance of this Note.

Each Debtor hereby further promises jointly and severally to pay interest to the order of Payee on the unpaid principal balance hereof at the Interest Rate. Such interest shall be paid in like money at said office or place from the date hereof, commencing June 1, 2002 and on the first day of each month thereafter until the indebtedness evidenced by this Note is paid in full. Interest payable upon and after an Event of Default or termination or non-renewal of the Loan Agreement shall be payable upon demand.

For purposes hereof,

- a) The term "Interest Rate" shall mean, a rate of three and one-half (3.5%) percent per annum in excess of the greater of (i) eight and one-half percent (8.5%) or (ii) Prime Rate; provided, that, upon and after an Event of Default or termination of the Loan Agreement, at Payee's option, the Interest Rate shall mean a rate of six (6.0%) percent per annum in excess of the greater of (i) eight and one-half percent (8.5%) or (ii) Prime Rate.
- b) The term "Prime Rate" shall mean the rate from time to time publicly announced by First Union National Bank, or its successors, as its prime rate, whether or not such announced rate is the best rate available at such bank,
- c) The term "Event of Default" shall mean an Event of Default as such term is defined in the Loan Agreement, and
- d) The term "Loan Agreement" shall mean the Amended and Restated Loan and Security Agreement, dated April 12, 2001, as amended, between Debtors and Payee, as the same now exists or may hereafter be amended, modified, supplemented, extended, renewed, restated or replaced.

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Unless otherwise defined herein, all capitalized terms used herein shall have the meaning assigned thereto in the Loan Agreement.

The Interest Rate payable hereunder shall increase or decrease by an amount equal to each increase or decrease, respectively, in the Prime Rate, effective on the first day of the month after any change in the Prime Rate is announced. The increase or decrease shall be based on the Prime Rate in effect on the last day of the month in which any such change occurs. Interest shall be calculated on the basis of a three hundred sixty (360) day year and actual days elapsed. In no event shall the interest charged hereunder exceed the maximum permitted under the laws of the Commonwealth of Massachusetts or other applicable law.

This Note is issued pursuant to the terms and provisions of the Loan Agreement to evidence the Term Loan C by Payee to Debtors. This Note is secured by the Collateral described in the Loan Agreement and all notes, guarantees, security agreements and other agreements, documents and instrument now or at any time hereafter executed and/or delivered by any Debtor or any other party in connection therewith (all of the foregoing, together with the Loan Agreement, as the same now exist or may hereafter be amended, modified, supplemented, renewed, extended, restated or replaced, being collectively referred to herein as the "Financing Agreements"), and is entitled to all of the benefits and rights thereof and of the other Financing Agreements. At the time any payment is due hereunder, at its option, Payee may charge the amount thereof to any account of any Debtor maintained by Payee.

If any payment of principal or interest is not made when due hereunder, or if any other Event of Default shall occur for any reason, or if the Loan Agreement shall be terminated or not renewed for any reason whatsoever, then and in any such event, in addition to all rights and remedies of Payee under the Financing Agreements, applicable law or otherwise, all such rights and remedies being cumulative, not exclusive and enforceable alternatively, successively and concurrently, Payee may, at its option, declare any or all of Debtors' obligations, liabilities and indebtedness owing to Payee under the Loan Agreement and the other Financing Agreements (the "Obligations"), including, without limitation, all amounts owing under this Note, to be due and payable, whereupon the then unpaid balance hereof, together with all interest accrued thereon, shall forthwith become due and payable, together with interest accruing thereafter at the then applicable Interest Rate stated above until the indebtedness evidenced by this Note is paid in full, plus the costs and expenses of collection hereof, including, but not limited to, attorneys' fees and legal expenses.

Each Debtor (i) waives diligence, demand, presentment, protest and notice of any kind, (ii) agrees that it will not be necessary for Payee to first institute suit in order to enforce payment of this Note and (iii) consents to any one or more extensions or postponements of time of payment, release, surrender or substitution of collateral security, or forbearance or other indulgence, without notice or consent. The pleading of any statute of limitations as a defense to any demand against Debtor is expressly hereby waived by each Debtor. Upon any Event of Default or termination or non-renewal of the Loan Agreement, Payee shall have the right, but not the obligation to setoff against this Note all money owed by Payee to any Debtor.

Payee shall not be required to resort to any Collateral for payment, but may proceed against any Debtor and any guarantors or endorsers hereof in such order and manner as Payee may choose. None of the rights of Payee shall be waived or diminished by any failure or delay in the exercise thereof.

The validity, interpretation and enforcement of this Note and the other Financing Agreements and any dispute arising in connection herewith or therewith shall be governed by the internal laws of the Commonwealth of Massachusetts (without giving effect to principles of conflicts of law).

Each Debtor irrevocably consents and submits to the non-exclusive jurisdiction of the Courts of the Commonwealth of Massachusetts and the United States District Court for the District of Massachusetts and waives any objection based on venue or forum non conveniens with respect to any action instituted therein arising under this Note or any of the other Financing Agreements or in any way connection with or related or incidental to the dealings of Debtors and Payee in respect of this Note or any of the other Financing Agreements or the transactions related hereto or thereto, in each case whether now existing or hereafter arising, and whether in contract, tort, equity or otherwise, and agrees that any dispute arising out of the relationship between Debtor and Payee or the conduct of such persons in connection with this Note or otherwise shall be heard only in the courts described above (except that Payee shall have the right to bring any action or proceeding against any Debtor or its property in the courts of any other jurisdiction which Payee deems necessary or appropriate in order to realize on the Collateral or to otherwise enforce its rights against Debtor or its property).

Each Debtor hereby waives personal service of any and all process upon it and consents that all such service of process may be made by certified mail (return receipt requested) directed to it and service so made shall be deemed to be completed five (5) days after the same shall have been so deposited in the U.S. mails, or, at Payee's option, by service upon Debtor in any other manner provided under the rules of any such courts. Within thirty (30) days after such service, Debtors shall appear in answer to such process, failing which Debtor shall be deemed in default and judgment may be entered by Payee against Debtors for the amount of the claim and other relief requested.

EACH DEBTOR WAIVES ANY RIGHT TO TRIAL BY JURY OF ANY CLAIM, DEMAND, ACTION OR CAUSE OF ACTION (i) ARISING UNDER THIS NOTE, OR (ii) IN ANY WAY CONNECTED WITH OR RELATED OR INCIDENTAL TO THE DEALINGS BETWEEN DEBTOR AND PAYEE IN RESPECT OF THIS NOTE OR ANY OF THE OTHER FINANCING AGREEMENTS OR THE TRANSACTIONS RELATED HERETO OR THERETO IN EACH CASE WHETHER NOW EXISTING OR HEREAFTER ARISING, AND WHETHER IN CONTRACT, TORT, EQUITY OR OTHERWISE. DEBTOR AGREES AND CONSENTS THAT ANY SUCH CLAIM, DEMAND, ACTION OR CAUSE OF ACTION SHALL BE DECIDED BY COURT TRIAL WITHOUT A JURY.

The execution and delivery of this Note has been authorized by the Board of Directors and by any necessary vote or consent of the stockholders of Debtors. Each Debtor hereby



authorizes Payee to complete this Note in any particulars according to the terms of the loan evidenced hereby.

This Note shall be binding upon the successors and assigns of each Debtor and inure to the benefit of Payee and its successors, endorsees and assigns. Whenever used herein, the term "Debtor" shall be deemed to include its successors and assigns and the term "Payee" shall be deemed to include its successors, endorsees and assigns. If any term or provision of this Note shall be held invalid, illegal or unenforceable, the validity of all other terms and provisions hereof shall in no way be affected thereby. This Note is an instrument under seal under Massachusetts law.

WITNESS/ATTEST:

CLEAN HARBORS, INC.

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

WITNESS/ATTEST:

CLEAN HARBORS ENVIRONMENTAL SERVICES,  
INC.

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

WITNESS/ATTEST:

CLEAN HARBORS KINGSTON FACILITY  
CORPORATION

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

WITNESS/ATTEST:

CLEAN HARBORS OF BRAINTREE, INC.

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

WITNESS/ATTEST:	CLEAN HARBORS SERVICES, INC.
<div>/s/ NANCY MORRISSEY</div> <div></div>	By: <div>/s/ STEPHEN H. MOYNIHAN</div> <div></div> <div>Name: Stephen H. Moynihan</div> <div>Title: Senior Vice President</div>
WITNESS/ATTEST:	CLEAN HARBORS OF NATICK, INC
<div>/s/ NANCY MORRISSEY</div> <div></div>	By: <div>/s/ STEPHEN H. MOYNIHAN</div> <div></div> <div>Name: Stephen H. Moynihan</div> <div>Title: Senior Vice President</div>
WITNESS/ATTEST:	CLEAN HARBORS OF CONNECTICUT, INC.
<div>/s/ NANCY MORRISSEY</div> <div></div>	By: <div>/s/ STEPHEN H. MOYNIHAN</div> <div></div> <div>Name: Stephen H. Moynihan</div> <div>Title: Senior Vice President</div>
WITNESS/ATTEST:	MURPHY’S WASTE OIL SERVICE, INC.
<div>/s/ NANCY MORRISSEY</div> <div></div>	By: <div>/s/ STEPHEN H. MOYNIHAN</div> <div></div> <div>Name: Stephen H. Moynihan</div> <div>Title: Senior Vice President</div>
WITNESS/ATTEST:	MR. FRANK, INC.
<div>/s/ NANCY MORRISSEY</div> <div></div>	By: <div>/s/ STEPHEN H. MOYNIHAN</div> <div></div> <div>Name: Stephen H. Moynihan</div> <div>Title: Senior Vice President</div>

WITNESS/ATTEST:

SPRING GROVE RESOURCE RECOVERY, INC.

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

WITNESS/ATTEST:

HARBOR MANAGEMENT CONSULTANTS, INC.

/s/ NANCY MORRISSEY

By:

/s/ STEPHEN H. MOYNIHAN

Name: Stephen H. Moynihan  
Title: Senior Vice President

May 31, 2002

CLEAN HARBORS ENVIRONMENTAL  
SERVICES, INC.  
CLEAN HARBORS KINGSTON FACILITY  
CORPORATION  
CLEAN HARBORS OF BRAINTREE, INC.  
CLEAN HARBORS SERVICES, INC.  
CLEAN HARBORS OF NATICK, INC.  
CLEAN HARBORS OF CONNECTICUT, INC.  
MURPHY'S WASTE OIL SERVICE, INC.  
MR. FRANK, INC.  
SPRING GROVE RESOURCE RECOVERY, INC.  
HARBOR MANAGEMENT CONSULTANTS, INC.

Re: Amendment to Financing Agreements ("Amendment")

Gentlemen:

Reference is made to the Amended and Restated Loan and Security Agreement dated April 12, 2001, as amended, between you and the undersigned (the "Loan Agreement"). All capitalized terms not otherwise defined herein shall have the meanings given such terms in the Loan Agreement. This Agreement is referred to as the "Amendment".

Borrowers have requested that the Lender agree to advance an additional term loan (the "Term Loan C") in the original principal amount of \$3,200,000. Subject to the terms and conditions hereof and effective on the Amendment Effective Date (as defined herein), the Lender agrees with the Borrowers as follows:

(1) Subject to the conditions, representations, acknowledgements and affirmations set forth in this Amendment, the Loan Agreement is amended as follows:

- (a) The definition of "Maximum Credit" shall mean "54,200,000.00".
- (b) The definition of the term "Loan" shall be amended to add a reference to "Term Loan C".

(c) The definition of the term "Term Loans" shall be amended to add a reference to "Term Loan C".

(d) The following definition shall be added as a new Section 1.52A: "1.52A "Term Loan C" shall mean the term loan made by Lender to Borrowers as provided for in Section 2.3B hereof."

(e) The following Section 2.3B shall be added, immediately following Section 2.3A:

"2.3B Term Loan C. On the Amendment Effective Date (as defined in the Amendment), Lender agrees to make the Term Loan C to Borrowers in the original principal amount of \$3,200,000. The Term Loan C (a) is evidenced by a Term Promissory Note C (the "Term Promissory Note C") in such original principal amount duly executed and delivered by the Borrowers to Lender concurrently with the Amendment; (b) is to be repaid, together with interest and other amounts, in accordance with this Agreement, the Term Promissory Note C, and the other Financing Agreements; and (c) is secured by all of the Collateral. The proceeds of the Term Loan C shall be used to pay a commitment fee for financing with Cerberus Capital Management, L.P. and Oak Hill Advisors, Inc."

(2) Borrower covenants and agrees to execute and deliver to Lender such ratifications, amendments, modifications and confirmations of any other Financing Agreements as Lender may reasonably require, at Borrowers' expense, within 10 days of the date hereof, including without limitation, amendments to mortgages to take into account the transaction contemplated by this Amendment.

(3) This Amendment and the Lender's obligations hereunder shall not be effective until each of the following conditions are satisfied (the "Amendment Effective Date"): Borrowers shall have duly executed and delivered this Amendment, the Term Promissory Note C and any other instruments, documents and agreements required by Lender.

(4) Each Borrower confirms and agrees that (a) the transactions contemplated hereby have been duly authorized in all respects, (b) all representations and warranties contained in the Loan Agreement and in the other Financing Agreements are on the date hereof true and correct in all material respects, (c) it is unconditionally and jointly and severally liable for the punctual and full payment of all Obligations, including, without limitation, all charges, fees, expenses and costs (including attorneys' fees and expenses) under the Financing Agreements, and that no Borrower has any defenses, counterclaims or setoffs with respect to full, complete and timely payment of all Obligations.

(5) Each Obligor, for value received, hereby assents to the Borrowers' execution and delivery of this Amendment, and to the performance by the Borrowers of their respective agreements and obligations hereunder. This Amendment and the performance or consummation of any transaction or matter contemplated under this Amendment, shall not limit, restrict, extinguish or otherwise impair any of the Obligor's liability to Lender with respect to the payment and other performance obligations of the Obligors pursuant to the Guarantees, dated May 8, 1995 executed for the benefit of Lender, as ratified or amended from time to time. Each Obligor acknowledges that it is unconditionally liable to Lender for the full and complete payment of all Obligations including, without limitation, all charges, fees, expenses and costs (including attorney's fees and expenses) under the Financing Agreements and that such Obligor has no defenses, counterclaims or setoffs with respect to full, complete and timely payment of any and all Obligations.

(6) Borrowers hereby agree to pay to Lender all reasonable attorney's fees and costs which have been incurred or may in the future be incurred by Lender in connection with the negotiation and preparation of this Amendment and any other documents and agreements prepared in connection with this Amendment. The undersigned confirm that the Financing Agreements remain in full force and effect without amendment or modification of any kind, except for the amendments explicitly set forth herein. The undersigned further confirm that no Event of Default or events which with notice or the passage of time or both would constitute an Event of Default have occurred and are continuing. The execution and delivery of this Amendment by Lender shall not be construed as a waiver by Lender of any Event of Default under the Financing Agreements. This Amendment shall be deemed to be a Financing Agreement and, together with the other Financing Agreements, constitute the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior dealings, correspondence, conversations or communications between the parties with respect to the subject matter hereof.

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May 31, 2002

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If you accept and agree to the foregoing please sign and return the enclosed copy of this letter. Thank you.

Very truly yours,

CONGRESS FINANCIAL CORPORATION  
(NEW ENGLAND)

By:                     /s/ JOHN HUSSON                    

Name: John Husson

Title: Vice President

AGREED:

CLEAN HARBORS ENVIRONMENTAL  
SERVICES, INC.

By:                     /s/ STEPHEN H. MOYNIHAN                    

Name: Stephen H. Moynihan

Title: Senior Vice President

CLEAN HARBORS KINGSTON FACILITY  
CORPORATION

By:                     /s/ STEPHEN H. MOYNIHAN                    

Name: Stephen H. Moynihan

Title: Senior Vice President

CLEAN HARBORS OF BRAINTREE, INC.

By:                     /s/ STEPHEN H. MOYNIHAN                    

Name: Stephen H. Moynihan

Title: Senior Vice President

CLEAN HARBORS SERVICES, INC.

By:                     /s/ STEPHEN H. MOYNIHAN                    

Name: Stephen H. Moynihan

Title: Senior Vice President

CLEAN HARBORS OF NATICK, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan  
Title:  Senior Vice President

CLEAN HARBORS OF CONNECTICUT, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan  
Title:  Senior Vice President

MURPHY’S WASTE OIL SERVICE, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan  
Title:  Senior Vice President

MR. FRANK, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan  
Title:  Senior Vice President

SPRING GROVE RESOURCE RECOVERY, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan  
Title:  Senior Vice President



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May 31, 2002

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HARBOR MANAGEMENT CONSULTANTS,  
INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan

Title:  Senior Vice President

OBLIGORS:

CLEAN HARBORS, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan

Title:  Senior Vice President

CLEAN HARBORS OF BALTIMORE, INC.

By:                     /s/  STEPHEN H. MOYNIHAN                    

Name:  Stephen H. Moynihan

Title:  Senior Vice President