# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
$\times$	EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2021
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission File Number 001-34223

# **CLEAN HARBORS, INC.**

(Exact name of registrant as specified in its charter)

Massachusetts04-2997780(State or Other Jurisdiction of Incorporation or Organization)(IRS Employer Identification No.)42 Longwater Drive NorwellMA02061-9149(Address of Principal Executive Offices)(Zip Code)

Registrant's Telephone Number, Including area code: **(781) 792-5000**Securities registered pursuant to Section 12(b) of the Act:

**Trading Symbol** 

Title of each class

Name of each exchange on which

registered

Common Stock, \$0.01 par value	CLH	New York Stock Exchar	ige
Indicate by check mark whether the registrant (1) has fill during the preceding 12 months (or for such shorter period requirements for the past 90 days. Yes $\boxtimes$ No $\square$	1 1	· /	0
Indicate by check mark whether the registrant has subr Regulation S-T during the preceding 12 months (or for suc	3 3	1 1	
Indicate by check mark whether the registrant is a large an emerging growth company. See the definitions of "large company" in Rule 12b-2 of the Exchange Act. (Check one)	accelerated filer," "accelerated filer,"	, ,	
Large accelerated filer ⊠		Accelerated filer	
Non-accelerated filer □		Smaller reporting company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any	Emerging growth company		
new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$	If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.	r complying with an	ıy

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes □ No ⊠

The number of shares of Common Stock, \$0.01 par value, of the registrant outstanding at October 29, 2021 was 54,412,116.

# CLEAN HARBORS, INC.

# QUARTERLY REPORT ON FORM 10-Q

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# CONSOLIDATED BALANCE SHEETS (in thousands)

	S	eptember 30, 2021	Dec	ember 31, 2020
ASSETS		(unaudited)		
Current assets:				
Cash and cash equivalents	\$	646,663	\$	519,101
Short-term marketable securities		64,844		51,857
Accounts receivable, net of allowances aggregating \$41,807 and \$44,749, respectively		703,199		611,534
Unbilled accounts receivable		69,912		55,681
Inventories and supplies		228,682		220,498
Prepaid expenses and other current assets		70,864		67,051
Total current assets		1,784,164		1,525,722
Property, plant and equipment, net		1,508,356		1,525,298
Other assets:				
Operating lease right-of-use assets		137,429		150,341
Goodwill		543,028		527,023
Permits and other intangibles, net		366,497		386,620
Other		14,825		16,516
Total other assets		1,061,779		1,080,500
Total assets	\$	4,354,299	\$	4,131,520
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	7,535	\$	7,535
Accounts payable		286,565		195,878
Deferred revenue		86,589		74,066
Accrued expenses and other current liabilities		299,427		295,823
Current portion of closure, post-closure and remedial liabilities		23,288		26,093
Current portion of operating lease liabilities		36,497		36,750
Total current liabilities		739,901		636,145
Other liabilities:				
Closure and post-closure liabilities, less current portion of \$10,219 and \$13,903, respectively		82,809		74,023
Remedial liabilities, less current portion of \$13,069 and \$12,190, respectively		97,747		102,623
Long-term debt, less current portion		1,546,284		1,549,641
Operating lease liabilities, less current portion		102,093		114,258
Deferred tax liabilities		231,663		230,097
Other long-term liabilities		90,242		83,182
Total other liabilities		2,150,838		2,153,824
Commitments and contingent liabilities (See Note 16)				
Stockholders' equity:				
Common stock, \$0.01 par value:				= 10
Authorized 80,000,000 shares; issued and outstanding 54,409,894 and 54,772,696 shares, respectively		544		548
Additional paid-in capital		539,747		582,749
Accumulated other comprehensive loss		(200,716)		(211,477)
Accumulated earnings	_	1,123,985		969,731
Total stockholders' equity	_	1,463,560		1,341,551
Total liabilities and stockholders' equity	\$	4,354,299	\$	4,131,520

# UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts)

	Three Months Ended September 30,						ths Ended ber 30,	
		2021		2020		2021		2020
Revenues:								
Service revenues	\$	744,549	\$	681,306	\$	2,141,820	\$	2,039,012
Product revenues		206,930		98,038		544,265		308,895
Total revenues		951,479		779,344		2,686,085		2,347,907
Cost of revenues: (exclusive of items shown separately below)								
Service revenues		508,498		428,735		1,451,498		1,332,516
Product revenues		130,734		82,894		366,156		256,460
Total cost of revenues		639,232		511,629		1,817,654		1,588,976
Selling, general and administrative expenses		133,164		106,544		378,911		339,690
Accretion of environmental liabilities		2,799		2,822		8,625		8,149
Depreciation and amortization		71,451		74,470		215,206		221,497
Income from operations		104,833		83,879		265,689		189,595
Other income (expense), net		199		2,268		(2,509)		(597)
Loss on sale of businesses		_		(118)		_		(3,376)
Interest expense, net of interest income of \$653, \$1,236, \$1,712 and \$2,902, respectively		(17,984)		(17,407)		(53,953)		(54,848)
Income before provision for income taxes		87,048	_	68,622	_	209,227	_	130,774
Provision for income taxes		21,605		13,712		54,973		35,269
Net income	\$	65,443	\$	54,910	\$	154,254	\$	95,505
Earnings per share:					_			
Basic	\$	1.20	\$	0.99	\$	2.83	\$	1.72
Diluted	\$	1.20	\$	0.99	\$	2.81	\$	1.71
Shares used to compute earnings per share - Basic		54,411		55,592		54,553		55,646
Shares used to compute earnings per share - Diluted		54,707		55,738		54,862		55,832

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands)

	Three Mo	 		nded 0,		
	 2021	2020		2021		2020
Net income	\$ 65,443	\$ 54,910	\$	154,254	\$	95,505
Other comprehensive (loss) income, net of tax:						
Unrealized (losses) gains on available-for-sale securities	(18)	(121)		(140)		111
Unrealized (losses) gains on interest rate hedge	(99)	(123)		2,660		(21,505)
Reclassification adjustment for losses on interest rate hedge included in net income	2,532	2,468		7,474		5,696
Foreign currency translation adjustments	(14,242)	10,161		767		(13,695)
Other comprehensive (loss) income, net of tax	(11,827)	 12,385		10,761		(29,393)
Comprehensive income	\$ 53,616	\$ 67,295	\$	165,015	\$	66,112

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

Nine Months Ended September 30, 2021 2020 Cash flows from operating activities: Net income \$ 154,254 \$ 95,505 Adjustments to reconcile net income to net cash from operating activities: Depreciation and amortization 215,206 221,497 Allowance for doubtful accounts 7,186 10,441 Amortization of deferred financing costs and debt discount 2,718 2,688 Accretion of environmental liabilities 8,625 8,149 Changes in environmental liability estimates 341 9,050 Deferred income taxes 5,202 2,509 597 Other expense, net 12,739 12,786 Stock-based compensation Loss on sale of businesses 3,376 Environmental expenditures (12,223)(8,816)Changes in assets and liabilities, net of acquisitions: Accounts receivable and unbilled accounts receivable (113,601)23,969 Inventories and supplies (12,882)(9,554)Other current and non-current assets (10,785)(19,320)Accounts payable 86,974 (63,898)Other current and long-term liabilities 21,916 31,009 Net cash from operating activities 368,226 317,432 Cash flows used in investing activities: Additions to property, plant and equipment (146,654)(150,357)Proceeds from sale and disposal of fixed assets 16,424 7,307 Acquisitions, net of cash acquired (22,819)(8,839)Proceeds from sale of businesses, net of transactional costs 7,712 Additions to intangible assets including costs to obtain or renew permits (2,659)(1,863)Proceeds from sale of available-for-sale securities 83,226 39,141 Purchases of available-for-sale securities (96,785)(53,397)Net cash used in investing activities (169, 267)(160,296)Cash flows used in financing activities: Change in uncashed checks (4,323)381 Tax payments related to withholdings on vested restricted stock (7,383)(4,407)Repurchases of common stock (48,409)(39,542)Deferred financing costs paid (150)Payments on finance leases (5,845)(2,755)Principal payments on debt (5,652)(5,652)Borrowing from revolving credit facility 150,000 Payment on revolving credit facility (150,000)Net cash used in financing activities (71,762) (51,975) Effect of exchange rate change on cash 365 (1,446)127,562 103,715 Increase in cash and cash equivalents Cash and cash equivalents, beginning of period 519,101 371,991 475,706 646,663 Cash and cash equivalents, end of period Supplemental information: Cash payments for interest and income taxes: \$ Interest paid 61,807 66,000 Income taxes paid, net of refunds 48,202 14,195 Non-cash investing activities: Property, plant and equipment accrued 11,561 11,732 ROU assets obtained in exchange for operating lease liabilities 19,993 18,528 ROU assets obtained in exchange for finance lease liabilities 18,704 28,333

# UNAUDITED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (in thousands)

	Common Stock				Accumulated					
	Number of Shares		\$0.01 Par Value	Additional Paid-in Capital		Other omprehensive Loss	A	Accumulated Earnings		Total tockholders' Equity
Balance at January 1, 2021	54,773	\$	548	\$ 582,749	\$	(211,477)	\$	969,731	\$	1,341,551
Net income	_		_	_		_		21,736		21,736
Other comprehensive income	_		_	_		11,948		_		11,948
Stock-based compensation	_		_	3,480		_				3,480
Issuance of common stock for restricted share vesting, net of employee tax withholdings	78		1	(3,720)		_		_		(3,719)
Repurchases of common stock	(300)		(3)	(26,543)						(26,546)
Balance at March 31, 2021	54,551		546	555,966		(199,529)		991,467		1,348,450
Net income	_		_	_		_		67,075		67,075
Other comprehensive income	_		_	_		10,640		_		10,640
Stock-based compensation	_		_	3,305		_				3,305
Issuance of common stock for restricted share vesting, net of employee tax withholdings	42		_	(1,020)		_		_		(1,020)
Repurchases of common stock	(200)		(2)	(18,861)		_		_		(18,863)
Balance at June 30, 2021	54,393		544	539,390		(188,889)		1,058,542		1,409,587
Net income	_		_	_		_		65,443		65,443
Other comprehensive loss	_		_	_		(11,827)		_		(11,827)
Stock-based compensation	_		_	6,001		_				6,001
Issuance of common stock for restricted share vesting, net of employee tax withholdings	50		_	(2,644)		_		_		(2,644)
Repurchases of common stock	(33)		_	(3,000)		_		_		(3,000)
Balance at September 30, 2021	54,410	\$	544	\$ 539,747	\$	(200,716)	\$	1,123,985	\$	1,463,560

# UNAUDITED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (CONTINUED) (in thousands)

	Common Stock							
	Number of Shares		\$0.01 Par Value	Additional Paid-in Capital	Accumulated Other omprehensive Loss	ccumulated Earnings	s	Total tockholders' Equity
Balance at January 1, 2020	55,798	\$	558	\$ 644,412	\$ (210,051)	\$ 834,894	\$	1,269,813
Net income	_		_		_	11,572		11,572
Other comprehensive loss	_		_	_	(59,306)	_		(59,306)
Stock-based compensation	_		_	3,291	_	_		3,291
Issuance of common stock for restricted share vesting, net of employee tax withholdings	59		1	(2,225)	_	_		(2,224)
Repurchases of common stock	(302)		(3)	(17,338)	_	_		(17,341)
Balance at March 31, 2020	55,555		556	628,140	(269,357)	846,466		1,205,805
Net income	_		_	_	_	29,023		29,023
Other comprehensive income	_		_	_	17,528	_		17,528
Stock-based compensation	_		_	2,786	_	_		2,786
Issuance of common stock for restricted share vesting, net of employee tax withholdings	58		_	(1,171)	_	_		(1,171)
Balance at June 30, 2020	55,613		556	629,755	 (251,829)	 875,489		1,253,971
Net income	_		_	_	_	54,910		54,910
Other comprehensive income	_		_	_	12,385	_		12,385
Stock-based compensation	_		_	6,662	_	_		6,662
Issuance of common stock for restricted share vesting, net of employee tax withholdings	35		_	(1,012)	_	_		(1,012)
Repurchases of common stock	(402)		(4)	(22,197)				(22,201)
Balance at September 30, 2020	55,246	\$	552	\$ 613,208	\$ (239,444)	\$ 930,399	\$	1,304,715

# CLEAN HARBORS, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### (1) BASIS OF PRESENTATION

The accompanying consolidated interim financial statements are unaudited and include the accounts of Clean Harbors, Inc. and its subsidiaries (collectively, "Clean Harbors," the "Company" or "we") and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") and, in the opinion of management, include all adjustments which are of a normal recurring nature and are necessary for a fair presentation of the financial position, results of operations and cash flows for the periods presented. Management has made estimates and assumptions affecting the amounts reported in the Company's consolidated interim financial statements and accompanying footnotes; actual results could differ from those estimates and judgments. The results for interim periods are not necessarily indicative of results for the entire year or any other interim periods. The financial statements presented herein should be read in conjunction with the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

#### (2) SIGNIFICANT ACCOUNTING POLICIES

The Company's significant accounting policies are described in Note 2, "Significant Accounting Policies," in the Company's Annual Report on Form 10-K for the year ended December 31, 2020. There have been no material changes in these policies or their application except for the changes described below.

Changes in Operating Segments

During the first quarter of 2021, the Company reorganized its Safety-Kleen business. The collection services for waste oil, used oil filters, antifreeze and related items and bulk blended oil sales operations were combined with the Safety-Kleen Oil business to form the Safety-Kleen Sustainability Solutions business. Under this structure, Safety-Kleen Sustainability Solutions will encompass both sides of the spread the Company manages in its re-refinery business, and the Company expects this change to drive additional growth in its sustainable lubricant products and related services.

Concurrently with this change, the Company consolidated the Safety-Kleen Environmental branches' core offerings, including containerized waste, parts washer and vacuum services, into the legacy Clean Harbors Environmental Services sales and service operations. The Company expects this change to foster enhanced cross-selling opportunities within the environmental businesses and increase market presence with small quantity generators of hazardous waste.

In restructuring the operations of the Company in this manner, the information that the chief operating decision maker regularly reviews for purposes of allocating resources and assessing performance changed to conform to this new operating structure of the business and the Company reevaluated the identification of its operating segments. In accordance with ASC 280, *Segment Reporting*, Environmental Services and Safety-Kleen Sustainability Solutions are the Company's operating segments and reportable segments starting in the first quarter of 2021, with the operations not managed through the Company's operating segments described above continuing to be recorded as Corporate Items. See Note 17, "Segment Reporting" for more information. The amounts presented for the three and nine months ended September 30, 2020 and any segment information presented as of December 31, 2020 have been recast to reflect the impact of such changes. In addition, certain intercompany transactions previously recorded in Corporate Items have been allocated to the segments. These reclassifications and adjustments had no effect on the consolidated statements of operations, consolidated statements of comprehensive income (loss), consolidated statements of cash flows or consolidated statements of stockholders' equity for any of the periods presented.

# (3) REVENUES

The Company generates revenues through its Environmental Services and Safety-Kleen Sustainability Solutions operating segments. The Company's Environmental Services operating segment has four sources of revenue and the Safety-Kleen Sustainability Solutions operating segment has two sources of revenue.

Technical Services—Technical Services contribute to the revenues of the Environmental Services operating segment. These services are generated from fees charged for waste material management and disposal services including onsite environmental management services, collection and transportation, packaging, recycling, treatment and disposal of waste. Revenue is primarily generated by short-term projects, most of which are governed by master service agreements that are long-term in nature. These master service agreements are typically entered into with the Company's larger customers and outline the pricing and legal frameworks for such arrangements. Services are provided based on purchase orders or agreements with the customer and include prices based upon units of volume of waste and transportation and other fees. Collection and transportation revenues are recognized

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over time, as the customer receives and consumes the benefits of the services as they are being performed and the Company has a right to payment for performance completed to date. The Company uses the input method to recognize revenue over time, based on time and materials incurred as a basis for measuring the satisfaction of the performance obligation. Revenues for treatment and disposal of waste are recognized upon completion of treatment, final disposition in a landfill or incineration, or when the waste is shipped to a third party for processing and disposal. The Company periodically enters into bundled arrangements for the collection and transportation and disposal of waste. For such arrangements, transportation and disposal are considered distinct performance obligations and the Company allocates revenue to each based on the relative standalone selling price (i.e. the estimated price that a customer would pay for the services on a standalone basis). Revenues and the related costs from waste that is not yet completely processed and disposed of are deferred. The deferred revenues and costs are recognized when the services are completed. The period between collection and transportation and the final processing and disposal ranges depending on the location of the customer, but generally is measured in days.

Field and Emergency Response Services—Field and Emergency Response Services contribute to the revenues of the Environmental Services operating segment. Field Services revenues are generated from cleanup services at customer sites, including municipalities and utilities, or other locations on a scheduled or emergency response basis. Services include confined space entry for tank cleaning, site decontamination, large remediation projects, demolition, spill cleanup on land and water, railcar cleaning, product recovery and transfer and vacuum services. Additional services include filtration and water treatment services. Response services for environmental, contamination or pandemic related emergencies include any scale from man-made disasters such as oil spills to natural disasters such as hurricanes and more recently, projects involving contagion disinfection, decontamination and disposal services in response to the COVID-19 pandemic. Field and emergency response services are provided based on purchase orders or agreements with customers and include prices generally based upon daily, hourly or job rates for equipment, materials and personnel. The Company recognizes revenue for these services over time, as the customer receives and consumes the benefits of the service as they are being performed and the Company has a right to payment for performance completed to date. The Company uses the input method to recognize revenue over time, based on time and materials incurred. The duration of such services can be over a number of hours, several days or even months for larger scale projects.

Industrial Services and Other—Industrial Services contribute to the revenues of the Environmental Services operating segment. These revenues are primarily generated from industrial and specialty services provided to refineries, mines, upgraders, chemical plants, pulp and paper mills, manufacturing facilities, power generation facilities and other industrial customers throughout North America. Services include in-plant cleaning and maintenance services, plant outage and turnaround services, specialty cleaning services including chemical cleaning and high and ultra-high pressure water cleaning, daylighting, production services and upstream energy services. Services are provided based on purchase orders or agreements with the customer and include prices based upon daily, hourly or job rates for equipment, materials and personnel. The Company recognizes revenue for these services over time, as the customer receives and consumes the benefits of the services as they are being performed and the Company has a right to payment for performance completed to date. The Company uses the input method to recognize revenue over time, based on time and materials incurred.

Safety-Kleen Environmental Services—Safety-Kleen Environmental Services revenues contribute both to the Environmental Services operating segment and the Safety-Kleen Sustainability Solutions operating segment depending upon the nature of such revenues and operating responsibilities relative to satisfying the related performance obligations. Revenues from providing containerized waste handling and disposal services, parts washer services and vacuum services, referred to collectively as the Safety-Kleen Environmental core service offerings, contribute to the revenues of the Environmental Services operating segment. In addition, sales of packaged blended oil products and other complementary product sales contribute to the revenues of the Environmental Services operating segment. Revenues generated from waste oil, anti-freeze and oil filter collection services, sales of bulk blended oil products and sales of bulk automotive fluids contribute to the Safety-Kleen Sustainability Solutions operating segment.

Generally, the service related revenue is recognized over time, as the customer receives and consumes the benefits of the services as they are being performed and the Company has a right to payment for performance completed to date. The duration of such services can be over a number of hours or several days. The Company uses the input method to recognize revenue over time, based on time and materials incurred. Product revenue is recognized upon the transfer of control whereby control transfers when the products are delivered to the customer. Containerized waste services consist of profiling, collecting, transporting and recycling or disposing of a wide variety of waste. Related collection and transportation revenues are recognized over time, as the customer receives and consumes the benefits of the services as they are being performed and the Company has a right to payment for performance completed to date. Parts washer services include customer use of our parts washer equipment, cleaning and maintenance of the parts washer equipment and removal and replacement of used cleaning fluids. Parts washer services are considered a single performance obligation due to the highly integrated and interdependent nature of the arrangement. Revenue from parts washer services is recognized over the service interval as the customer receives the benefit of the services.

Safety-Kleen Oil—Safety-Kleen Oil revenues contribute to the revenues of the Safety-Kleen Sustainability Solutions segment. These revenues are generated from sales of high-quality base and blended lubricating oils to third-party distributors, government agencies, fleets, railroads and industrial customers. The business also sells recycled fuel oil to asphalt plants, industrial plants and pulp and paper companies. The used oil is also processed into vacuum gas oil which can be further re-refined into lubricant base oils or sold directly into the marine diesel oil fuel market. Revenue for oil products is recognized at a point in time, upon the transfer of control. Control transfers when the products are delivered to the customer.

# **Disaggregation of Revenue**

We disaggregate the Company's third party revenues by geographic location and source of revenue as we believe these categories depict how revenue and cash flows are affected by economic factors (in thousands):

For the Three Months Ended September 30, 2021												
	Environmental Services		Safety-Kleen Sustainability Solutions		Corporate		Total					
\$	632,755	\$	185,096	\$	59	\$	817,910					
	111,076		22,493		_		133,569					
\$	743,831	\$	207,589	\$	59	\$	951,479					
\$	308,158	\$	_	\$	_	\$	308,158					
	116,677		_		_		116,677					
	154,977		_		59		155,036					
	164,019		39,551		_		203,570					
			168,038				168,038					
\$	743,831	\$	207,589	\$	59	\$	951,479					
	\$	### Services  \$ 632,755	### Services  \$ 632,755	Environmental Services         Safety-Kleen Sustainability Solutions           \$ 632,755         \$ 185,096           111,076         22,493           \$ 743,831         \$ 207,589           \$ 308,158         \$ —           116,677         —           154,977         —           164,019         39,551           —         168,038	Environmental Services         Safety-Kleen Sustainability Solutions           \$ 632,755         \$ 185,096         \$ 111,076         22,493         \$ 207,589         \$ 207,589         \$ \$ 207,589         \$ \$ 207,589         \$ \$ 207,589         \$ \$ 207,589         \$ 207,589	Environmental Services         Safety-Kleen Sustainability Solutions         Corporate           \$ 632,755         \$ 185,096         \$ 59           111,076         22,493         —           \$ 743,831         \$ 207,589         \$ 59           \$ 308,158         \$ —         \$ —           \$ 116,677         —         —           \$ 154,977         —         59           \$ 164,019         39,551         —           —         168,038         —	Environmental Services         Sustainability Solutions         Corporate           \$ 632,755         \$ 185,096         \$ 59           \$ 111,076         22,493         —           \$ 743,831         \$ 207,589         \$ 59           \$ 308,158         \$ —         \$ —           \$ 116,677         —         —           \$ 154,977         —         59           \$ 164,019         39,551         —           —         168,038         —					

	For the Three Months Ended September 30, 2020												
		Environmental Services	Safety-Kleen Sustainability Solutions			Corporate		Total					
Primary Geographical Markets													
United States	\$	554,050	\$	112,785	\$	(186)	\$	666,649					
Canada		97,639		14,798		258		112,695					
Total third-party revenues	\$	651,689	\$	127,583	\$	72	\$	779,344					
Sources of Revenue													
Technical Services	\$	257,612	\$	_	\$	_	\$	257,612					
Field and Emergency Response Services		115,989		_		_		115,989					
Industrial Services and Other		124,582		_		72		124,654					
Safety-Kleen Environmental Services		153,506		49,949		_		203,455					
Safety-Kleen Oil		_		77,634		_		77,634					
Total third-party revenues	\$	651,689	\$	127,583	\$	72	\$	779,344					

	For the Nine Months Ended September 30, 2021											
	Environmental Services			Safety-Kleen Sustainability Solutions	Corporate			Total				
Primary Geographical Markets				_								
United States	\$	1,824,848	\$	504,302	\$	217	\$	2,329,367				
Canada		295,008		61,710		<u> </u>		356,718				
Total third-party revenues	\$	2,119,856	\$	566,012	\$	217	\$	2,686,085				
Sources of Revenue												
Technical Services	\$	887,063	\$	_	\$	_	\$	887,063				
Field and Emergency Response Services		328,831		_		_		328,831				
Industrial Services and Other		425,154		_		217		425,371				
Safety-Kleen Environmental Services		478,808		118,982		_		597,790				
Safety-Kleen Oil		_		447,030		_		447,030				
Total third-party revenues	\$	2,119,856	\$	566,012	\$	217	\$	2,686,085				

	For the Nine Months Ended September 30, 2020									
	Environmental Services		Safety-Kleen Sustainability Solutions	Corporate			Total			
Primary Geographical Markets										
United States	\$ 1,704,945	\$	340,226	\$	(648)	\$	2,044,523			
Canada	264,500		38,018		866		303,384			
Total third-party revenues	\$ 1,969,445	\$	378,244	\$	218	\$	2,347,907			
Sources of Revenue										
Technical Services	\$ 774,814	\$	_	\$	_	\$	774,814			
Field and Emergency Response Services	349,254		_		_		349,254			
Industrial Services and Other	366,573		_		218		366,791			
Safety-Kleen Environmental Services	478,804		134,004		_		612,808			
Safety-Kleen Oil	_		244,240		_		244,240			
Total third-party revenues	\$ 1,969,445	\$	378,244	\$	218	\$	2,347,907			

# **Contract Balances**

ands)	September 30, 2021	December 31, 2020
ables	\$ 70\$3,1	99 611,534
ct assets (unbilled receivables)	69,9	12 55,681
ct liabilities (deferred revenue)	86,5	39 74,066

The timing of revenue recognition, billings and cash collections results in billed accounts receivable, unbilled receivables (contract assets) and customer advances and deposits or deferred revenue (contract liabilities) on the consolidated balance sheet. Generally, billing occurs subsequent to revenue recognition, as a right to payment is not just subject to passage of time, resulting in contract assets. Contract assets are classified as current. The Company sometimes receives advances or deposits from its customers before revenue is recognized, resulting in contract liabilities. These assets and liabilities are reported on the consolidated balance sheet on a contract-by-contract basis at the end of each reporting period. The contract liability balances at the beginning of each period presented were generally fully recognized in the subsequent three-month period.

# (4) BUSINESS COMBINATIONS

# 2021 Acquisitions

On March 27, 2021, the Company acquired a privately-owned business for \$22.8 million cash consideration. The acquired company increases the Safety-Kleen Sustainability Solutions segment's network within the south central United States. In connection with this acquisition, a preliminary goodwill amount of \$15.9 million was recognized.

On October 8, 2021, the Company completed its previously announced proposed acquisition of LJ Energy Services Intermediate Holding Corp. and its subsidiaries (collectively, "HydroChemPSC"), a privately owned company. HydroChemPSC is a leading U.S. provider of industrial cleaning, specialty maintenance and utilities services with annual revenues of \$715.3 million in 2020. The acquired operations, including more than 4,500 employees, over 240 service locations and a fleet of specialized vehicles and equipment, will enhance the Company's Environmental Services Segment. The Company paid an all-cash purchase price for HydroChemPSC of approximately \$1.24 billion, subject to customary adjustments (e.g. working capital). The Company financed the purchase with the net proceeds of \$983.0 million from the Company's issuance of \$1.0 billion of term loans on October 8, 2021. The remainder of the purchase price was funded through existing cash. See Note 11, "Financing Arrangements" for additional information regarding the issuance of the term loans.

The acquisition of HydroChemPSC will be accounted for as a business combination and will be included in the Company's consolidated financial statements starting in periods after October 8, 2021. The allocation of the purchase price is incomplete due to the timing of the completion of the acquisition. Any excess of the purchase price over the fair value of the underlying tangible and identifiable intangible assets acquired and liabilities assumed will be recognized as goodwill. The Company believes that any goodwill recognized is primarily attributable to anticipated synergies, assembled workforce and new market opportunities that Clean Harbors believes will result from acquiring the operations of HydroChemPSC. Goodwill attributable to the acquisition of HydroChemPSC is preliminarily anticipated to range from 40% - 50% of the purchase price and is not expected to be deductible for tax purposes.

On June 29, 2021, the Company signed a definitive agreement with Vertex Energy, Inc. ("Vertex") to acquire certain assets related to Vertex's used motor oil collection and re-refinery business in an all-cash transaction for \$140.0 million, subject to working capital and other adjustments. The Company intends to fund the acquisition with available cash. The acquisition will include re-refineries in Marrero, Louisiana and Columbus, Ohio and service locations throughout the Midwest and Gulf Coast, as well as certain associated equipment and an assembled workforce. The acquisition was approved by Vertex shareholders on September 28, 2021; however, the transaction remains subject to approval by U.S. regulators and other customary closing conditions and is currently anticipated to close in 2022. The acquisition will expand the Safety-Kleen Sustainability Solutions segment's oil re-refining capacity and collection and distribution network.

# 2020 Acquisition

On April 17, 2020, the Company acquired a privately-owned business for \$8.8 million cash consideration. The acquired company expands the Safety-Kleen Sustainability Solutions segment's oil re-refining operations to the northeast United States. In connection with this acquisition, a goodwill amount of \$1.4 million was recognized.

#### (5) INVENTORIES AND SUPPLIES

Inventories and supplies consisted of the following (in thousands):

	Septem	ıber 30, 2021	Dece	mber 31, 2020
Oil and oil related products	\$	88,044	\$	76,209
Supplies		119,953		120,007
Solvent and solutions		7,620		8,812
Other		13,065		15,470
Total inventories and supplies	\$	228,682	\$	220,498

Supplies consists primarily of critical spare parts to support the Company's incinerator and re-refinery operations, personal protective equipment and other general supplies used in our normal day-to-day operations. Other inventories consists primarily of parts washer components, cleaning fluids, absorbents and automotive fluids, such as windshield washer fluid and antifreeze.

# (6) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following (in thousands):

	Septe	mber 30, 2021	Dece	mber 31, 2020
Land	\$	150,257	\$	139,776
Asset retirement costs (non-landfill)		17,921		16,407
Landfill assets		200,545		191,687
Buildings and improvements (1)		524,397		509,804
Camp equipment		132,477		159,021
Vehicles (2)		864,808		844,026
Equipment (3)		1,821,327		1,807,235
Furniture and fixtures		6,838		7,082
Construction in progress		63,522		24,378
		3,782,092		3,699,416
Less - accumulated depreciation and amortization		2,273,736		2,174,118
Total property, plant and equipment, net	\$	1,508,356	\$	1,525,298

- (1) Balances inclusive of gross right-of-use ("ROU") assets classified as finance leases of \$8.9 million in both periods.
- (2) Balances inclusive of gross ROU assets classified as finance leases of \$65.9 million and \$47.2 million, respectively.
- (3) Balances inclusive of gross ROU assets classified as finance leases of \$9.3 million in both periods.

Depreciation expense, inclusive of landfill and finance lease amortization, was \$63.9 million and \$192.3 million for the three and nine months ended September 30, 2021, respectively. Depreciation expense, inclusive of landfill and finance lease amortization, was \$64.9 million and \$193.9 million for the three and nine months ended September 30, 2020, respectively.

#### (7) GOODWILL AND OTHER INTANGIBLE ASSETS

The changes in goodwill by segment for the nine months ended September 30, 2021 were as follows (in thousands):

	ironmental Services	Sı	afety-Kleen ustainability Solutions	Totals
Balance at January 1, 2021	\$ 401,918	\$	125,105	\$ 527,023
Increase from current period acquisition	_		15,860	15,860
Foreign currency translation	107		38	145
Balance at September 30, 2021	\$ 402,025	\$	141,003	\$ 543,028

The balances in the table above have been recast to reflect the Company's segment change in the first quarter of 2021. As discussed in Note 17, "Segment Reporting," as a result of operational and managerial changes, the Company changed its operating segments in accordance with ASC 280, Segment Reporting. In addition, the Company concluded that, for purposes of reviewing for potential goodwill impairment, it now has three reporting units. The Environmental Services operating segment has two reporting units consisting of (i) Environmental Sales and Service which includes the legacy Environmental Sales and Service reporting unit and certain operations previously included within Safety-Kleen Environmental Services including the core service offerings of containerized waste, parts washer and vacuum services and (ii) Environmental Facilities, unchanged from prior year. The Safety-Kleen Sustainability Solutions operating segment is a single reporting unit which includes the legacy Safety-Kleen Oil reporting unit and the remaining operations of the legacy Safety-Kleen Environmental Services reporting unit primarily consisting of collection services for waste oil, anti-freeze and used oil filters as well as the sale of bulk blended re-refined oil and other automotive related finished fluid products. The Company allocated goodwill to the newly identified reporting units using a relative fair value approach. In addition, the Company completed an assessment of any potential goodwill impairment for all reporting units immediately prior and subsequent to the reallocation and determined that no impairment existed.

As of September 30, 2021 and December 31, 2020, the Company's intangible assets consisted of the following (in thousands):

	September 30, 2021						December 31, 2020							
	 Cost		Accumulated Amortization Net		Net		Cost		Accumulated Amortization		Net			
Permits	\$ 186,334	\$	100,553	\$	85,781	\$	183,766	\$	95,033	\$	88,733			
Customer and supplier relationships	361,438		207,497		153,941		382,083		211,895		170,188			
Other intangible assets	20,388		16,795		3,593		39,287		34,744		4,543			
Total amortizable permits and other intangible assets	568,160		324,845		243,315		605,136		341,672		263,464			
Trademarks and trade names	123,182		_		123,182		123,156		_		123,156			
Total permits and other intangible assets	\$ 691,342	\$	324,845	\$	366,497	\$	728,292	\$	341,672	\$	386,620			

Amortization expense of permits, customer and supplier relationships and other intangible assets was \$7.6 million and \$22.9 million in the three and nine months ended September 30, 2021, respectively. Amortization expense of permits, customer and supplier relationships and other intangible assets was \$9.6 million and \$27.6 million in the three and nine months ended September 30, 2020, respectively. The gross cost and accumulated amortization decreases in total amortizable permits and other intangible assets are attributable to writing off fully amortized intangible assets with a cost of \$39.7 million during the nine months ended September 30, 2021.

The expected amortization of the net carrying amount of finite-lived intangible assets at September 30, 2021 was as follows (in thousands):

Years Ending December 31,		ed Amortization
2021 (three months)	\$	7,526
2022		30,002
2023		25,674
2024		24,180
2025		23,208
Thereafter		132,725
	\$	243,315

# (8) ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities consisted of the following (in thousands):

	Septe	mber 30, 2021	Decen	nber 31, 2020
Accrued insurance	\$	80,072	\$	77,514
Accrued interest		9,281		19,697
Accrued compensation and benefits		94,256		81,437
Accrued income, real estate, sales and other taxes		29,629		25,843
Interest rate swap liability		23,496		33,630
Accrued other		62,693		57,702
	\$	299,427	\$	295,823

# (9) CLOSURE AND POST-CLOSURE LIABILITIES

The changes to closure and post-closure liabilities (also referred to as "asset retirement obligations") from January 1, 2021 through September 30, 2021 were as follows (in thousands):

	Landfill Retirement		Non-Landfill Retirement		
		Liability	Liability		Total
Balance at January 1, 2021	\$	48,412	\$ 39,514	\$	87,926
Liabilities assumed in acquisitions		_	451		451
New asset retirement obligations		1,979	_		1,979
Accretion		2,600	2,744		5,344
Changes in estimates recorded to consolidated statement of operations		35	291		326
Changes in estimates recorded to consolidated balance sheet		668	1,226		1,894
Expenditures		(4,420)	(461)		(4,881)
Currency translation and other			(11)		(11)
Balance at September 30, 2021	\$	49,274	\$ 43,754	\$	93,028

In the nine months ended September 30, 2021, there were no significant charges (benefits) resulting from changes in estimates for closure and post-closure liabilities.

New asset retirement obligations incurred during the first nine months of 2021 were discounted at the credit-adjusted risk-free rate of 4.84%.

# (10) REMEDIAL LIABILITIES

The changes to remedial liabilities from January 1, 2021 through September 30, 2021 were as follows (in thousands):

	Lia	temedial bilities for ndfill Sites	Liab	emedial oilities for ctive Sites	Remedial Liabilities (Including uperfund) for Non-Landfill Operations	Total
Balance at January 1, 2021	\$	1,865	\$	63,060	\$ 49,888	\$ 114,813
Accretion		67		1,955	1,259	3,281
Changes in estimates recorded to consolidated statement of operations		(22)		358	(321)	15
Expenditures		(37)		(3,963)	(3,342)	(7,342)
Currency translation and other		_		(821)	870	49
Balance at September 30, 2021	\$	1,873	\$	60,589	\$ 48,354	\$ 110,816

In the nine months ended September 30, 2021, there were no significant (benefits) charges resulting from changes in estimates for remedial liabilities.

# (11) FINANCING ARRANGEMENTS

The following table is a summary of the Company's financing arrangements (in thousands):

Current Debt:	Sept	ember 30, 2021	December 31, 2020		
Secured senior term loans	\$	\$ 7,535		7,535	
Long-Term Debt:					
Secured senior term loans due June 30, 2024 ("2024 Term Loans")	\$	713,975	\$	719,626	
Unsecured senior notes, at 4.875%, due July 15, 2027 ("2027 Notes")		545,000		545,000	
Unsecured senior notes, at 5.125%, due July 15, 2029 ("2029 Notes")		300,000		300,000	
Long-term debt, at par	\$	1,558,975	\$	1,564,626	
Unamortized debt issuance costs and premium, net		(12,691)		(14,985)	
Long-term debt, at carrying value	\$	1,546,284	\$	1,549,641	

#### **Financing Activities**

As of September 30, 2021 and December 31, 2020, the estimated fair value of the Company's outstanding long-term debt, including the current portion, was \$1.6 billion. The Company's estimates of fair value of its long-term debt, including the current portion, are based on quoted market prices or other available market data which are considered Level 2 measures according to the fair value hierarchy. Level 2 utilizes quoted market prices in markets that are not active, broker or dealer quotations or alternative pricing sources with reasonable levels of price transparency for similar assets and liabilities.

The Company maintains a \$400.0 million revolving credit facility under which the Company had no outstanding loan balances as of September 30, 2021 and December 31, 2020. As of September 30, 2021, the Company had \$288.5 million available to borrow under the revolving credit facility and outstanding letters of credit were \$111.5 million. This credit facility will expire in October 2025.

On October 8, 2021, the Company, and substantially all of the Company's domestic subsidiaries as guarantors, entered into Incremental Facility Amendment No. 2 to the Company's existing Credit Agreement dated as of June 30, 2017 (the "Term Loan Agreement"). Incremental Facility Amendment No. 2 provides for a new class and series of Term Loans (the "2028 Term Loans") in the aggregate principal amount of \$1.0 billion. Proceeds from the issuance of the 2028 Term Loans were \$983.0 million, after debt discount and debt issuance costs and were used to fund the acquisition of HydroChemPSC on October 8, 2021. The 2028 Term Loans are in addition to the aggregate of \$721.5 million of 2024 Term Loans which were at September 30, 2021 and are also outstanding under the Term Loan Agreement and which will mature on June 30, 2024. The 2028 Term Loans will mature on October 8, 2028, and may be prepaid at any time without premium or penalty other than customary breakage costs with respect to Eurodollar based loans or if the Company engages in certain repricing transactions before May 9, 2022, in which event a 1.0% prepayment premium would be due. The Company's obligations under the Term Loan Agreement with respect to both the 2024 Term Loans and the 2028 Term Loans are guaranteed by all of the Company's domestic restricted subsidiaries and secured by liens on substantially all of the assets of the Company and the guarantors.

The 2028 Term Loans under the Term Loan Agreement bear interest, at the Company's election, at either of the following rates: (a) the sum of the Eurodollar Rate (as defined in the Term Loan Agreement) plus 2.00%, or (b) the sum of the Base Rate (as defined in the Term Loan Agreement) plus 1.00%, with the Eurodollar Rate being subject to a floor of 0.00% and the Base Rate being subject to a floor of 1.00%.

### **Cash Flow Hedges**

The Company's strategy to hedge against fluctuations in variable interest rates involves entering into interest rate derivative agreements. Although the interest rates on the 2024 Term Loans and the 2028 Term Loans are variable, the Company has effectively fixed the interest rate on \$350.0 million aggregate principal amount of the 2024 Term Loans outstanding by entering into interest rate swap agreements in 2018 with a notional amount of \$350.0 million. Under the terms of the interest rate swap agreements, the Company receives interest based on the one-month LIBOR index and pays interest at a weighted average annual interest rate of 2.92%, resulting in an effective annual interest rate of 4.67%. The interest rate swap agreements terminate in 2024.

The Company recognizes derivative instruments as either assets or liabilities on the balance sheet at fair value. No ineffectiveness has been identified on these swaps and, therefore, all unrealized changes in fair value are recorded in accumulated other comprehensive loss. Amounts are reclassified from accumulated other comprehensive loss into interest expense on the statement of operations in the same period or periods during which the hedged transaction affects earnings.

As of September 30, 2021 and December 31, 2020, the Company has recorded a derivative liability with a fair value of \$23.5 million and \$33.6 million, respectively, within accrued expenses and other current liabilities in connection with these cash flow hedges.

The fair value of the interest rate swaps is calculated using discounted cash flow valuation methodologies based upon the one-month LIBOR yield curves that are observable at commonly quoted intervals for the full term of the interest rate swaps and as such is considered a Level 2 measure according to the fair value hierarchy.

#### (12) INCOME TAXES

The Company records a tax provision or benefit on an interim basis using an estimated annual effective tax rate. This rate is applied to the current period ordinary income or loss to determine the income tax provision or benefit allocated to the interim period. Losses from jurisdictions for which no benefit can be recognized and the income tax effects of unusual or infrequent items are excluded from the estimated annual effective tax rate and are recognized in the impacted interim period. The estimated annual effective tax rate may be significantly impacted by projected earnings mix by tax jurisdiction. Adjustments to the estimated annual effective income tax rate are recognized in the period when such estimates are revised.

The Company's effective tax rate for the three and nine months ended September 30, 2021 was 24.8% and 26.3%, compared to 20.0% and 27.0%, respectively, for the comparable periods in 2020.

As of September 30, 2021 and December 31, 2020, the Company had recorded \$5.4 million and \$5.5 million, respectively, of gross liabilities for unrecognized tax benefits and \$2.2 million and \$2.1 million, respectively, of accrued interest.

#### (13) EARNINGS PER SHARE

The following are computations of basic and diluted earnings per share (in thousands, except per share amounts):

	 Three Mor Septen	 	 Nine Mon Septen		
	2021	2020	2021		2020
Numerator for basic and diluted earnings per share:					
Net income	\$ 65,443	\$ 54,910	\$ 154,254	\$	95,505
Denominator:					
Basic shares outstanding	54,411	55,592	54,553		55,646
Dilutive effect of outstanding stock awards	296	146	309		186
Dilutive shares outstanding	54,707	55,738	54,862		55,832
Basic earnings per share:	\$ 1.20	\$ 0.99	\$ 2.83	\$	1.72
Diluted earnings per share:	\$ 1.20	\$ 0.99	\$ 2.81	\$	1.71

For the three months ended September 30, 2021 and September 30, 2020, all then outstanding performance awards and restricted stock awards were included in the calculation of diluted earnings per share except for 67,019 and 235,806, respectively, of performance stock awards for which the performance criteria were not attained at the reporting dates and 38,250 and 16,183, respectively, of restricted stock awards which were excluded as their inclusion would have an antidilutive effect.

For the nine months ended September 30, 2021 and September 30, 2020, all then outstanding performance awards and restricted stock awards were included in the calculation of diluted earnings per share except for 67,019 and 235,806, respectively, of performance stock awards for which the performance criteria were not attained at the reporting dates and 39,750 and 14,516, respectively, of restricted stock awards which were excluded as their inclusion would have an antidilutive effect.

# (14) ACCUMULATED OTHER COMPREHENSIVE LOSS

The changes in accumulated other comprehensive loss by component and related tax impacts for the nine months ended September 30, 2021 were as follows (in thousands):

		Foreign Currency Translation	1	nrealized Gains (Losses) on Available-For- Sale Securities	Unrealized (Losses) Gains in Interest Rate Hedge	Ī	Unrealized Losses on Unfunded sion Liability	Total
Balance at January 1, 2021	\$	(176,234)	\$	135	\$ (33,629)	\$	(1,749)	\$ (211,477)
Other comprehensive income (loss) before reclassifications		767		(177)	2,660		_	3,250
Amounts reclassified out of accumulated other comprehensive loss		_		_	7,474		_	7,474
Tax benefit				37				37
Other comprehensive income (loss)		767		(140)	10,134		_	10,761
Balance at September 30, 2021		(175,467)	\$	(5)	\$ (23,495)	\$	(1,749)	\$ (200,716)

The amount reclassified out of accumulated other comprehensive loss into the consolidated statement of operations, with presentation location, during the three and nine months ended September 30, 2021 was as follows (in thousands):

Other Comprehensive Income (Loss) Component	 Three Months September 30, 2021	he Nine Months d September 30, 2021	Location
Other Comprehensive income (Loss) Component	2021	2021	Location
Unrealized losses on interest rate hedge	\$ (2,532)	\$ (7,474)	Interest expense, net of interest income

#### (15) STOCK-BASED COMPENSATION

Total stock-based compensation cost charged to selling, general and administrative expenses for the three and nine months ended September 30, 2021 was \$6.0 million and \$12.8 million, respectively. Total stock-based compensation cost charged to selling, general and administrative expenses for the three and nine months ended September 30, 2020 was \$6.7 million and \$12.7 million, respectively. The total income tax benefit recognized in the consolidated statements of operations from stock-based compensation expense for the three and nine months ended September 30, 2021 was \$1.3 million and \$2.8 million, respectively. The total income tax benefit recognized in the consolidated statements of operations from stock-based compensation expense for the three and nine months ended September 30, 2020 was \$1.7 million and \$2.9 million, respectively.

#### **Restricted Stock Awards**

The following table summarizes information about restricted stock awards for the nine months ended September 30, 2021:

Restricted Stock	Number of Shares	W	Veighted Average Grant-Date Fair Value
Balance at January 1, 2021	493,879	\$	59.74
Granted	174,225		93.95
Vested	(181,651)		57.68
Forfeited	(39,091)		61.75
Balance at September 30, 2021	447,362		73.72

As of September 30, 2021, there was \$26.3 million of total unrecognized compensation cost arising from restricted stock awards. This cost is expected to be recognized over a weighted average period of 3.0 years. The total fair value of restricted stock vested during the three and nine months ended September 30, 2021 was \$7.4 million and \$16.3 million, respectively. The total fair value of restricted stock vested during the three and nine months ended September 30, 2020 was \$3.1 million and \$12.8 million, respectively.

#### Performance Stock Awards

Performance stock awards are subject to performance criteria established by the Compensation Committee of the Company's Board of Directors prior to or at the date of grant. The vesting of the performance stock awards is based on achieving targets currently based on revenue, Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Free Cash Flow, Return on Invested Capital and Total Recordable Incident Rate. In addition, performance stock awards include continued service conditions.

The following table summarizes information about performance stock awards for the nine months ended September 30, 2021:

Performance Stock	Number of Shares	eighted Average Grant-Date Fair Value
Balance at January 1, 2021	254,449	\$ 61.75
Granted	134,931	92.92
Vested	(71,815)	62.27
Forfeited	(26,191)	64.47
Balance at September 30, 2021	291,374	75.81

As of September 30, 2021, there was \$10.0 million of total unrecognized compensation cost arising from unvested performance stock awards deemed probable of vesting. No performance awards vested during the three months ended September 30, 2021 and September 30, 2020 and September 30, 2020 was \$6.4 million and \$1.3 million, respectively.

#### (16) COMMITMENTS AND CONTINGENCIES

#### Legal and Administrative Proceedings

The Company and its subsidiaries are subject to legal proceedings and claims arising in the ordinary course of business. Actions filed against the Company arise from commercial and employment-related claims including alleged class actions related to sales practices and wage and hour claims. The plaintiffs in these actions may be seeking damages or injunctive relief or both. These actions are in various jurisdictions and stages of proceedings, and some are covered in part by insurance. In addition, the Company's waste management services operations are regulated by federal, state, provincial and local laws enacted to regulate discharge of materials into the environment, remediation of contaminated soil and groundwater or otherwise protect the environment. This ongoing regulation results in the Company frequently becoming a party to legal or administrative proceedings involving all levels of governmental authorities and other interested parties. The issues involved in such proceedings generally relate to alleged violations of existing permits and licenses or alleged responsibility under federal or state Superfund laws to remediate contamination at properties owned either by the Company or by other parties ("third-party sites") to which either the Company or the prior owners of certain of the Company's facilities shipped waste.

At September 30, 2021 and December 31, 2020, the Company had recorded reserves of \$30.4 million and \$29.8 million, respectively, in the Company's financial statements for actual or probable liabilities related to the legal and administrative proceedings in which the Company was then involved, the principal of which are described below. In management's opinion, it is not reasonably possible that the potential liability beyond what has been recorded, if any, that may result from these actions, either individually or collectively, will have a material effect on our financial position, results of operations or cash flows. The Company periodically adjusts the aggregate amount of these reserves when actual or probable liabilities are paid or otherwise discharged, new claims arise or additional relevant information about existing or probable claims becomes available. As of September 30, 2021 and December 31, 2020, the \$30.4 million and \$29.8 million, respectively, of reserves consisted of (i) \$23.2 million and \$24.0 million, respectively, related to pending legal or administrative proceedings, including Superfund liabilities, which were included in remedial liabilities on the consolidated balance sheets, and (ii) \$7.2 million and \$5.8 million, respectively, primarily related to federal, state and provincial enforcement actions, which were included in accrued expenses and other current liabilities on the consolidated balance sheets.

As of September 30, 2021, the Company's principal legal and administrative proceedings were as follows:

Ville Mercier. In September 2002, the Company acquired the stock of a subsidiary (the "Mercier Subsidiary") which owns a hazardous waste incinerator in Ville Mercier, Quebec (the "Mercier Facility"). The property adjacent to the Mercier Facility, which is also owned by the Mercier Subsidiary, is now contaminated as a result of actions dating back to 1968, when the Government of Quebec issued two permits to dump organic liquids into lagoons on the property to a company unrelated to the Mercier Subsidiary. In 1999, Ville Mercier and three neighboring municipalities filed separate legal proceedings against the Mercier Subsidiary and the Government of Quebec. In 2012, the municipalities amended their existing statement of claim to seek \$2.9 million (CAD) in general damages and \$10.0 million (CAD) in punitive damages, plus interest and costs, as well as injunctive relief. Both the Government of Quebec and the Company have filed summary judgment motions against the municipalities. The parties are attempting to negotiate a resolution and hearings on the motions have been delayed. In September 2007, the Quebec Minister of Sustainable Development, Environment and Parks issued a notice pursuant to Section 115.1 of the Environment Quality Act, superseding notices issued in 1992, which are the subject of the pending litigation. The more recent notice notifies the Mercier Subsidiary that, if the Mercier Subsidiary does not take certain remedial measures at the site, the Minister intends to undertake those measures at the site and claim direct and indirect costs related to such measures. The Company has accrued for costs expected to be incurred relative to the resolution of this matter and believes this matter will not have future material effect on its financial position, results of operations or cash flows.

Safety-Kleen Legal Proceedings. On December 28, 2012, the Company acquired Safety-Kleen, Inc. ("Safety-Kleen") and thereby became subject to the legal proceedings in which Safety-Kleen was a party on that date. In addition to certain Superfund proceedings in which Safety-Kleen has been named as a potentially responsible party as described below under "Superfund Proceedings," the principal such legal proceedings involving Safety-Kleen which were outstanding as of September 30, 2021 were as follows:

Product Liability Cases. Safety-Kleen has been named as a defendant in various lawsuits that are currently pending in various courts and jurisdictions throughout the United States, including approximately 69 proceedings (excluding cases which have been settled but not formally dismissed) as of September 30, 2021, wherein persons claim personal injury resulting from the use of Safety-Kleen's parts washer equipment or cleaning products. These proceedings typically involve allegations that the solvent used in Safety-Kleen's parts washer equipment contains contaminants and/or that Safety-Kleen's recycling process does not effectively remove the contaminants that become entrained in the solvent during their use. In addition, certain claimants assert that Safety-Kleen failed to adequately warn the product user of potential risks, including a historic failure to warn that solvent contains trace amounts of toxic or hazardous substances such as benzene.

The Company maintains insurance that it believes will provide coverage for these product liability claims (over amounts accrued for self-insured retentions and deductibles in certain limited cases), except for punitive damages to the extent not insurable under state law or excluded from insurance coverage. The Company also believes that these claims lack merit and has historically vigorously defended, and intends to continue to vigorously defend, itself and the safety of its products against all these claims. Such matters are subject to many uncertainties and outcomes are not predictable with assurance. Consequently, the Company is unable to ascertain the ultimate aggregate amount of monetary liability or financial impact with respect to these matters as of September 30, 2021. From January 1, 2021 to September 30, 2021, 12 product liability claims were settled or dismissed. Due to the nature of these claims and the related insurance, the Company did not incur any expense as insurance provided coverage in full for all such claims. Safety-Kleen may be named in similar, additional lawsuits in the future, including claims for which insurance coverage may not be available.

#### **Superfund Proceedings**

The Company has been notified that either the Company or the prior owners of certain of the Company's facilities for which the Company may have certain indemnification obligations have been identified as potentially responsible parties ("PRPs") or potential PRPs in connection with 131 sites which are subject to or are proposed to become subject to proceedings under federal or state Superfund laws. Of the 131 Superfund related sites, six (including the BR Facility described below) involve facilities that are now owned or leased by the Company and 125 involve third-party sites to which either the Company or the prior owners of certain of the Company's facilities shipped wastes. Of the 125 third-party sites, 30 are now settled, 15 are currently requiring expenditures on remediation and 80 are not currently requiring expenditures on remediation.

In connection with each site, the Company has estimated the extent, if any, to which it may be subject, either directly or as a result of any indemnification obligations, for cleanup and remediation costs, related legal and consulting costs associated with PRP investigations, settlements and related legal and administrative proceedings. The amount of such actual and potential liability is inherently difficult to estimate because of, among other relevant factors, uncertainties as to the legal liability, if any, of the Company or the prior owners of certain of the Company's facilities to contribute a portion of the cleanup costs, the assumptions that must be

made in calculating the estimated cost and timing of remediation, the identification of other PRPs and their respective capability and obligation to contribute to remediation efforts and the existence and legal standing of indemnification agreements, if any, with prior owners, which may either benefit the Company or subject the Company to potential indemnification obligations. The Company believes its potential liability could exceed \$1.0 million at three of the 131 Superfund related sites.

BR Facility. The Company acquired in 2002 a former hazardous waste incinerator and landfill in Baton Rouge (the "BR Facility"), for which operations had been previously discontinued by the prior owner. In September 2007, the U.S. Environmental Protection Agency ("EPA") issued a special notice letter to the Company related to the Devil's Swamp Lake Site ("Devil's Swamp") in East Baton Rouge Parish, Louisiana. Devil's Swamp includes a lake located downstream of an outfall ditch where wastewater and storm water have been discharged, and Devil's Swamp is proposed to be included on the National Priorities List due to the presence of Contaminants of Concern ("COC") cited by the EPA. These COCs include substances of the kind found in wastewater and storm water discharged from the BR Facility in past operations. The EPA originally requested COC generators to submit a good faith offer to conduct a remedial investigation feasibility study directed towards the eventual remediation of the site. In 2018, the Company completed performing corrective actions at the BR Facility under an order issued by the Louisiana Department of Environmental Quality and has also completed conducting the remedial investigation feasibility study for Devil's Swamp under the order issued by the EPA at which point the feasibility study, with several remedial alternatives, was submitted to the EPA for review. During 2020, the EPA signed a Record of Decision which defined the remediation alternative selected and approved by the EPA and in return, the Company increased the estimated remedial liability for this inactive site by \$3.3 million. Changes in the natural landscape and/or new information identified during the remediation could impact this estimate; however, any such changes are not expected to have a future material effect on the Company's financial position, liquidity or results of operation.

Third-Party Sites. Of the 125 third-party Superfund sites at which the Company has been notified it is a PRP or potential PRP or may have indemnification obligations, the Company has an indemnification agreement at a total of 18 sites. These agreements indemnify the Company (which now includes Safety-Kleen) with respect to any liability at the 18 sites for waste disposed prior to the Company's (or Safety-Kleen's) acquisition of the former subsidiaries of Waste Management, McKesson and one other entity which had shipped wastes to those sites. Accordingly, the indemnifying parties are paying all costs of defending those subsidiaries in those 18 cases, including legal fees and settlement costs. However, there can be no guarantee that the Company's ultimate liabilities for those sites will not exceed the amount recorded or that indemnities applicable to any of these sites will be available to pay all or a portion of related costs. Except for the indemnification agreements which the Company holds from ChemWaste, McKesson and one other entity, the Company does not have an indemnity agreement with respect to any of the 125 third-party sites discussed above.

#### Federal, State and Provincial Enforcement Actions

From time to time, the Company pays fines or penalties in regulatory proceedings relating primarily to waste treatment, storage or disposal facilities. As of September 30, 2021 there was one proceeding for which the Company reasonably believes that the sanctions could equal or exceed \$1.0 million, and none as of December 31, 2020. The Company believes that the fines or other penalties in these or any of the other regulatory proceedings will not, individually or in the aggregate, have a material effect on its financial condition, results of operations or cash flows.

#### (17) SEGMENT REPORTING

Segment reporting is prepared on the same basis that the Company's chief executive officer, who is the Company's chief operating decision maker, manages the business, makes operating decisions and assesses performance. As described in the "Changes in Operating Segments" section of Note 2, "Significant Accounting Policies," during the first quarter of 2021, certain of the Company's businesses undertook a reorganization which included changes to the underlying business and management structures. The Company's chief operating decision maker also requested changes in the information that he regularly reviews for purposes of allocating resources and assessing performance so that the information would align with the new operating structure of the business. Due to these changes the Company reassessed its operating segment conclusions in the first quarter of 2021 which resulted in a change in the operating segments. The Company consolidated the core services of Safety-Kleen Environmental Services into its Environmental Services segment, eliminated its Safety-Kleen segment and created the Safety-Kleen Sustainability Solutions segment. In addition, certain intercompany transactions previously recorded as Corporate Items have been allocated to the segments. All the historical balances presented below have been recast to reflect the impact of these changes.

Third-party revenue is revenue billed to outside customers by a particular segment. Direct revenues is revenue allocated to the segment providing the product or service. Intersegment revenues represent the sharing of third-party revenues among the segments based on products and services provided by each segment as if the products and services were sold directly to the third-party. Transactions between the segments are accounted for at the Company's best estimate based on similar transactions with

outside customers. The intersegment revenues are shown net. The operations not managed through the Company's operating segments described above are recorded as "Corporate Items."

The following table reconciles third-party revenues to direct revenues for the three and nine months ended September 30, 2021 and September 30, 2020 (in thousands):

	For the Three	Mont	hs Ended Septe	mber	30, 2021	For the Three M	1ontl	hs Ended Septe	mber 30, 2020				
	Third-party revenues	Intersegment revenues, net			rect revenues	Third-party revenues		ntersegment evenues, net	Dia	rect revenues			
Environmental Services	\$ 743,831	\$	1,802	\$	745,633	\$ 651,689	\$	(1,129)	\$	650,560			
Safety-Kleen Sustainability Solutions	207,589		(1,802)		205,787	127,583		1,129		128,712			
Corporate Items	59		_		59	72		_		72			
Total	\$ 951,479	\$	_	\$	951,479	\$ 779,344	\$		\$	779,344			

	For the Nine I	<b>Mont</b>	hs Ended Septer	nbei	r 30, 2021		For the Nine M	nber 30, 2020				
	Third-party revenues		ntersegment evenues, net	Di	irect revenues		Third-party revenues	ntersegment evenues, net	Di	rect revenues		
Environmental Services	\$ 2,119,856	\$	4,476	\$	2,124,332	\$	1,969,445	\$ (1,099)	\$	1,968,346		
Safety-Kleen Sustainability Solutions	566,012	566,012			561,536		378,244	1,099		379,343		
Corporate Items	217		_		217		218	_		218		
Total	\$ 2,686,085	\$		\$	2,686,085		2,347,907	\$ <u> </u>		2,347,907		

The primary financial measure by which the Company evaluates the performance of its segments is "Adjusted EBITDA," which consists of net income plus accretion of environmental liabilities, stock-based compensation, depreciation and amortization, net interest expense, loss on early extinguishment of debt, provision for income taxes and excludes other gains, losses or non-cash charges not deemed representative of fundamental segment results and other expense, net. Beginning in the first quarter of 2021, we revised our calculation of reported Adjusted EBITDA to add stock-based compensation, a non-cash item, to other charges which are added back to net income determined in accordance with generally accepted accounting principles ("GAAP") for purposes of calculating Adjusted EBITDA. The amount added back each period matches the line item for stock-based compensation as recorded on the consolidated statements of cash flows. All relevant prior period Adjusted EBITDA amounts were recast to provide comparative information.

The following table presents Adjusted EBITDA information used by management by reported segment (in thousands):

		For the Three Septen			Months Ended mber 30,		
		2021	2020	2021		2020	
Adjusted EBITDA:							
Environmental Services	\$	166,471	\$ 180,002	\$ 482,766	\$	502,101	
Safety-Kleen Sustainability Solutions		70,810	29,613	165,756		62,248	
Corporate Items		(52,197)	(41,782)	(146,216)		(132,369)	
Total		185,084	167,833	502,306		431,980	
Reconciliation to Consolidated Statements of Operations:							
Accretion of environmental liabilities		2,799	2,822	8,625		8,149	
Stock-based compensation		6,001	6,662	12,786		12,739	
Depreciation and amortization		71,451	74,470	215,206		221,497	
Income from operations	· ·	104,833	 83,879	265,689		189,595	
Other (income) expense, net		(199)	(2,268)	2,509		597	
Loss on sale of businesses		_	118	_		3,376	
Interest expense, net of interest income		17,984	17,407	53,953		54,848	
Income before provision for income taxes		87,048	\$ 68,622	\$ 209,227	\$	130,774	

The following table presents certain assets by reportable segment and in the aggregate (in thousands):

	Septe	mber 30, 2021	Dece	ember 31, 2020
Property, plant and equipment, net:				
Environmental Services	\$	1,050,901	\$	1,068,910
Safety-Kleen Sustainability Solutions		363,857		366,160
Corporate Items		93,598		90,228
Total property, plant and equipment, net	\$	1,508,356	\$	1,525,298
Goodwill and Permits and other intangibles, net:				
Environmental Services				
Goodwill	\$	402,025	\$	401,918
Permits and other intangibles, net		217,188		228,237
Total Environmental Services		619,213		630,155
Safety-Kleen Sustainability Solutions				
Goodwill	\$	141,003	\$	125,105
Permits and other intangibles, net		149,309		158,383
Total Safety-Kleen Sustainability Solutions		290,312		283,488
Total	\$	909,525	\$	913,643
The following table presents the total assets by geographical area (in thousands):				
		mber 30, 2021	Dece	ember 31, 2020
United States	\$	3,629,056	\$	3,447,811
Canada and other foreign		725,243		683,709
Total	\$	4,354,299	\$	4,131,520

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Forward-Looking Statements

In addition to historical information, this Quarterly Report on Form 10-Q contains forward-looking statements, which are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans to," "seeks," "should," "estimates," "projects," "may," "likely" or similar expressions. Such statements may include, but are not limited to, statements about future financial and operating results, the Company's plans, objectives, expectations and intentions and other statements that are not historical facts. Forward-looking statements are neither historical facts nor assurances of future performance. Such statements are based upon the beliefs and expectations of Clean Harbors' management as of this date only and are subject to certain risks and uncertainties that could cause actual results to differ materially, including, without limitation, the impact of our acquisition of LJ Energy Services Intermediate Holding Corp. and its subsidiaries (collectively, "HydroChemPSC"), and those items identified as "Risk Factors," in this report under Item 1A and in our Annual Report on Form 10-K filed with the Securities and Exchange Commission ("SEC") on February 24, 2021, and in other documents we file from time to time with the SEC. Therefore, readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date hereof. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Clean Harbors undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements other than through its filings with the SEC, which may be viewed in the "Investors" section of the Clean Harbors website.

#### Overview

We are North America's leading provider of environmental and industrial services supporting our customers in finding environmentally responsible solutions to further their sustainability goals in today's world. Everywhere industry meets the environment, we strive to provide eco-friendly products and services that protect and restore North America's natural environment. We believe we operate, in the aggregate, the largest number of hazardous waste incinerators, landfills and treatment, storage and disposal facilities ("TSDFs") in North America. We serve a diverse customer base, including Fortune 500 companies, across the

chemical, energy, manufacturing and additional markets, as well as numerous government agencies. These customers rely on us to deliver a broad range of services including but not limited to end-to-end hazardous waste management, emergency response, industrial cleaning and maintenance and recycling services. We believe we are also the largest re-refiner and recycler of used oil in North America and the largest provider of parts washer and related environmental services to commercial, industrial and automotive customers in North America.

During the first quarter of 2021, we reorganized our Safety-Kleen business. The collection services for waste oil, used oil filters, antifreeze and related items and bulk blended oil sales operations were combined with the Safety-Kleen Oil business to form the Safety-Kleen Sustainability Solutions business. Under this structure, Safety-Kleen Sustainability Solutions encompasses both sides of the spread we manage in our re-refinery business, and we expect this change to drive additional growth in our sustainable lubricant products and related services.

Concurrently with this change, we consolidated the Safety-Kleen Environmental branches' core offerings, including containerized waste, parts washer and vacuum services, into the legacy Clean Harbors Environmental Services sales and service operations. We expect this change to foster enhanced cross-selling opportunities within the environmental businesses and increase market presence with small quantity generators of hazardous waste.

In restructuring the operations of the Company in this manner, the information that the chief operating decision maker regularly reviews for purposes of allocating resources and assessing performance was changed to conform to the new operating structure of the business. As a result, we reevaluated the identification of our operating segments and concluded that, starting in the first quarter of 2021, Environmental Services and Safety-Kleen Sustainability Solutions are our operating segments and reportable segments, with the operations not managed through the operating segments described above continuing to be reported as Corporate Items. The amounts presented for the three and nine months ended September 30, 2020 have been recast to reflect the impact of such changes.

Performance of our segments is evaluated on several factors of which the primary financial measure is Adjusted EBITDA. Beginning in the first quarter of 2021, we revised our calculation of reported Adjusted EBITDA to add back stock-based compensation, a non-cash item, to other charges which are added back to net income determined in accordance with generally accepted accounting principles ("GAAP"). See the "Adjusted EBITDA" section below for additional details regarding this change and our consideration of this metric. Prior period amounts have been recast to conform to this presentation.

The following is a discussion of how management evaluates its segments in regards to other factors including key performance indicators that management uses to assess the segments' results, as well as certain macroeconomic trends and influences that impact each reportable segment:

- Environmental Services Environmental Services segment results are predicated upon the demand by our customers for waste services, waste volumes generated by such services and project work for which waste handling and/or disposal is required. Environmental Services results are also impacted by the demand for planned and unplanned industrial related cleaning and maintenance services at customer sites, environmental cleanup services on a scheduled or emergency basis, including response to national events such as major chemical spills, natural disasters, or other events where immediate and specialized services are required. As a result of the Coronavirus ("COVID-19") pandemic, the business saw increased demand for response services relative to contagion disinfection, decontamination and disposal in 2020 and into 2021. With the addition of the Safety-Kleen core service offerings, including containerized waste disposal, parts washer and vacuum services, the Environmental Services results are further driven by the volumes of waste collected from these customers, the overall number of parts washers placed at customer sites and the demand for and frequency of other offered services. In managing the business and evaluating performance, management tracks the volumes and mix of waste handled and disposed of or recycled, generally through our owned facilities, the utilization rates of our incinerators, equipment and workforce, including billable hours, and number of parts washer services performed, among other key metrics. Levels of activity and ultimate performance associated with this segment can be impacted by several factors including overall U.S. GDP, U.S. industrial production, economic conditions in the automotive, chemical, manufacturing and other industrial markets, weather conditions, efficiency of our operations, utilization at our facilities, technology, changing regulations, competition, the mix and market pricing of our services and the management of our related operating costs.
- Safety-Kleen Sustainability Solutions Safety-Kleen Sustainability Solutions segment results are impacted by our customers' demand for high-quality, environmentally responsible recycled oil products and their demand for our related service offerings and products. Safety-Kleen Sustainability Solutions offers high quality recycled base and blended oil products to end users including fleet customers, distributors and manufacturers of oil products. Segment results are impacted by overall demand as well as product mix as it relates to these oil products. Segment results are also

predicated on the demand for the Safety-Kleen Sustainability Solutions other product and service offerings including collection services for used oil, used oil filters and other automotive fluids. These fluid collections are used as feedstock in our oil re-refining to make our base and blended oil products and our recycled automotive related fluid products or are integrated into the Clean Harbors' recycling and disposal network. In operating the business and evaluating performance, management tracks the volumes and relative percentages of base and blended oil sales along with various pricing metrics associated with the commodity driven margin. Management also tracks the volumes and pricing of used oil and automotive fluid collections. Levels of activity and ultimate performance associated with this segment can be impacted by economic conditions in the automotive services and manufacturing markets, efficiency of our operations, technology, weather conditions, changing regulations, competition and the management of our related operating costs. Costs incurred in connection with the collection of used oil and other raw materials associated with the segment's oil related products can also be volatile. The overall market price of oil and regulations that change the possible usage of used oil, including the International Maritime Organization's 2020 regulation ("IMO 2020") and other regulations related to the burning of used motor oil as a fuel, both impact the premium the segment can charge for used oil collections.

#### Highlights

Total revenues for the three and nine months ended September 30, 2021 were \$951.5 million and \$2,686.1 million, compared with \$779.3 million and \$2,347.9 million for the three and nine months ended September 30, 2020. Prior year operations were negatively affected by the impact of the COVID-19 pandemic. In the three and nine months ended September 30, 2021, our Environmental Services segment direct revenues increased 14.6% and 7.9% from the comparable periods in 2020. Current period results were predominately driven by higher demand throughout most of our portfolio of services and increased direct revenues at our incinerators due to strong pricing on these disposal services, partially offset by lower demand for our COVID-19 decontamination services. In the three and nine months ended September 30, 2021, our Safety-Kleen Sustainability Solutions segment direct revenues increased 59.9% and 48.0% respectively from the comparable periods in 2020 due to increased pricing and demand for base and blended oil. The fluctuation of the Canadian dollar positively impacted our consolidated revenues by \$7.9 million and \$30.0 million in the three and nine months ended September 30, 2021, respectively.

In the three and nine months ended September 30, 2021, costs have increased in both the Environmental Services and Safety-Kleen Sustainability Solutions segments when comparing to the prior year given the increase in business levels, revenue mix, and inflationary pressures seen across several cost categories. Additionally, the current periods reflect lower benefits received from the Government Programs as described below under "Impact of Government Programs". Despite the increased costs seen in the current period, gross margins for the Environmental Services and Safety-Kleen Sustainability Solutions segments are relatively consistent with or improved from pre-pandemic levels.

We reported income from operations for the three and nine months ended September 30, 2021 of \$104.8 million and \$265.7 million compared with \$83.9 million and \$189.6 million in the three and nine months ended September 30, 2020, and net income for the three and nine months ended September 30, 2021 of \$65.4 million and \$154.3 million compared with net income of \$54.9 million and \$95.5 million in the three and nine months ended September 30, 2020.

Adjusted EBITDA, which is the primary financial measure by which our segments are evaluated, increased 10.3% to \$185.1 million in the three months ended September 30, 2021 from \$167.8 million in the three months ended September 30, 2020 and increased 16.3% to \$502.3 million in the nine months ended September 30, 2020. This improved performance was primarily driven by the mix of product sales and strong spread management as it relates to the pricing of base oil products and used motor oil collection services in the Safety-Kleen Sustainability Solutions segment, as well as strong demand and incineration pricing increases within our Environmental Services segment. Additional information, including a reconciliation of Adjusted EBITDA to net income, appears below under "Adjusted EBITDA."

Net cash from operating activities for the nine months ended September 30, 2021 was \$368.2 million, an increase of \$50.8 million from the comparable period in 2020. Adjusted free cash flow, which management uses to measure our financial strength and ability to generate cash, was \$238.0 million in the nine months ended September 30, 2021, compared to \$195.5 million in the comparable period of 2020. These increased levels of cash flows are the result of greater levels of operating income and improved working capital management in 2021. Additional information, including a reconciliation of adjusted free cash flow to net cash from operating activities, appears below under "Adjusted Free Cash Flow."

# **Impact of COVID-19**

During the third quarter of 2021, we continued to see incremental improvements in the demand for our products and services consistent with the lifting of travel and other government restrictions and the ongoing national and state vaccination efforts. Over the

last year, our business has been slowly recovering after the sharp decline in the second quarter of 2020. As we exited the third quarter of 2021, both quarter-to-date and year-to-date direct revenues and Adjusted EBITDA were comparable or higher than pre-pandemic levels for each of our segments.

In the first nine months of 2021, we recognized \$48.1 million of revenues specifically related to COVID-19 disinfecting, decontamination and disposal related response services; however, demand for these services has decreased as the year has progressed. In the third quarter of 2021 we recognized revenues of \$8.4 million for such work. Although we are uncertain as to the exact level of such services throughout the remainder of 2021 and into 2022, we expect to continue to see slowing demand for these COVID-19 response services.

The potential impact of COVID-19 variants (e.g. the Delta variant) remains unknown at this time, however as circumstances continue to evolve impacts may be felt related to both our business recovery and future demand for our COVID-19 response services.

# **Impact of Government Programs**

In 2020, the Governments of Canada and the United States announced the Canada Emergency Wage Subsidy ("CEWS") and the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), respectively, in response to the widespread economic impact of the COVID-19 pandemic (collectively referred to as "Government Programs"). Both Government Programs have been extended into 2021 and as such, management has continued to consider and analyze the Company's eligibility under such Government Programs. During 2021 the Company recognized certain employee wage subsidies under the CEWS and, to a lesser extent, employee retention credits under the CARES Act. We do not anticipate any future significant benefits from the Government Programs given the current status of our operations and the expiration of the benefits to which we were eligible. The table below summarizes the benefit of the Government Programs recorded in the statement of operations for the three and nine months ended September 30, 2021 and September 30, 2020 (in thousands):

				Three Months September 30					Three Months Ended September 30, 2020								
		Environmental Services Safety-Kleen Sustainability Corp Solutions Ite						Total	Е	Environmental Services		Safety-Kleen Sustainability Solutions	C	Corporate Items		Total	
Cost of revenues	\$	919	\$	59	\$	<del>\$</del> —		978	\$	9,354	\$	929	\$	145	\$	10,428	
Selling, general and administrative expenses	ф.	138	<u></u>	26	<u></u>	4	<u></u>	168	Φ.	1,883	ф	290	¢.	668	ф.	2,841	
Total	\$	1,057	\$	85	\$	4	\$	1,146	\$	11,237	\$	1,219	\$	813	\$	13,269	

			Nine Months September 30				Nine Months Ended September 30, 2020									
	vironmental Services	afety-Kleen ıstainability Solutions	orporate Items		Total	I	Environmental Services		Safety-Kleen Sustainability Solutions	(	Corporate Items		Total			
Cost of revenues	\$ 8,055	\$	784	\$ \$ 80		8,919	\$	22,304	\$	1,840	\$	560	\$	24,704		
Selling, general and administrative expenses	1,917		571	347		2,835		8,626		1,221		2,117		11,964		
Total	\$ 9,972	\$	1,355	\$ 427	\$	11,754	\$	30,930	\$	3,061	\$	2,677	\$	36,668		

#### Acquisition of HydroChemPSC

On October 8, 2021, we completed our previously announced proposed acquisition of HydroChemPSC for \$1.24 billion (the "HydroChemPSC Acquisition") in cash consideration. HydroChemPSC is a leading U.S. provider of industrial cleaning, specialty maintenance and utility services. Refer to Note 4, "Business Combinations," to our unaudited consolidated financial statements included in this report for further information on this acquisition.

HydroChemPSC serves customers across a broad range of markets and provides solutions to customers focused on cleaning, maintenance and environmental compliance of essential, mission critical equipment and infrastructure. HydroChemPSC has more than 4,500 employees, over 240 service locations across the United States and has a fleet of specialized equipment and vehicles as well as technology which will enhance and add to the assets of the Environmental Services segment.

We have incurred and expect to incur significant costs in connection with the HydroChemPSC Acquisition, including costs related to financing the HydroChemPSC Acquisition and ultimate integration of the business. As of September 30, 2021, \$3.7 million of HydroChemPSC integration related costs have been recognized in our results. Successful integration of the HydroChemPSC business and operations into our business will be necessary to realize the anticipated benefits from combining HydroChemPSC with Clean Harbors. We believe that the combined business will benefit from incremental waste volumes through Clean Harbors' network of facilities, greater customer relationships and cross selling opportunities and synergistic opportunities within customer service, corporate functions, transportation, branch network, asset rentals and vehicle maintenance. The success of the HydroChemPSC Acquisition will depend, in part, on the integration of the financial reporting systems and controls and the focused attention (time and resources) of both Clean Harbors' and HydroChemPSC's management teams to integrate the combined business and execute upon our growth and synergy strategies.

#### **Segment Performance**

The primary financial measure by which we evaluate the performance of our segments is Adjusted EBITDA, as described below under "Adjusted EBITDA". The following table sets forth certain financial information associated with our results of operations for the three and nine months ended September 30, 2021 and September 30, 2020 (in thousands, except percentages):

	Summary of Operations													
		F	or the Tl	ree Month	ıs E	nded			1	For the	e Nine Months	En	ded	
	Se	ptember 30, 2021		mber 30, 020		\$ Change	% Change	S	eptember 30, 2021	Sep	otember 30, 2020	\$	Change	% Change
Direct Revenues <sup>(1)</sup> :														
Environmental Services	\$	745,633	\$	650,560	\$	95,073	14.6%	\$	2,124,332	\$	1,968,346	\$	155,986	7.9%
Safety-Kleen Sustainability Solutions		205,787		128,712		77,075	59.9		561,536		379,343		182,193	48.0
Corporate Items		59		72		(13)	N/M		217		218		(1)	N/M
Total		951,479		779,344		172,135	22.1		2,686,085		2,347,907		338,178	14.4
Cost of Revenues <sup>(2)</sup> :														
Environmental Services		516,340		416,539		99,801	24.0		1,454,852		1,292,773		162,079	12.5
Safety-Kleen Sustainability Solutions		119,332		87,924		31,408	35.7		350,733		278,070		72,663	26.1
Corporate Items		3,560		7,166		(3,606)	N/M		12,069		18,133		(6,064)	N/M
Total		639,232		511,629		127,603	24.9		1,817,654		1,588,976		228,678	14.4
Selling, General & Administrative Expenses:														
Environmental Services		62,822		54,019		8,803	16.3		186,714		173,472		13,242	7.6
Safety-Kleen Sustainability Solutions		15,645		11,175		4,470	40.0		45,047		39,025		6,022	15.4
Corporate Items		54,697		41,350		13,347	32.3		147,150		127,193		19,957	15.7
Total		133,164		106,544		26,620	25.0		378,911		339,690		39,221	11.5
Adjusted EBITDA:														
Environmental Services		166,471		180,002		(13,531)	(7.5)		482,766		502,101		(19,335)	(3.9)
Safety-Kleen Sustainability Solutions		70,810		29,613		41,197	139.1		165,756		62,248		103,508	166.3
Corporate Items		(52,197)		(41,782)		(10,415)	(24.9)		(146,216)		(132,369)		(13,847)	(10.5)
Total	\$	185,084	\$	167,833	\$	17,251	10.3%	\$	502,306	\$	431,980	\$	70,326	16.3%

N/M = not meaningful

<sup>(1)</sup> Direct revenue is revenue allocated to the segment performing the provided service.

<sup>(2)</sup> Cost of revenue is shown exclusive of items presented separately on the consolidated statements of operations which consist of (i) accretion of environmental liabilities and (ii) depreciation and amortization.

#### **Direct Revenues**

There are many factors which have impacted and continue to impact our revenues including, but not limited to: overall levels of industrial activity and economic growth in North America, existence or non-existence of large scale environmental waste and remediation projects, competitive industry pricing, miles driven and related lubricant demand, impacts of acquisitions and divestitures, the level of emergency response services, weather related events, base and blended oil pricing, market changes relative to the collection of used oil, our ability to manage the spread between oil product prices and prices for the collection of used oil, the number of parts washers placed at customer sites and foreign currency translation. In addition, customer efforts to minimize hazardous waste and changes in regulation can also impact our revenues.

#### **Environmental Services**

		For	the Three M	Iont	hs Ended				or the Nine M	[ont]	hs Ended			
	 September 30,				2021 ov	er 2020	September 30,					2021 ov	er 2020	
(in thousands, except percentages)	 2021 2020				\$ Change	% Change		2021		2020		\$ Change	% Change	
Direct revenues	\$ 745,633	\$	650,560	\$	95,073	14.6 %	\$	2,124,332	\$	1,968,346	\$	155,986	7.9 %	%

Environmental Services direct revenues for the three months ended September 30, 2021 increased \$95.1 million from the comparable period in 2020 driven primarily by higher demand throughout our portfolio of services, including industrial and base field services, and increased pricing of disposal services throughout our incinerator network. The revenue growth across these aspects of our business was partially offset on a comparative basis by lower demand for our COVID-19 decontamination services. Direct revenues related to our industrial services increased \$26.4 million predominately due to increased demand for industrial cleanings as overall economic activity continued to improve and industrial cleaning services previously delayed due to the impacts of COVID-19 were executed upon. Direct revenues related to our field services, excluding COVID-19 decontamination services, increased \$21.2 million as demand for these base field services increased. Direct revenues at our incinerators increased \$18.4 million when comparing the three months ended September 30, 2021 to the same period in 2020, predominately due to higher pricing, though utilization also contributed to the increase with incinerator utilization at 82% as compared to 80% in the same period in 2020. Direct revenues for the Safety-Kleen core service offerings increased \$9.9 million from the comparable period in 2020 mainly due to higher demand and pricing for our containerized waste and vacuum services. Higher pricing at our landfill facilities increased direct revenues by \$2.3 million. In the three months ended September 30, 2021, lower demand for our COVID-19 decontamination services resulted in a direct revenue decrease of \$20.5 million, partially offsetting all of the increases noted above. The Canadian operations of the Environmental Services segment were positively impacted by \$6.5 million due to foreign currency translation.

Environmental Services direct revenues for the nine months ended September 30, 2021 increased \$156.0 million from the comparable period in 2020 driven primarily by returning demand for our services as compared to the same period in the prior year and higher value waste streams at our incinerator facilities, partially offset by lower demand for our COVID-19 decontamination services. Direct revenues related to our industrial services increased \$45.6 million and base field services direct revenues increased by \$20.4 million, excluding COVID-19 decontamination services, from the comparable period in the prior year due to the rebounding demand for our services noted above. Increased pricing at our incinerators drove an overall \$27.4 million increase in direct revenues, while utilization remained relatively consistent at 83% thus illustrating the shift to higher value waste streams being processed at the incinerators. Direct revenues for the Safety-Kleen core service offerings increased \$9.2 million from the comparable period in 2020 due to higher demand and improved pricing for our containerized waste and vacuum services. Direct revenues at our landfill facilities increased \$4.7 million from the comparable period in 2020 due to higher value waste streams overcoming lower volumes. In the nine months ended September 30, 2021, direct revenues from COVID-19 decontamination services decreased by \$40.8 million, partially offsetting the increases noted above, due to lower demand for such services. Also impacting the year over year change in direct revenues within this segment was the positive impact of foreign currency translation on our Canadian operations of \$24.1 million.

#### Safety-Kleen Sustainability Solutions

		For	the Three M	1ont	ths Ended				Fo	r the Nine M	Iont	hs Ended	
	Septen	ıber	30,		\$ % Change Change			Septen	ıber	30,		2021 ove	er 2020
					\$							\$	%
(in thousands, except percentages)	2021		2020		Change	Change		2021		2020		Change	Change
Direct revenues	\$ 205,787	\$	128,712	\$	77,075	59.9 %	\$	561,536	\$	379,343	\$	182,193	48.0 %

Safety-Kleen Sustainability Solutions direct revenues for the three months ended September 30, 2021 increased \$77.1 million from the comparable period in 2020. Increasing prices and increased volumes of product sold driven by higher demand resulted in a \$75.8 million increase in revenues from base oil sales and a \$13.6 million increase in revenues from blended oil sales. Revenues from used oil collection services decreased \$14.1 million in the third quarter of 2021, when compared to the third quarter of 2020 due to pricing decreases, which was expected given the inverse correlation between movements in base oil pricing and the market prices for used oil collection services. The volume of the used oil collected increased from the prior year and rebounded to the level of gallons collected in pre-pandemic quarters. Foreign currency translation positively impacted the Canadian operations of Safety-Kleen Sustainability Solutions by \$1.4 million.

Safety-Kleen Sustainability Solutions direct revenues for the nine months ended September 30, 2021 increased \$182.2 million from the comparable period in 2020. Due to the pricing increases and rebounding demand described above relative to the third quarter of 2021, higher pricing and volumes drove a \$167.5 million increase in revenues from base oil sales and a \$25.8 million increase in revenues from blended oil sales for the nine months ended September 30, 2021 when compared to the same period in 2020. Revenues from contract blending and packaging increased \$12.0 million from the comparable period and revenues from recycled fuel oil and refinery byproducts increased \$5.5 million due to pricing increases, more than offsetting volume decreases. As expected, in light of the oil market conditions noted above, revenues from used oil collection services decreased \$21.0 million due to pricing decreases. Collection volumes for used oil increased during the nine months ended September 30, 2021 when compared to the same period in 2020. Foreign currency translation positively impacted the Canadian operations of Safety-Kleen Sustainability Solutions by \$5.9 million.

#### Cost of Revenues

We believe that our ability to manage operating costs is important to our ability to remain price competitive. In recent periods, we have seen inflationary pressures across several cost categories, but most notably related to internal and external labor, transportation, general supplies and energy related costs. We have continued to manage these increases through constant cost monitoring as well as our overall customer pricing strategies. We also continue to upgrade the quality and efficiency of our services through the development of new technology and continued modifications and expansion at our facilities, invest in new business opportunities and aggressively implement strategic sourcing and logistics solutions in the face of these inflationary pressures, while also continuing to optimize our management and operating structure in an effort to maintain and increase operating margins.

#### **Environmental Services**

			F	or the Three I	Mon	ths Ended				F	or the Nine Mo	nth	s Ended	
		Septer	nbe	r <b>30,</b>		2021 ove	r 2020		Septen	nber	30,		2021 over	2020
(in thousands, except percentages)		2021		2020		Change	% Change		2021		2020		Change	% Change
Cost of revenues	\$	516,340	\$	416,539	\$	99,801	24.0 % \$	5	1,454,852	\$	1,292,773	\$	162,079	12.5 %
As a % of Direct revenues	2	69.2 %		64.0 %		52%			68 5 %		65.7 %		28%	

Environmental Services cost of revenues for the three months ended September 30, 2021 increased \$99.8 million from the comparable period in 2020, primarily due to the increase in direct revenues. Cost of revenues as a percentage of direct revenues increased 5.2% from the comparable period in the prior year, in part due to an \$8.4 million reduction in benefits recognized under the Government Programs in the third quarter of 2021 as compared to the same period of the prior year. After adjusting for this difference, cost as a percentage of revenues increased 4.0%, primarily due to the mix of services being performed, including lower COVID-19 decontamination services, as well as inflationary pressures across several cost categories. Overall, equipment and supply costs increased \$41.1 million, labor and benefits related costs increased \$30.9 million and transportation, disposal, vehicle and fuel related costs increased \$20.8 million from the comparable period in 2020. Collectively, these costs as a percentage of direct revenue are consistent with pre-pandemic levels.

Environmental Services cost of revenues for the nine months ended September 30, 2021 increased \$162.1 million from the comparable period in 2020, primarily due to an increase in direct revenues. Cost of revenues as a percentage of direct revenues increased 2.8% from the comparable period in the prior year. Excluding the \$14.2 million year over year reduction in benefits

recognized under the Government Programs, cost of revenues as a percentage of direct revenues increased 2.1%, also mainly due to the mix of services and inflationary pressures noted in the preceding paragraph. Overall, equipment and supply costs increased \$60.7 million, labor and benefits related costs increased \$46.4 million and transportation, disposal, vehicle and fuel related costs increased \$36.3 million.

# Safety-Kleen Sustainability Solutions

		For	the Three M	ontl	ns Ended			Fo	r the Nine Mo	nths	Ended	
	Septer	nber	30,		2021 ove	r 2020	 Septer	nber	30,		2021 over	2020
(in thousands, except percentages)	2021		2020		Change	% Change	2021		2020		Change	% Change
Cost of revenues	\$ 119,332	\$	87,924	\$	31,408	35.7 %	\$ 350,733	\$	278,070	\$	72,663	26.1 %
As a % of Direct revenues	58.0 %		68.3 %		(10.3)%		62.5 %		73.3 %		(10.8)%	

Safety-Kleen Sustainability Solutions cost of revenues for the three months ended September 30, 2021 increased \$31.4 million from the comparable period in 2020 as expected given the revenue growth experienced by the business. Significant cost increases were seen in costs of oil additives and other raw materials which increased \$17.2 million, labor and benefits related costs which increased \$6.8 million and transportation, vehicle and fuel costs which increased \$6.2 million. Despite the increases in these costs, as a percentage of revenue, the business margins improved by 10.3%. This improvement was largely driven by demand and pricing of products and services outpacing relative cost of revenues as the business successfully managed its spread and capitalized on these favorable market conditions. Production efficiencies also led to this lower cost structure as our re-refineries, some of which were temporarily closed in the prior year's period, were all producing fur the full current quarter.

Safety-Kleen Sustainability Solutions cost of revenues for the nine months ended September 30, 2021 increased \$72.7 million from the comparable period in 2020 due to the increase in direct revenues. Cost of revenue as a percentage of direct revenues improved by 10.8% for reasons consistent with those noted in the preceding paragraph. In total, costs of oil additives and other raw materials increased \$40.5 million, transportation, vehicle and fuel costs increased \$18.3 million and labor and benefits related costs increased \$14.0 million.

#### Selling, General and Administrative Expenses

We strive to manage our selling, general and administrative ("SG&A") expenses commensurate with the overall performance of our segments and corresponding revenue levels. As our business grows, we would expect to incur additional costs throughout our business; however, our ability to properly align these costs with business performance is reflective of our strong management of the businesses and further promotes our ability to remain competitive in the marketplace.

#### **Environmental Services**

		For	the Three M	<b>I</b> ont	hs Ended			Fo	r the Nine M	onth	s Ended	
	 Septe	mber	30,		2021 ov	er 2020	Septen	nber	30,		2021 over	2020
(in thousands, except percentages)	2021		2020		Change	% Change	2021		2020		Change	% Change
SG&A expenses	\$ 62,822	\$	54,019	\$	8,803	16.3 %	\$ 186,714	\$	173,472	\$	13,242	7.6 %
As a % of Direct revenues	8.4 %	)	8.3 %		0.1 %		8.8 %		8.8 %		— %	

Environmental Services SG&A expenses for the three and nine months ended September 30, 2021 increased \$8.8 million and \$13.2 million from the comparable periods in 2020 while remaining consistent as a percentage of direct revenues. For the three and nine months ended September 30, 2021, we recognized reduced benefits under the Government Programs when compared to the same periods in the prior year which contributed to the increase in our Environmental Services SG&A expenses by \$1.7 million and \$6.7 million, respectively. Environmental Services SG&A expenses as a percentage of revenue remained relatively consistent with the prior year even absent the benefits recognized under the Government Programs.

#### Safety-Kleen Sustainability Solutions

		Fo	r the Three	Mont	ths Ended			Fo	or the Nine M	[ont]	hs Ended	
	Septer	nber	30,		2021 ove	r 2020	Septer	nber	30,		2021 over	r 2020
(in thousands, except percentages)	2021		2020		Change	% Change	2021		2020		Change	% Change
SG&A expenses	\$ 15,645	\$	11,175	\$	4,470	40.0 %	\$ 45,047	\$	39,025	\$	6,022	15.4 %
As a % of Direct revenues	7.6 %		8.7 %		(1.1)%		8.0 %		10.3 %		(2.3)%	

Safety-Kleen Sustainability Solutions SG&A expenses for the three and nine months ended September 30, 2021 increased \$4.5 million and \$6.0 million from the comparable periods in 2020 primarily attributable to the increases in direct revenues. Safety-Kleen Sustainability Solutions SG&A expenses as a percentage of revenues for the three months ended September 30, 2021 improved 1.1% . SG&A expenses as a percentage of revenues for the nine months ended September 30, 2021 improved 2.3% when compared to the same period in the prior year. The most significant driver in the full year improvement was a \$1.8 million change in an environmental liability estimate for a Superfund site recorded in the second quarter of 2020 which did not recur in 2021.

#### Corporate Items

		F	or the Three	Mo	onths Ended				For the Nine l	Mor	ths Ended	
	Septer	nber	30,		2021 ov	er 2020	Septen	nbe	r <b>30,</b>		2021 ove	er 2020
(in thousands, except percentages)	2021		2020		Change	% Change	2021		2020		Change	% Change
SG&A expenses	\$ 54,697	\$	41,350	\$	13,347	32.3 %	\$ 147,150	\$	127,193	\$	19,957	15.7 %
As a % of Total Clean Harbors' Direct revenues	5.7 %		5.3 %		0.4 %		5.5 %		5.4 %		0.1 %	

We manage our Corporate SG&A expenses commensurate with the overall total Company performance and direct revenue levels. Generally, as revenues increase, we would expect some increase in these costs. Corporate Items SG&A expenses for the three months ended September 30, 2021 increased \$13.3 million from the comparable period in 2020 and as a percentage of total Clean Harbors' direct revenues, these costs remained relatively consistent. Certain Corporate Items SG&A expense increases during the three months ended September 30, 2021, as compared to the same period in the prior year, which were unrelated to the revenue growth included \$5.9 million of increased professional fees primarily related to the acquisition of HydroChemPSC and some strategic initiative projects and increased cyber security information technology related costs of \$1.0 million. Partially offsetting these increases was a \$3.3 million change in an environmental remediation liability estimate for an inactive site recorded in the third quarter of 2020.

Corporate Items SG&A expenses for the nine months ended September 30, 2021 increased \$20.0 million from the comparable period in 2020 and as a percentage of total Clean Harbors' direct revenues, remained relatively consistent. Similar to the discussion above, we would expect some increase in these costs as total Company revenues increase. Certain Corporate Items SG&A expense increases during the nine months ended September 30, 2021, as compared to the same period in the prior year which were unrelated to the revenue growth include an \$8.9 million increase in professional fees related to the acquisition of HydroChemPSC and some strategic initiative projects, as well as a \$2.8 million increase of cyber security information technology related costs. Partially offsetting these increases were decreases in marketing expenses of \$4.0 million and a \$3.3 million change in an environmental remediation liability estimate for an inactive site recorded in the third quarter of 2020.

#### Adjusted EBITDA

Management considers Adjusted EBITDA to be a measurement of performance which provides useful information to both management and investors. Adjusted EBITDA should not be considered an alternative to net income or other measurements under GAAP. Adjusted EBITDA is not calculated identically by all companies and therefore our measurements of Adjusted EBITDA, while defined consistently and in accordance with our historical credit agreement, may not be comparable to similarly titled measures reported by other companies.

		For	the Three	Moı	nths Ended			Fo	r the Nine I	Mon	ths Ended	
	Septen	ıbeı	1 30,		2021 ov	er 2020	Septen	ıbeı	1 30,		2021 ove	r 2020
(in thousands, except percentages)	 2021		2020		\$ Change	% Change	2021		2020		\$ Change	% Change
Adjusted EBITDA:												
Environmental Services	\$ 166,471	\$	180,002	\$	(13,531)	(7.5)%	\$ 482,766	\$	502,101	\$	(19,335)	(3.9)%
Safety-Kleen Sustainability Solutions	70,810		29,613		41,197	139.1	165,756		62,248		103,508	166.3
Corporate Items	(52,197)		(41,782)		(10,415)	(24.9)	(146,216)		(132,369)		(13,847)	(10.5)
Total	\$ 185,084	\$	167,833	\$	17,251	10.3 %	\$ 502,306	\$	431,980	\$	70,326	16.3 %

We use Adjusted EBITDA to enhance our understanding of our operating performance, which represents our views concerning our performance in the ordinary, ongoing and customary course of our operations. We historically have found it helpful, and believe that investors have found it helpful, to consider an operating measure that excludes certain expenses relating to transactions not reflective of our core operations.

The information about our operating performance provided by this financial measure is used by our management for a variety of purposes. We regularly communicate Adjusted EBITDA results to our lenders since our loan covenants are based upon levels of Adjusted EBITDA achieved and to our board of directors and we discuss our interpretation of such results with the board. We also compare our Adjusted EBITDA performance against internal targets as a key factor in determining cash and stock bonus compensation for executives and other employees, largely because we believe that this measure is indicative of how the fundamental business is performing and is being managed.

We also provide information relating to our Adjusted EBITDA so that analysts, investors and other interested persons have the same data that we use to assess our core operating performance. We believe that Adjusted EBITDA should be viewed only as a supplement to the GAAP financial information. We also believe, however, that providing this information in addition to, and together with, GAAP financial information permits the users of our financial statements to obtain a better understanding of our core operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance on a standalone and a comparative basis.

The following is a reconciliation of net income to Adjusted EBITDA for the following periods (in thousands, except percentages):

	For the Three Septen	 	For the Nine Septen	 
	 2021	2020	2021	2020
Net income	\$ 65,443	\$ 54,910	\$ 154,254	\$ 95,505
Accretion of environmental liabilities	2,799	2,822	8,625	8,149
Stock-based compensation	6,001	6,662	12,786	12,739
Depreciation and amortization	71,451	74,470	215,206	221,497
Other (income) expense, net	(199)	(2,268)	2,509	597
Loss on sale of businesses	<u> </u>	118	_	3,376
Interest expense, net of interest income	17,984	17,407	53,953	54,848
Provision for income taxes	21,605	13,712	54,973	35,269
Adjusted EBITDA	\$ 185,084	\$ 167,833	\$ 502,306	\$ 431,980
As a % of Direct revenues	 19.5 %	21.5 %	 18.7 %	 18.4 %

Beginning in the first quarter of 2021, we revised our calculation of reported Adjusted EBITDA to add stock-based compensation, a non-cash item, to other charges which are added back to GAAP net income for purposes of calculating Adjusted EBITDA. We made this change in order to be more consistent with how certain of our peer group companies report their non-GAAP results, to align with how management will evaluate the operating performance of the Company and performance metrics for certain incentive compensation awards issued in 2021, and to be consistent with the definition of "Adjusted EBITDA" now used for covenant compliance purposes in our outstanding financing agreements as amended to date. The amount added back each period is expected to match the line item for stock-based compensation as recorded on the Company's GAAP consolidated statements of cash flows. In the future, when we report our results, all relevant prior period Adjusted EBITDA amounts which do not already reflect this change will be recast to provide comparative information.

#### **Depreciation and Amortization**

			For	r the Three	Mon	ths Ended			F	or the Nine	Mon	ths Ended	
		Septen	ıber	30,		2021 ov	er 2020	Septen	ıber	30,		2021 ov	er 2020
(in thousands, except percentages)	· <u> </u>	2021	2020			\$ Change	% Change	2021		2020		\$ Change	% Change
Depreciation of fixed assets and amortization of landfills and finance leases	\$	63,875	\$	64,913	\$	(1,038)	(1.6)%	\$ 192,277	\$	193,935	\$	(1,658)	(0.9)%
Permits and other intangibles amortization		7,576		9,557		(1,981)	(20.7)	22,929		27,562		(4,633)	(16.8)
Total depreciation and amortization	\$	71,451	\$	74,470	\$	(3,019)	(4.1)%	\$ 215,206	\$	221,497	\$	(6,291)	(2.8)%

Depreciation and amortization for the three and nine months ended September 30, 2021 decreased from the comparable periods in 2020 primarily due to accelerating a landfill permit amortization in 2020 and certain assets becoming fully amortized.

### **Provision for Income Taxes**

		Fo	r the Three	Mont	ths Ended			F	or the Nine	Mon	ths Ended	
	Septer	nber	30,		2021 over	r 2020	Septen	nber	30,		2021 ove	r 2020
(in thousands, except percentages)	 2021		2020		\$ Change	% Change	2021		2020		\$ Change	% Change
Provision for income taxes	\$ 21,605	\$	13,712	\$	7,893	57.6 %	\$ 54,973	\$	35,269	\$	19,704	55.9 %
Effective tax rate	24.8 %		20.0 %		4.8 %		26.3 %		27.0 %		(0.7)%	

The provision for income taxes for the three and nine months ended September 30, 2021 increased \$7.9 million and \$19.7 million, respectively, from the comparable periods in 2020, due to an increase in income before provision for income taxes. Our effective tax rates for the three months ended September 30, 2021 increased by 4.8% when compared to the three months ended September 30, 2020. The increase in our effective tax rate is predominately due to recognizing lower previously unbenefited tax losses in the three months ended September 30, 2021 as compared to September 30, 2020. In 2020, certain of our previously unprofitable Canadian entities were profitable, predominantly due to the employee wage subsidies under CEWS, and we were able to recognize these previously unbenefited tax losses. These entities were profitable in 2021 as well, but to a lesser extent with increased operational performance offset by the reduction in the employee wage subsidies. Also impacting the increase in the rate was the release of \$1.1 million of uncertain tax liabilities in the third quarter of 2020. Our effective tax rate for the nine months ended September 30, 2021 was relatively consistent to the comparable period in the prior year.

#### **Liquidity and Capital Resources**

	Nine Mor	iths En	ıded
	Septen	ıber 30	),
(in thousands)	2021		2020
Net cash from operating activities	\$ 368,226	\$	317,432
Net cash used in investing activities	(169,267)		(160,296)
Net cash used in financing activities	(71,762)		(51,975)

# Net cash from operating activities

Net cash from operating activities for the nine months ended September 30, 2021 was \$368.2 million, an increase of \$50.8 million from the comparable period in 2020. The increase in operating cash flows from the comparable period of 2020 resulted from greater levels of operating income and improved working capital management in 2021 despite an increase in cash income taxes and US payroll taxes paid in the nine months ended September 30, 2021 when compared to the nine months ended September 30, 2020. Cash income taxes paid, net of refunds, increased \$34.0 million due to higher pre-tax income and a \$7.7 million tax refund received in the third quarter of 2020 associated with prior year amended tax returns previously under audit.

Additionally, under the CARES Act, starting in the second quarter of 2020, we deferred US payroll tax remittances. As of September 30, 2020, we had deferred a total of \$23.2 million. In the nine months ended September 30, 2021, we both remitted our normal 2021 US payroll taxes and remitted \$16.5 million of the US payroll taxes we had previously deferred in 2020. The remaining payroll taxes deferred in 2020 under the CARES Act must be remitted no later than December 2022.

#### Net cash used in investing activities

Net cash used in investing activities for the nine months ended September 30, 2021 was \$169.3 million, an increase of \$9.0 million from the comparable period in 2020. The increase in net cash used in investing activities as compared to the same prior year period was due to \$14.0 million of incremental cash outflows for acquisitions with a reduction of \$7.7 million in proceeds from the sale of businesses, partially offset by \$12.8 million less of capital expenditures, net of disposals.

# Net cash used in financing activities

Net cash used in financing activities for the nine months ended September 30, 2021 was \$71.8 million, as compared to \$52.0 million in the comparable period in 2020. This increase of \$19.8 million was primarily due to an increase in repurchases of common stock of \$8.9 million during the first nine months of 2021. The change in uncashed checks due to the timing of payments made, higher finance lease principal payments and higher tax payments related to withholdings on vested stock also contributed to the increase in net cash used in financing activities. For additional information regarding our financing activities, see Note 11, "Financing Arrangements," to the accompanying unaudited consolidated financial statements.

### Adjusted Free Cash Flow

Management considers adjusted free cash flow to be a measurement of liquidity which provides useful information to both management, creditors and investors about our financial strength and our ability to generate cash. Additionally, adjusted free cash flow is a metric on which a portion of management incentive compensation is based. We define adjusted free cash flow as net cash from operating activities, less additions to property, plant and equipment plus proceeds from sales or disposals of fixed assets. We exclude cash impacts of items derived from non-operating activities such as taxes paid in connection with divestitures and have also excluded cash paid in connection with the 2020 purchase of our corporate headquarters and certain capital improvements to the site as these expenditures are considered one-time in nature. Adjusted free cash flow should not be considered an alternative to net cash from operating activities or other measurements under GAAP. Adjusted free cash flow is not calculated identically by all companies, and therefore our measurements of adjusted free cash flow may not be comparable to similarly titled measures reported by other companies.

The following is a reconciliation of net cash from operating activities to adjusted free cash flow for the following periods (in thousands):

	Nine Mon	ths E	nded
	Septen	ıber 3	0,
	 2021		2020
Net cash from operating activities	\$ 368,226	\$	317,432
Additions to property, plant and equipment	(146,654)		(150,357)
Purchase and capital improvements of corporate headquarters	_		21,080
Proceeds from sale and disposal of fixed assets	16,424		7,307
Adjusted free cash flow	\$ 237,996	\$	195,462

#### Summary of Capital Resources including Financing Arrangements

At September 30, 2021, cash and cash equivalents and marketable securities totaled \$711.5 million, compared to \$571.0 million at December 31, 2020. At September 30, 2021, cash and cash equivalents held by our foreign subsidiaries totaled \$141.3 million. The cash and cash equivalents and marketable securities balance for our U.S. operations was \$570.2 million at September 30, 2021, and our U.S. operations had net operating cash flows of \$360.6 million for the nine months ended September 30, 2021. Additionally, we have a \$400.0 million revolving credit facility of which, as of September 30, 2021, approximately \$288.5 million was available to borrow and letters of credit under the credit facility in the amount of \$111.5 million were outstanding. Based on the above and on our current plans, we believe that our operations have and will continue to have adequate financial resources to satisfy current liquidity needs.

Financing arrangements are discussed in Note 11, "Financing Arrangements," to our unaudited consolidated financial statements included in this report. We assess our liquidity in terms of our ability to generate cash to fund our operating, investing and financing activities. Our primary ongoing cash requirements will be to fund operations, capital expenditures, interest payments and investments in line with our business strategy. We believe our future operating cash flows will be sufficient to meet our future operating and internal investing cash needs. Furthermore, our existing cash balance and the availability of borrowings under our revolving credit facility provide additional potential sources of liquidity should they be required. We continue to monitor our debt instruments and evaluate opportunities where it may be beneficial to refinance or reallocate the portfolio.

On October 8, 2021, we entered into Incremental Facility Amendment No. 2 to our existing Term Loan Agreement. Incremental Facility Amendment No. 2 provided for a new class and series of Term Loans ("2028 Term Loans") in the aggregate principal amount of \$1.0 billion. We funded the HydroChemPSC Acquisition with \$983.0 million of net proceeds from the issuance of the 2028 Term Loans and \$253.4 million of cash on hand. Refer to Note 11, "Financing Arrangements," to our unaudited consolidated financial statements included in this report for further information on the terms of the 2028 Term Loans. We anticipate that our future cash flows provided by operating activities will provide the necessary funds on a short and long-term basis to meet our operating cash requirements, including servicing the incremental 2028 Term Loans used to fund the HydroChemPSC Acquisition.

As of September 30, 2021, we were in compliance with the covenants of all our debt agreements, and we believe it is reasonably likely that we will continue to meet such covenants.

#### Common Stock Repurchases Pursuant to Publicly Announced Plan

The Company's common stock repurchases are made pursuant to the previously authorized board approved plan to repurchase up to \$600.0 million of the Company's common stock. During the three and nine months ended September 30, 2021, the Company repurchased and retired a total of approximately 33.4 thousand and 533.4 thousand shares of the Company's common stock, respectively, for total expenditures of approximately \$3.0 million and \$48.4 million, respectively. During the three and nine months ended September 30, 2020, the Company repurchased and retired a total of approximately 0.4 million and 0.7 million shares of the Company's common stock, respectively, for total expenditures of approximately \$22.2 million and \$39.5 million, respectively.

Through September 30, 2021, the Company has repurchased and retired a total of approximately 7.6 million shares of its common stock for approximately \$438.6 million under this program. As of September 30, 2021, an additional \$161.4 million remained available for repurchase of shares under this program.

#### **Environmental Liabilities**

(in thousands, except percentages)	Sept	tember 30, 2021	D	ecember 31, 2020	Change	% Change
Closure and post-closure liabilities	\$	93,028	\$	87,926	\$ 5,102	5.8 %
Remedial liabilities		110,816		114,813	(3,997)	(3.5)
Total environmental liabilities	\$	203,844	\$	202,739	\$ 1,105	0.5 %

Total environmental liabilities as of September 30, 2021 were \$203.8 million, an increase of \$1.1 million compared to December 31, 2020, primarily due to accretion of \$8.6 million, new liabilities, including those assumed in acquisitions, of \$2.4 million and changes in estimates recorded to the consolidated balance sheet of \$1.9 million, partially offset by expenditures of \$12.2 million.

We anticipate our environmental liabilities, substantially all of which we assumed in connection with our acquisitions, will be payable over many years and that cash flow from operations will generally be sufficient to fund the payment of such liabilities when required. Events not anticipated (such as future changes in environmental laws and regulations) could require that such payments be made earlier or in greater amounts than currently anticipated, which could adversely affect our results of operations, cash flow and financial condition. Conversely, the development of new treatment technologies or other circumstances may arise in the future which may reduce amounts ultimately paid.

# Capital Expenditures

Capital expenditures in the first nine months of 2021 were \$146.7 million as compared to \$150.4 million in the same period of 2020. This decrease was primarily due to the nonrecurring purchase of our corporate headquarters in January of 2020 offset by a return to more normalized spending habits in 2021 as compared to the prior year when we had reduced spending due to the uncertainties of COVID-19. We anticipate that 2021 capital spending, net of disposals, will be in the range of \$190.0 million to \$210.0 million. This projected amount is inclusive of the capital expenditures for both the legacy Clean Harbors operations and the acquired HydroChemPSC operations. Unanticipated changes in environmental regulations could require us to make significant capital expenditures for our facilities and adversely affect our results of operations and cash flow.

Permitting and planning for the new incinerator project at our Kimball, Nebraska facility continue with an estimated completion date in early 2025. We are endeavoring upon this project in response to continued increasing demand for disposal outlets of regulated waste materials, and we expect the new incinerator to have an annual practical capacity of approximately 70,000 tons. We currently anticipate approximately \$180.0 million of total capital expenditures for this project, the highest concentration of which is expected in 2022 and 2023. We expect total 2021 capital spending will be approximately \$6.0 million, which is included in the 2021 capital spending range noted above, and includes \$2.7 million which we have spent as of September 30, 2021.

#### **Critical Accounting Policies and Estimates**

Other than as described below, there were no material changes in the first nine months of 2021 to the information provided under the heading "Critical Accounting Policies and Estimates" included in our Annual Report on Form 10-K for the year ended December 31, 2020.

Goodwill. Goodwill is reviewed for impairment annually as of December 31 or when events or changes in the business environment indicate the carrying value of a reporting unit may exceed its fair value. This review is performed by comparing the fair value of each reporting unit to its carrying value, including goodwill. If the fair value is less than the carrying amount, a loss is recorded for the excess of the carrying value over the fair value up to the carrying amount of goodwill.

We conducted our annual impairment test of goodwill for all of our reporting units to which goodwill is allocated as of December 31, 2020 and determined that no adjustment to the carrying value of goodwill for any reporting unit was then necessary. As a result of changes in our organizational structure and resulting change in our operating segments discussed above, we concluded that, for purposes of reviewing for potential goodwill impairment, we now have three reporting units. The Environmental Services operating segment has two reporting units consisting of (i) Environmental Sales and Service which includes the legacy Environmental Sales and Service reporting unit and certain operations previously included within Safety-Kleen Environmental Services including the core service offerings of containerized waste, parts washer and vacuum services and (ii) Environmental Facilities, unchanged from prior year. The Safety-Kleen Sustainability Solutions operating segment is a single reporting unit which includes the legacy Safety-Kleen Oil reporting unit and the remaining operations of the legacy Safety-Kleen Environmental Services reporting unit primarily consisting of collection services for waste oil, anti-freeze and used oil filters as well as the sale of bulk blended re-refined oil and other automotive related finished fluid products. The Company allocated goodwill to the newly identified reporting units using a relative fair value approach. In addition, the Company completed an assessment of any potential goodwill impairment for all reporting units immediately prior and subsequent to the reallocation and determined that no impairment existed.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in the first nine months of 2021 to the information provided under Item 7A. "Quantitative and Qualitative Disclosures about Market Risk" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

Based on an evaluation under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, as of the end of the period covered by this Quarterly Report on Form 10-Q, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures (as defined under Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) were effective as of September 30, 2021 to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that was conducted during the nine months ended September 30, 2021 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II—OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

See Note 16, "Commitments and Contingencies," to the unaudited consolidated financial statements included in Item 1 of this report, which description is incorporated herein by reference.

#### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors from the information provided in Item 1A. in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, with the exception of those discussed below:

#### Risks Affecting All of Our Businesses

Natural disasters or other catastrophic events, including pandemics, and their residual macroeconomic effects could negatively affect our business, financial condition and results of operations.

Natural disasters such as hurricanes, tornados or earthquakes or other catastrophic events, including public health threats or outbreaks of communicable diseases such as the recent COVID-19 pandemic, could negatively affect our operations and financial performance. The direct and indirect impact of such events could include physical damage to one or more of our facilities or equipment, the temporary disruption in rail or truck transportation services upon which we rely or the lack of an adequate workforce in markets. These events could prevent or delay shipments to customers or from suppliers, including suppliers of capital equipment, and reduce revenue and volumes. Residual and lingering macroeconomic effects from such events could continue to impact our supply chain, distribution network and/or ability to maintain an adequate work force . These impacts could have a material adverse effect on our business, financial condition and results of operations.

Weather conditions and other event driven special projects also cause interim variations in our results. These events could adversely impact the ability of the Company's suppliers and customers to conduct business activities and could ultimately do so for an indefinite period of time. As a result, we may be required to suspend operations in some or all of our locations, which could have a material adverse effect on our business, financial condition and results of operations.

#### Risks Related to our Acquisition of HydroChemPSC

If we are unable to successfully integrate the business and operations of HydroChemPSC and any future acquisitions and realize synergies in the expected time frame, our future results could be adversely affected.

On October 8, 2021, we completed the previously announced acquisition of HydroChemPSC for cash consideration in an amount equal to \$1.24 billion, subject to customary purchase price adjustments. Much of the potential benefit of such completed and future acquisitions will depend on our integration of the businesses and operations of the acquired companies into our business and operations through implementation of appropriate management and financial reporting systems and controls. We may experience difficulties in such integration, and the integration process may be costly and time-consuming. Such integration will require the focused attention of both Clean Harbors' and the acquired company's management teams, including a significant commitment of their time and resources, which could have a material impact on the revenues and operating results of the combined company. The success of the acquisition will depend, in part, on the combined company's ability to realize the anticipated benefits from combining the businesses of Clean Harbors and the acquired businesses through cost reductions in overhead, greater efficiencies, cross selling opportunities, increased utilization of support facilities and the adoption of mutual best practices. To realize these anticipated benefits, however, the businesses of Clean Harbors and the acquired companies must be successfully combined.

If the combined company is not able to achieve these objectives, the anticipated benefits to us of the acquisitions may not be realized fully or at all or may take longer to realize than expected. It is possible that the integration processes could result in the loss of key employees, as well as the disruption of each company's ongoing businesses, failure to implement the business plan for the combined company, unanticipated issues in integrating operating, logistics, information, communications and other systems, unanticipated changes in applicable laws and regulations, operating risks inherent in our business or inconsistencies in standards, controls, procedures and policies or other unanticipated issues, expenses and liabilities, any or all of which could adversely affect our ability to maintain relationships with our and the acquired companies' customers and employees or to achieve the anticipated benefits of the acquisitions.

#### Our acquisitions of HydroChemPSC and other potential acquired companies may expose us to unknown liabilities.

If there are unknown liabilities or other obligations, including contingent liabilities, arising from our acquisitions of HydroChemPSC and other potential acquired companies, our business could be materially affected. We may learn additional information about HydroChemPSC and other potential acquired companies that adversely affects us, such as unknown liabilities or other issues relating to internal controls over financial reporting, issues that could affect our ability to comply with the Sarbanes-Oxley Act or issues that could affect our ability to comply with other applicable laws.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### **Common Stock Repurchase Program**

The following table provides information with respect to the shares of common stock repurchased by us for the periods indicated.

Period	Total Number of Shares Purchased (1)	Average Price Paid Per Share <sup>(2)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in thousands) <sup>(3)</sup>
July 1, 2021 through July 31, 2021	58,016	\$ 91.19	33,449	\$ 161,442
August 1, 2021 through August 31, 2021	1,709	95.00	_	161,442
September 1, 2021 through September 30, 2021	1,835	103.64		161,442
Total	61,560		33,449	

<sup>(1)</sup> Includes 28,111 shares withheld by us from employees to satisfy employee tax obligations upon vesting of restricted stock granted to our employees under the Company's equity incentive plans.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

# ITEM 4. MINE SAFETY DISCLOSURE

Not applicable

#### ITEM 5. OTHER INFORMATION

None

<sup>(2)</sup> The average price paid per share of common stock repurchased under the stock repurchase program includes the commissions paid to brokers.

<sup>(3)</sup> Our board of directors has authorized the repurchase of up to \$600.0 million of our common stock. We have funded and intend to fund the repurchases through available cash resources. The stock repurchase program authorizes us to purchase our common stock on the open market or in privately negotiated transactions periodically in a manner that complies with applicable U.S. securities laws. The number of shares purchased and the timing of the purchases has depended and will depend on several factors, including share price, cash required for business plans, trading volume and other conditions. We maintain a repurchase plan in accordance with Rule 10b5-1 promulgated under the Securities Exchange Act of 1934, as amended. During the three months ended September 30, 2021 we repurchased 33,449 shares under the Rule 10b5-1 plan for a total of \$3.0 million. Future repurchases will also be made as open market or privately negotiated transactions as described above. We have no obligation to repurchase stock under this program and may suspend or terminate the repurchase program at any time.

# ITEM 6. EXHIBITS

Item No.	Description	Location
31.1	Rule 13a-14a/15d-14(a) Certification of the CEO Alan S. McKim	Filed herewith
31.2	Rule 13a-14a/15d-14(a) Certification of the CFO Michael L. Battles	Filed herewith
32	Section 1350 Certifications	Filed herewith
101	Interactive Data Files Pursuant to Rule 405 of Regulation S-T: Financial statements from the quarterly report on Form 10-Q of Clean Harbors, Inc. for the quarterly period ended September 30, 2021, formatted in iXBRL (Inline eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Unaudited Consolidated Statements of Operations, (iii) Unaudited Consolidated Statements of Comprehensive Income, (iv) Unaudited Consolidated Statements of Stockholders' Equity and (vi) Notes to Unaudited Consolidated Financial Statements.	*
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2021, formatted in iXBRL and contained in Exhibit 101.	

<sup>\*</sup> Interactive data files are furnished and deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLEAN HARBORS, INC.

Registrant

By: /s/ ALAN S. MCKIM

Alan S. McKim

Chairman, President and Chief Executive Officer

By: /s/ MICHAEL L. BATTLES

Date: November 3, 2021

Michael L. Battles

Executive Vice President and Chief Financial Officer

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

- I, Alan S. McKim, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Clean Harbors, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Alan S. McKim

Alan S. McKim

Chairman, President and Chief Executive Officer

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER

- I, Michael L. Battles, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Clean Harbors, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Michael L. Battles

Michael L. Battles

Executive Vice President and Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES OXLEY ACT OF 2002

Pursuant to 18 U.S.C. §1350, each of the undersigned certifies that, to his knowledge, this Quarterly Report on Form 10-Q for the period ended September 30, 2021 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of Clean Harbors, Inc.

	By:	/s/ ALAN S. MCKIM
		Alan S. McKim
		Chairman, President and Chief Executive Officer
Pate: November 3, 2021		
	By:	/s/ MICHAEL L. BATTLES
		Michael L. Battles
		<b>Executive Vice President and Chief Financial Officer</b>