# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 24, 2016

# **CLEAN HARBORS, INC.**

(Exact name of registrant as specified in its charter)

Massachusetts (State or other jurisdiction of incorporation) **001-34223** (Commission File Number) 04-2997780 (IRS Employer Identification No.)

42 Longwater Drive, Norwell, Massachusetts (Address of principal executive offices)

02061-9149 (Zip Code)

(781) 792-5000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition

On February 24, 2016 Clean Harbors, Inc. ("the Company") issued a press release announcing the Company's results of operations for the fourth quarter and year ended December 31, 2015. A copy of that press release is furnished with this report as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

99.1 Press Release dated February 24, 2016

#### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Clean Harbors, Inc. (Registrant)

February 24, 2016

/s/ Michael L. Battles Executive Vice President and Chief Financial Officer

- Announces Q4 Revenues of \$713.0 Million, Adjusted EBITDA of \$97.2 Million and an EPS of \$0.01
- Posts 2015 Revenues of \$3.28 Billion, Adjusted EBITDA of \$504.2 Million, GAAP EPS of \$0.76 and Adjusted EPS of \$1.27
- Delivers Solid Q4 and Full-Year Results Despite Challenging Market Conditions
- Provides 2016 Adjusted EBITDA Guidance of \$430 Million to \$490 Million

Norwell, Mass. — February 24, 2016 — Clean Harbors, Inc. ("Clean Harbors") (NYSE: CLH), the leading provider of environmental, energy and industrial services throughout North America, today announced financial results for the fourth quarter and year ended December 31, 2015.

Revenues for the fourth quarter of 2015 were \$713.0 million, compared with \$845.0 million in the same period in 2014. Income from operations was \$25.5 million in the fourth quarter of 2015, compared with \$57.5 million for the fourth quarter of 2014.

Fourth-quarter 2015 net income was \$0.6 million, or \$0.01 per diluted share, compared with net income for the fourth quarter of 2014 of \$27.4 million, or \$0.46 per diluted share. Net income results for the fourth quarters of 2015 and 2014 included pre-tax integration and severance costs of \$4.7 million and \$0.5 million, respectively.

Adjusted EBITDA (see description below) in the fourth quarter of 2015 was \$97.2 million, compared with \$130.8 million in the same period of 2014.

### **Comments on the Fourth Quarter**

"The Company faced increasing headwinds in the fourth quarter," said Alan S. McKim, Chairman and Chief Executive Officer. "We saw further deterioration across several markets due to continued weakness in crude oil markets, reductions in commodity pricing, weakening of the Canadian dollar and a slowdown in industrial production.

"Within Technical Services, incineration utilization in the quarter was 89 percent, and landfill volumes declined more than 50 percent from a year ago, due to lower oil and gas production waste streams, continued deferrals of waste projects and decreased industrial volumes in some areas. Base business in Industrial and Field Services was stable, but year-end spending on projects was reduced or deferred due to the current environment. Our Safety-Kleen segments performed well in the current marketplace, increasing profitability from a year ago. We announced in December that we were adjusting our pricing policy on waste oil collection as we continued to aggressively manage our spread to address the ongoing adverse conditions in the oil markets," said McKim.



"Profitability in the Oil and Gas Field Services and Lodging Services segments remained limited in the fourth quarter as energy market conditions worsened, particularly in Western Canada," McKim said. "During the quarter, we continued with activities related to our planned carve-out of those two segments, including creating a standalone entity."

#### Full-Year 2015 Results

Revenues for 2015 were \$3.28 billion, compared with \$3.40 billion in 2014.

Net income for 2015 was \$44.1 million, or \$0.76 per diluted share, which included a \$32.0 million non-cash, pre-tax goodwill impairment charge. This compared with a net loss for 2014 of \$28.3 million, or \$0.47 per share, which included a \$123.4 million non-cash, pre-tax goodwill impairment charge. Net income for 2015 included \$11.0 million of pre-tax integration and severance costs, and the 2014 net loss included \$11.1 million of pre-tax integration and severance costs. Excluding the impairment charges, adjusted net income for 2015 was \$74.1 million, or \$1.27 per diluted share, compared with \$92.4 million, or \$1.53 per diluted share, for 2014.

Adjusted EBITDA (see description below) was \$504.2 million in 2015, compared with \$521.9 million in 2014.

"Continued weakness and deteriorating conditions across a number of our markets made 2015 a challenging year," McKim said. "These factors included the crash in crude oil prices and the corresponding downtum in energy markets, a sharp decline in Canadian currency, repeated drops in base oil prices, customer deferrals of spending on major waste projects and a slowdown in U.S. industrial production in the second half of the year. In the face of these ongoing headwinds, the Company still generated more than \$500 million of Adjusted EBITDA for the third consecutive year, which is a credit to the strength of our people and the resiliency of our business model.

"Most important, 2015 was the best safety year in our history. Key metrics in 2015 demonstrated our team's unparalleled commitment to safety and service excellence, a commitment that benefits not only our workforce, but our customers and the communities we serve. During the year, we generated the highest total annual Emergency Response (ER) revenue in our history, responding to multiple events. In addition, we increased the profitability of the combined Safety-Kleen segments from 2014 by strengthening our business mix, achieving efficiencies and capturing volume/pricing gains. Our U.S. Industrial group also grew its turnaround business during the year. These successes enabled the Company to incrementally improve Adjusted EBITDA margins in 2015, an impressive achievement given the adverse market conditions."

#### **Business Outlook and Financial Guidance**

"We enter 2016 focused on our cost reduction and revenue growth initiatives," McKim said. "Despite ongoing external challenges that will likely be with us for some time, we will continue to invest in our core



environmental and industrial business. Construction remains on schedule at our state-of-the-art hazardous waste incinerator in El Dorado, Arkansas. We expect this facility — the largest internal investment in our history — to become commercially operational by year's end. We plan to grow SK Environmental Services and Field Services in 2016 through greater collaboration of resources, cross-selling and co-location of branches. We will continue to create a closed-loop direct sales model, in which we sell finished lubricants back to our waste oil collection customers. We will remain opportunistic with investments that will help accelerate that closed loop sales vision. On the expense side, we will fully execute our previously announced \$100 million cost reduction program to better align our cost structure with current market realities.

"For the first quarter of 2016, we anticipate seasonal weakness compounded by slowdowns in the energy and industrial markets and the overall economic uncertainty, which is holding back near-term customer spending. In addition, our cost reduction efforts are not yet fully implemented and our waste oil collection stop fees are just beginning to gain meaningful traction in light of continued crude oil price declines in the first quarter. Given all of these factors, we expect that our Adjusted EBITDA in the first quarter will be down more than 15% from the same period a year ago. The comprehensive initiatives we have underway will significantly increase profitability as we move into the seasonally stronger quarters of 2016 and the full benefits of the cost savings take hold," McKim concluded.

Based on its 2015 financial performance and current market conditions, Clean Harbors expects 2016 annual Adjusted EBITDA guidance in the range of \$430 million to \$490 million. A reconciliation of the Company's Adjusted EBITDA guidance to net income guidance is included below.

#### **Non-GAAP Results**

Clean Harbors reports Adjusted EBITDA results, which is a non-GAAP financial measure, as a complement to results provided in accordance with accounting principles generally accepted in the United States (GAAP). The Company believes that Adjusted EBITDA provides additional useful information to investors since the Company's loan covenants are based upon levels of Adjusted EBITDA achieved. The Company defines Adjusted EBITDA in accordance with its existing credit agreement, as described in the following reconciliation showing the differences between reported net income and Adjusted EBITDA for the fourth quarter and full year of 2015 and 2014 (in thousands):



		For the Three	Months Er	nded:	For the Year Ended:						
	December 31, 2015		Dec	ember 31, 2014	D	ecember 31, 2015	]	December 31, 2014			
Net income (loss)	\$	568	\$	27,377	\$	44,102	\$	(28,328)			
Accretion of environmental liabilities	*	2,607	+	2,637	Ŧ	10,402	-	10,612			
Depreciation and amortization		69,005		70,603		274,194		276,083			
Goodwill impairment charge						31,992		123,414			
Other expense (income)		990		(244)		1,380		(4,380)			
Interest expense, net		18,849		19,238		76,553		77,668			
Provision for income taxes		5,142		11,166		65,544		66,850			
Adjusted EBITDA	\$	97,161	\$	130,777	\$	504,167	\$	521,919			

This press release includes a discussion of income from operations, net income and earnings per share amounts adjusted for the goodwill impairment charge identified in the reconciliations provided below. The Company believes that discussion of these additional non-GAAP measures provides investors with meaningful comparisons of current results to prior periods' results by excluding items that the Company does not believe reflect its fundamental business performance. The following shows the difference between income from operations to adjusted income from operations, net income (loss) to adjusted net income and earnings (loss) per share to adjusted earnings per share for the year ended December 31, 2015 and 2014 (in thousands):

	For the Year Ended:								
	Decer	nber 31, 2015	December 31, 2014						
Adjusted income from operations									
Income from operations	\$	187,579	\$	111,810					
Goodwill impairment charge		31,992		123,414					
Adjusted income from operations	\$	219,571	\$	235,224					
Adjusted net income									
Net income (loss)	\$	44,102	\$	(28,328)					
Goodwill impairment charge, net of tax		30,030		120,750					
Adjusted net income	\$	74,132	\$	92,422					
Adjusted earnings per share									
Earnings (loss) per share	\$	0.76	\$	(0.47)					
Goodwill impairment charge, net of tax		0.51		2.00					
Adjusted earnings per share	\$	1.27	\$	1.53					



#### **Adjusted EBITDA Guidance Reconciliation**

An itemized reconciliation between projected net income and projected Adjusted EBITDA is as follows:

		Year Endi ber 31, 20						
	Amount							
	(In	millions)						
Projected GAAP net income	\$41	to	\$82					
Adjustments:								
Accretion of environmental liabilities	11	to	10					
Depreciation and amortization	275	to	265					
Interest expense, net	73	to	73					
Provision for income taxes	30	to	60					
Projected Adjusted EBITDA	\$430	to	\$490					

#### **Conference Call Information**

Clean Harbors will conduct a conference call for investors today at 9:00 a.m. (ET) to discuss the information contained in this press release. On the call, management will discuss Clean Harbors' financial results, business outlook and growth strategy.

Investors who wish to listen to the webcast and view the accompanying slides should visit the Investor Relations section of the Company's website at www.cleanharbors.com. The live call also can be accessed by dialing 201.689.8881 or 877.709.8155 prior to the start of the call. If you are unable to listen to the live call, the webcast will be archived on the Company's website.

## **About Clean Harbors**

Clean Harbors (NYSE: CLH) is North America's leading provider of environmental, energy and industrial services. The Company serves a diverse customer base, including a majority of the Fortune 500, across the chemical, energy, manufacturing and additional markets, as well as numerous government agencies. These customers rely on Clean Harbors to deliver a broad range of services such as end-to-end hazardous waste management, emergency spill response, industrial cleaning and maintenance, and recycling services. Through its Safety-Kleen subsidiary, Clean Harbors also is North America's largest re-refiner and recycler of used oil and a leading provider of parts washers and environmental services to commercial, industrial and automotive customers. Founded in 1980 and based in Massachusetts, Clean Harbors operates throughout the United States, Canada, Mexico and Puerto Rico. For more information, visit www.cleanharbors.com.



#### Safe Harbor Statement

Any statements contained herein that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans to," "estimates," "projects," or similar expressions. Such statements may include, but are not limited to, statements about future financial and operating results, the Company's planned carve-out and other statements that are not historical facts. Such statements are based upon the beliefs and expectations of Clean Harbors' management as of this date only and are subject to certain risks and uncertainties that could cause actual results to differ materially including, without limitation, those items identified as "risk factors" in Clean Harbors' most recently filed Form 10-K and Form 10-Q. Therefore, readers are cautioned not to place undue reliance on these forward-looking statements. Clean Harbors undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements other than through its filings with the Securities and Exchange Commission, which may be viewed in the "Investors" section of Clean Harbors' website at www.cleanharbors.com.

#### Contacts

Investors: Jim Buckley SVP Investor Relations Clean Harbors, Inc. 781.792.5100 Buckley.James@cleanharbors.com Media: Eric Kraus EVP Corporate Communications & Public Affairs Clean Harbors, Inc. 781.792.5100 Kraus.Eric@cleanharbors.com



## CLEAN HARBORS, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF INCOME (in thousands except per share amounts)

		For the Three I	Month	s Ended:		For the Year Ended:					
	Ι	December 31, 2015		December 31, 2014	1	December 31, 2015	1	December 31, 2014			
Revenues	\$	713,044	\$	845,024	\$	3,275,137	\$	3,401,636			
Cost of revenues (exclusive of items shown separately below)		522,965		610,720		2,356,806		2,441,796			
Selling, general and administrative expenses		92,918		103,527		414,164		437,921			
Accretion of environmental liabilities		2,607		2,637		10,402		10,612			
Depreciation and amortization		69,005		70,603		274,194		276,083			
Goodwill impairment charge				—		31,992		123,414			
Income from operations		25,549		57,537		187,579		111,810			
Other (expense) income		(990)		244		(1,380)		4,380			
Interest expense, net		(18,849)		(19,238)		(76,553)		(77,668)			
Income before provision for income taxes		5,710	_	38,543		109,646		38,522			
Provision for income taxes		5,142		11,166		65,544		66,850			
Net income (loss)	\$	568	\$	27,377	\$	44,102	\$	(28,328)			
Earnings (loss) per share:				i							
Basic	\$	0.01	\$	0.46	\$	0.76	\$	(0.47)			
Diluted	\$	0.01	\$	0.46	\$	0.76	\$	(0.47)			
Shares used to compute earnings (loss) per share — Basic		57,594		59,491		58,324		60,311			
Shares used to compute earnings (loss) per share — Diluted		57,720		59,613		58,434		60,311			



## CLEAN HARBORS, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

	December 31, 2015	December 31, 2014
Current assets:		
Cash and cash equivalents	\$ 184,708	\$ 246,879
Accounts receivable, net	496,004	557,131
Unbilled accounts receivable	25,940	40,775
Deferred costs	18,758	19,018
Inventories and supplies	149,521	168,663
Prepaid expenses and other current assets	46,265	57,435
Deferred tax assets		36,532
Total current assets	921,196	1,126,433
Property, plant and equipment, net	1,532,467	1,558,834
Other assets:		
Deferred financing costs	1,847	2,725
Goodwill	453,105	452,669
Permits and other intangibles, net	506,818	530,080
Other	15,995	18,682
Total other assets	977,765	1,004,156
Total assets	\$ 3,431,428	\$ 3,689,423
Current liabilities:		
Current portion of capital lease obligations	\$	\$ 536
Accounts payable	241,183	267,329
Deferred revenue	61,882	62,966
Accrued expenses	193,660	219,549
Current portion of closure, post-closure and remedial liabilities	20,395	22,091
Total current liabilities	517,120	572,471
Other liabilities:		
Closure and post-closure liabilities, less current portion	49,020	45,702
Remedial liabilities, less current portion	118,826	138,029
Long-term obligations	1,382,543	1,380,145
Deferred taxes, unrecognized tax benefits and other long-term liabilities	267,637	290,205
Total other liabilities	1,818,026	1,854,081
Total stockholders' equity, net	1,096,282	1,262,871
Total liabilities and stockholders' equity	\$ 3,431,428	\$ 3,689,423



## Supplemental Segment Data (in thousands)

	For the Three Months Ended:														
	December 31, 2015							December 31, 2014							
	Intersegment						Intersegment								
Revenue		hird Party Revenues		evenues pense), net		Direct Revenues		hird Party Revenues		levenues pense), net		Direct Revenues			
Technical Services	\$	249,991	\$	36,747	\$	286,738	\$	277,210	\$	42,499	\$	319,709			
Industrial and Field Services		149,914		(8,338)		141,576		171,083		(10,591)		160,492			
Kleen Performance Products		90,086		(16,562)		73,524		120,305		(46,276)		74,029			
SK Environmental Services		165,710		(12,912)		152,798		163,628		16,001		179,629			
Lodging Services		20,278		627		20,905		36,070		471		36,541			
Oil and Gas Field Services		36,954		1,105		38,059		76,870		744		77,614			
Corporate Items		111		(667)		(556)		(142)		(2,848)		(2,990)			
Total	\$	713,044	\$		\$	713,044	\$	845,024	\$		\$	845,024			

		For the Year Ended:												
			Decen	nber 31, 2015			December 31, 2014							
Revenue	Intersegme Third Party Revenues Revenues (Expense).			0	Direct Revenues			Third Party Revenues		Intersegment Revenues (Expense), net		Direct Revenues		
Technical Services	\$	991,410	\$	147,670	\$	1,139,080	\$	1,043,267	\$	162,116	\$	1,205,383		
Industrial and Field Services		957,337		(33,738)		923,599		681,779		(42,410)		639,369		
Kleen Performance Products		386,824		(79,999)		306,825		533,587		(201,864)		331,723		
SK Environmental Services		674,102		(39,238)		634,864		667,320		80,419		747,739		
Lodging Services		89,060		2,653		91,713		172,218		2,514		174,732		
Oil and Gas Field Services		175,946		5,834		181,780		303,189		5,081		308,270		
Corporate Items		458		(3,182)		(2,724)		276		(5,856)		(5,580)		
Total	\$	3,275,137	\$		\$	3,275,137	\$	3,401,636	\$		\$	3,401,636		



#### **Non-GAAP Segment Results**

Clean Harbors reports Adjusted EBITDA results, which is a non-GAAP financial measure, as a complement to results provided in accordance with accounting principles generally accepted in the United States (GAAP) and believes that such information provides additional useful information to investors since the Company's loan covenants are based upon levels of Adjusted EBITDA achieved. The Company defines Adjusted EBITDA in accordance with its existing credit agreement. See "Non-GAAP Results" for a reconciliation of the Company's total Adjusted EBITDA to GAAP net income.

		For the Three	Months Er	For the Year Ended:						
Adjusted EBITDA	Decem	ıber 31, 2015	Decen	December 31, 2014		December 31, 2015		ember 31, 2014		
Technical Services	\$	72,480	\$	94,728	\$	291,737	\$	328,130		
Industrial and Field Services		11,650		20,200		157,500		87,591		
Kleen Performance Products		8,718		2,309		32,189		51,561		
SK Environmental Services		31,533		29,001		140,073		113,986		
Lodging Services		3,889		12,242		16,478		61,438		
Oil and Gas Field Services		(1,627)		12,426		(827)		40,114		
Corporate Items		(29,482)		(40,129)		(132,983)		(160,901)		
Total	\$	97,161	\$	130,777	\$	504,167	\$	521,919		

