UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 4, 2020

CLEAN HARBORS, INC.

(Exact name of registrant as specified in its charter)

001-34223

(Commission

File Number)

Massachusetts (State or other jurisdiction

of incorporation)

04-2997780

(IRS Employer

Identification No.)

42 Longwater Drive, Norwell, Massachusetts		02061-9149
(Address of principal executive offices))	(Zip Code)
Registrant's tele	phone number, including area code (78	1) 792-5000
	Not Applicable	
(Former name	e or former address, if changed since la	st report.)
Check the appropriate box below if the Form 8-K filing is in following provisions:	tended to simultaneously satisfy the fili	ing obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 under the	e Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Rule 14a-12 under the Ex	xchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 1	4d-2(b) under the Exchange Act (17 Cl	FR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 1	3e-4(c) under the Exchange Act (17 CF	FR 240.13e-4(c))
ndicate by check mark whether the registrant is an emerging chapter) or Rule 12b-2 of the Securities Exchange Act of 19		05 of the Securities Act of 1933 (§230.405 of this
Emerging growth company □		
f an emerging growth company, indicate by check mark if the revised financial accounting standards provided pursuant		
Securities r	registered pursuant to Section 12(b) of t	he Act:
Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$0.01 par value	CLH	New York Stock Exchange

<u>Item 2.02</u> Results of Operations and Financial Condition

On November 4, 2020, Clean Harbors, Inc. (the "Company") issued a press release announcing the Company's results of operations for the third quarter ended September 30, 2020. A copy of that press release is furnished with this report as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits. The following exhibits are being filed herewith:

Exhibit No.	Description
<u>99.1</u>	Press Release dated November 4, 2020
104	The cover page from this Current Report on Form 8-K, formatted in iXBRL (Inline eXtensible Business Reporting Language)

SIGNATURES

Pursuant to the requirements of the Securit	ties and Exchange Act of 1934, the registrant has dul	ly caused this report to be signed on its behalf by the
undersigned hereunto duly authorized.		

Clean Harbors, Inc. (Registrant)

November 4, 2020

/s/ Michael L. Battles Executive Vice President and Chief Financial Officer



Press Release

Clean Harbors Announces Third-Quarter 2020 Financial Results

- · Reports Q3 Revenues of \$779.3 Million
- Posts Q3 Net Income of \$54.9 Million; EPS of \$0.99; Adjusted EPS of \$0.90
- · Achieves Adjusted EBITDA of \$161.2 Million, Including \$13.3 Million From Government Assistance Programs
- · Generates \$29 Million in Q3 Decontamination Emergency Response Revenue
- · Delivers Record Quarterly Adjusted Free Cash Flow of \$123.5 Million
- · Raises 2020 Adjusted EBITDA and Adjusted Free Cash Flow Guidance

NORWELL, Mass. – **November 4, 2020** – <u>Clean Harbors, Inc.</u> ("Clean Harbors") (NYSE: CLH), the leading provider of environmental and industrial services throughout North America, today announced financial results for the third quarter ended September 30, 2020.

"We delivered strong third-quarter results that came in ahead of our expectations," said Alan S. McKim, Chairman, President and Chief Executive Officer. "Our performance reflects the resiliency of our business model, as well as the dedication of our people. We have now improved our Adjusted EBITDA margins for 11 consecutive quarters. In response to the pandemic and the dynamic market conditions it created, we established a leadership position in providing advanced decontamination and disposal services for customers affected by COVID-19. We also substantially improved our operational efficiencies and lowered our overall cost structure, which is reflected in our third-quarter margin performance. During the quarter, we saw a steady sequential pick up from the second quarter across several of our core lines of business, particularly within Safety-Kleen."

Third-Quarter 2020 Results

Revenues were \$779.3 million compared with \$891.7 million in the same period of 2019. Income from operations was \$83.9 million compared with \$80.4 million in the third quarter of 2019.

Net income was \$54.9 million, or \$0.99 per diluted share. This compares with net income of \$36.4 million, or \$0.65 per diluted share, for the same period in 2019. Adjusted for certain items in both periods, adjusted net income was \$49.9 million, or \$0.90 per diluted share, for the third quarter of 2020, compared with adjusted net income of \$40.7 million, or \$0.72 per diluted share, in the same period of 2019. (See reconciliation table below)

Adjusted EBITDA (see description below) was \$161.2 million, including \$13.3 million of benefit from U.S. and Canadian government assistance programs, compared with \$156.6 million in the same period of 2019.

Q3 2020 Review

"Environmental Services delivered strong profitability through a combination of cost reductions, productivity improvements, a healthy mix of higher margin work and government incentives," McKim said. "We experienced a lower utilization rate of 80% at our incinerators in the quarter due to the timing of turnarounds and a production lag from some customers, but we continued to execute on our strategy to capture higher-value waste streams across our network. This resulted in an average price per pound increase of 5% from the prior year. Landfill volumes declined nominally, as stronger base business largely offset the lack of remediation and waste projects caused by the pandemic. While still below historical averages, activity in other service areas of the segment, including Technical Services and Industrial Services, saw steady increases in demand at key customers during the quarter.



"Revenue from COVID-19 decontamination work totaled \$29 million in the quarter, which helped drive a 20% top-line increase in Field Services," McKim said. "Our team has now completed more than 9,000 COVID-19 responses, reinforcing our leadership position. We are extremely proud of the decontamination work being done by our people out on the front lines as they limit the spread of this virus, protect our customers and make our communities and workplaces safe again.

"Safety-Kleen rebounded from the shelter-in-place restrictions that had severely disrupted customer demand in the second quarter of 2020," McKim said. "In fact, on a year-over-year basis, revenue in our branch business was only off 6% in Q3 – much better than we anticipated. The lifting of local restrictions across much of North America led to an increase in vehicle miles driven generating improved lubricant demand. Based on the strength of the recovery in near-term demand for base oil and finished lube products, we restarted three re-refineries that were taken offline at the outset of the pandemic. Given the declining market value of waste oil, we maintained high charge-for-oil (CFO) rates for used motor oil (UMO) and increased our collection volumes to 50 million gallons, 16% ahead of second-quarter levels."

Business Outlook and Financial Guidance

"We enter the final quarter of 2020 positioned for continued success in the current environment," McKim said. "Our market leadership and renowned emergency response capabilities have enabled us to capitalize on opportunities and safely navigate the challenges presented by the pandemic. Over the past two quarters, prudent cost actions and reduced capital spending have helped us drive record Adjusted EBITDA margins and adjusted free cash flow. We believe that our COVID-19 decontamination business can continue to help hedge against potential slowdowns in revenue and profitability in other parts of the Company.

"Within Environmental Services, we anticipate a sequential uptick in incineration utilization in the fourth quarter as we saw steady increases in production and waste volumes at our key customers during the third quarter. Because virus-related project delays remain, we do not expect landfills to fully recover until sometime in 2021 when we believe PFAS and other larger opportunities start to come to market. For Industrial Services and Technical Services, we anticipate our core service offerings to close out the year on an upward trajectory. Field Services remains on track for a great year, with anticipated COVID-related revenue exceeding \$100 million.

"Our Safety-Kleen branch business remains below historical levels, but demand has improved markedly from the lows of April and May. With the ongoing spike in COVID-19 cases, we are sensitive to the possibility of new shelter-in-place mandates that could disrupt the recovery of this business. For Safety-Kleen Oil, our primary re-refineries are all back online and base oil pricing is stable. We continue to actively manage our CFO rates with the goal of growing collection volumes to supply our re-refinery network," McKim concluded.

Based on its year-to-date financial performance and current market conditions, Clean Harbors raised its Adjusted EBITDA and Adjusted free cash flow guidance ranges and currently expects:



- Adjusted EBITDA in the range of \$530 million to \$550 million, based on anticipated 2020 GAAP net income in the range of \$104 million to \$130 million; and
- · Adjusted free cash flow in the range of \$250 million to \$270 million, based on anticipated 2020 net cash from operating activities in the range of \$405 million to \$445 million.

Non-GAAP Results

Clean Harbors reports Adjusted EBITDA, which is a non-GAAP financial measure and should not be considered an alternative to net income or other measurements under generally accepted accounting principles (GAAP), but viewed only as a supplement to those measurements. Adjusted EBITDA is not calculated identically by all companies, and therefore the Company's measurement of Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies. Clean Harbors believes that Adjusted EBITDA provides additional useful information to investors since the Company's loan covenants are based upon levels of Adjusted EBITDA achieved and management routinely evaluates the performance of its businesses based upon levels of Adjusted EBITDA. The Company defines Adjusted EBITDA in accordance with its existing revolving credit agreement, as described in the following reconciliation showing the differences between reported net income and Adjusted EBITDA for the three and nine months ended September 30, 2020 and 2019 (in thousands):

	For the Three Months Ended:				For the Nine Months Ended:					
	September 30,		, ,		September 30,		Se	ptember 30,		
	2	2020		2019		2020		2019		
Net income	\$	54,910	\$	36,369	\$	95,505	\$	73,589		
Accretion of environmental liabilities		2,822		2,490		8,149		7,624		
Depreciation and amortization		74,470		73,756		221,497		223,328		
Other (income) expense, net		(2,268)		427		597		(1,992)		
Loss on sale of businesses		118		_		3,376		_		
Loss on early extinguishment of debt		_		6,119		_		6,119		
Interest expense, net		17,407		19,702		54,848		59,681		
Provision for income taxes		13,712		17,750		35,269		39,752		
Adjusted EBITDA	\$	161,171	\$	156,613	\$	419,241	\$	408,101		
Adjusted EBITDA Margin		20.7%		17.6%		17.9%		16.1%		

This press release includes a discussion of net income and earnings per share adjusted for the loss on early extinguishment of debt, net of tax of \$1.8 million, the loss on sale of businesses and the impacts of tax-related valuation allowances and other as identified in the reconciliations provided below. The Company believes that discussion of these additional non-GAAP measures provides investors with meaningful comparisons of current results to prior periods' results by excluding items that the Company does not believe reflect its fundamental business performance. The following shows the difference between net income and adjusted net income, and the difference between earnings per share and adjusted earnings per share for the three and nine months ended September 30, 2020 and 2019 (in thousands, except per share amounts):



	For the Three Months Ended:			For the Nine Months Ended:				
	Se	ptember 30, 2020	Se	eptember 30, 2019	Se	ptember 30, 2020	Se	ptember 30, 2019
Adjusted net income								
Net income	\$	54,910	\$	36,369	\$	95,505	\$	73,589
Loss on early extinguishment of debt, net of tax of \$1.8m		_		4,284		_		4,284
Loss on sale of businesses		118				3,376		_
Tax-related valuation allowances and other*		(5,128)		_		(4,502)		4,762
Adjusted net income	\$	49,900	\$	40,653	\$	94,379	\$	82,635
Adjusted earnings per share								
Earnings per share	\$	0.99	\$	0.65	\$	1.71	\$	1.31
Loss on early extinguishment of debt, net of tax of \$1.8m		_		0.07		_		0.08
Loss on sale of businesses		_		_		0.06		_
Tax-related valuation allowances and other*		(0.09)		_		(0.08)		0.08
Adjusted earnings per share	\$	0.90	\$	0.72	\$	1.69	\$	1.47

^{*} For the three and nine months ended September 30, 2020, other amounts include a \$1.6 million benefit, or \$0.03 per share, related to tax benefits from impacts of prior period tax filing amendments.

Adjusted Free Cash Flow Reconciliation

Clean Harbors reports adjusted free cash flow, which it considers to be a measurement of liquidity that provides useful information to investors about its ability to generate cash. The Company defines adjusted free cash flow as net cash from operating activities excluding cash impacts of items derived from non-operating activities, less additions to property, plant and equipment plus proceeds from sale and disposal of fixed assets. The Company excludes cash impacts of items derived from non-operating activities such as taxes paid in connection with divestitures and in the current period have also excluded cash paid in connection with the purchase of its corporate headquarters and certain capital improvements to the site as these expenditures are considered one-time in nature. Adjusted free cash flow should not be considered an alternative to net cash from operating activities or other measurements under GAAP. Adjusted free cash flow is not calculated identically by all companies, and therefore the Company's measurement of adjusted free cash flow may not be comparable to similarly titled measures reported by other companies.

An itemized reconciliation between net cash from operating activities and adjusted free cash flow is as follows for the three and nine months ended September 30, 2020 and 2019 (in thousands):

	For	For the Three Months Ended:			For the Nine Months Ended:			
		tember 30, September 30, 2020 2019		, I			Sej	ptember 30, 2019
Adjusted free cash flow								
Net cash from operating activities	\$	143,946	\$	146,205	\$	317,432	\$	284,675
Additions to property, plant and equipment		(24,636)		(56,161)		(150,357)		(174,533)
Purchase and capital improvements of corporate HQ		_		_		21,080		_
Proceeds from sale and disposal of fixed assets		4,206		1,559		7,307		8,948
Adjusted free cash flow	\$	123,516	\$	91,603	\$	195,462	\$	119,090



Adjusted EBITDA Guidance Reconciliation

An itemized reconciliation between projected GAAP net income and projected Adjusted EBITDA is as follows (in millions):

		Year Ending per 31, 2020
Projected GAAP net income	\$ 104	to \$ 130
Adjustments:		
Accretion of environmental liabilities	11	to 10
Depreciation and amortization	295	to 285
Other expense, net	1	to 1
Loss on sale of businesses	3	to 3
Interest expense, net	74	to 73
Provision for income taxes	42	to 48
Projected Adjusted EBITDA	\$ 530	to \$ 550

Adjusted Free Cash Flow Guidance Reconciliation

An itemized reconciliation between projected net cash from operating activities and projected adjusted free cash flow is as follows (in millions):

	For the Year Ending					
	December 31, 2020					
Projected net cash from operating activities	\$	405	to	\$	445	
Additions to property, plant and equipment		(186)	to		(206)	
Purchase and capital improvements of corporate headquarters		21	to		21	
Proceeds from sale and disposal of fixed assets		10	to		10	
Projected adjusted free cash flow	\$	250	to	\$	270	

Conference Call Information

Clean Harbors will conduct a conference call for investors today at 9:00 a.m. (ET) to discuss the information contained in this press release. During the call, management will discuss Clean Harbors' financial results, business outlook and growth strategy. Investors who wish to listen to the webcast and view the accompanying slides should visit the Investor Relations section of the Company's website at www.cleanharbors.com. The live call also can be accessed by dialing 201.689.8881 or 877.709.8155 prior to the start time. If you are unable to listen to the live conference call, the webcast will be archived on the Company's website.

About Clean Harbors

Clean Harbors (NYSE: CLH) is North America's leading provider of environmental and industrial services. The Company serves a diverse customer base, including a majority of Fortune 500 companies. Its customer base spans a number of industries, including chemical, energy and manufacturing, as well as numerous government agencies. These customers rely on Clean Harbors to deliver a broad range of services such as end-to-end hazardous waste management, emergency spill response, industrial cleaning and maintenance, and recycling services. Through its Safety-Kleen subsidiary, Clean Harbors also is North America's largest re-refiner and recycler of used oil and a leading provider of parts washers and environmental services to commercial, industrial and automotive customers. Founded in 1980 and based in Massachusetts, Clean Harbors operates in the United States, Canada, Mexico, Puerto Rico and India. For more information, visit www.cleanharbors.com.



Safe Harbor Statement

Any statements contained herein that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans to," "seeks," "should," "estimates," "projects," "may," "likely," or similar expressions. Such statements may include, but are not limited to, statements about future financial and operating results, and other statements that are not historical facts. Such statements are based upon the beliefs and expectations of Clean Harbors' management as of this date only and are subject to certain risks and uncertainties that could cause actual results to differ materially, including, without limitation, the risks and uncertainties surrounding COVID-19 and the related impact on the Company's business, and those items identified as "Risk Factors" in Clean Harbors' most recently filed Form 10-K and Form 10-Q. Forward-looking statements are neither historical facts nor assurances of future performance. Therefore, readers are cautioned not to place undue reliance on these forward-looking statements. Clean Harbors undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements other than through its filings with the Securities and Exchange Commission, which may be viewed in the "Investors" section of Clean Harbors' website at www.cleanharbors.com.

Contacts:

Michael L. BattlesJim BuckleyEVP and Chief Financial OfficerSVP Investor RelationsClean Harbors, Inc.Clean Harbors, Inc.781.792.5100781.792.5100

<u>InvestorRelations@cleanharbors.com</u> <u>Buckley.James@cleanharbors.com</u>



CLEAN HARBORS, INC. AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

	For the Three Months Ended:			For the Nine Months Ended:					
	Sep	tember 30, 2020		nber 30,)19	Sep	otember 30, 2020	Sej	otember 30, 2019	
Revenues	\$	779,344	\$	891,668	\$	2,347,907	\$	2,541,185	
Cost of revenues (exclusive of items shown separately below)		511,629		612,754		1,588,976		1,772,051	
Selling, general and administrative expenses		106,544		122,301		339,690		361,033	
Accretion of environmental liabilities		2,822		2,490		8,149		7,624	
Depreciation and amortization		74,470		73,756		221,497		223,328	
Income from operations		83,879		80,367		189,595		177,149	
Other income (expense), net		2,268		(427)		(597)		1,992	
Loss on sale of businesses		(118)		_		(3,376)		_	
Loss on early extinguishment of debt		_		(6,119)		_		(6,119)	
Interest expense, net		(17,407)		(19,702)		(54,848)		(59,681)	
Income before provision for income taxes		68,622	<u>-</u>	54,119		130,774		113,341	
Provision for income taxes		13,712		17,750		35,269		39,752	
Net income	\$	54,910	\$	36,369	\$	95,505	\$	73,589	
Earnings per share:			-						
Basic	\$	0.99	\$	0.65	\$	1.72	\$	1.32	
Diluted	\$	0.99	\$	0.65	\$	1.71	\$	1.31	
Shares used to compute earnings per share — Basic		55,592		55,850		55,646		55,858	
Shares used to compute earnings per share — Diluted		55,738		56,165		55,832		56,109	



CLEAN HARBORS, INC. AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

	Septen	nber 30, 2020	December 31, 2019		
Current assets:					
Cash and cash equivalents	\$	475,706	\$	371,991	
Short-term marketable securities		56,639		42,421	
Accounts receivable, net		602,069		644,738	
Unbilled accounts receivable		59,438		56,326	
Deferred costs		20,212		21,746	
Inventories and supplies		220,884		214,744	
Prepaid expenses and other current assets		58,711		48,942	
Total current assets		1,493,659		1,400,908	
Property, plant and equipment, net		1,539,333		1,588,151	
Other assets:					
Operating lease right-of-use assets		146,454		162,206	
Goodwill		524,261		525,013	
Permits and other intangibles, net		392,401		419,066	
Other		10,079		13,560	
Total other assets		1,073,195		1,119,845	
Total assets	\$	4,106,187	\$	4,108,904	
Current liabilities:					
Current portion of long-term obligations	\$	7,535	\$	7,535	
Accounts payable		213,776		298,375	
Deferred revenue		67,412		73,370	
Accrued expenses		293,200		276,540	
Current portion of closure, post-closure and remedial liabilities		22,324		23,301	
Current portion of operating lease liabilities		36,814		40,979	
Total current liabilities		641,061		720,100	
Other liabilities:					
Closure and post-closure liabilities, less current portion		77,070		68,368	
Remedial liabilities, less current portion		100,389		98,155	
Long-term obligations, less current portion		1,550,756		1,554,116	
Operating lease liabilities, less current portion		110,097		121,020	
Deferred taxes, unrecognized tax benefits and other long-term liabilities		322,099		277,332	
Total other liabilities		2,160,411		2,118,991	
Total stockholders' equity, net		1,304,715		1,269,813	
Total liabilities and stockholders' equity	\$	4,106,187	\$	4,108,904	



CLEAN HARBORS, INC. AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

	For the Nine Months Ended:					
	September 30, 2020 September 30, 20					
Cash flows from operating activities:						
Net income	\$ 95,505	\$ 73,589				
Adjustments to reconcile net income to net cash from operating activities:						
Depreciation and amortization	221,497	223,328				
Allowance for doubtful accounts	10,441	(745)				
Amortization of deferred financing costs and debt discount	2,688	2,908				
Accretion of environmental liabilities	8,149	7,624				
Changes in environmental liability estimates	9,050	(585)				
Deferred income taxes	_	(973)				
Other expense (income), net	597	(1,992)				
Stock-based compensation	12,739	14,664				
Loss on sale of businesses	3,376	_				
Loss on early extinguishment of debt	_	6,119				
Environmental expenditures	(8,816)	(12,804)				
Changes in assets and liabilities, net of acquisitions:						
Accounts receivable and unbilled accounts receivable	23,969	(31,408)				
Inventories and supplies	(9,554)	(11,982)				
Other current and non-current assets	(19,320)	(5,425)				
Accounts payable	(63,898)	3,035				
Other current and long-term liabilities	31,009	19,322				
Net cash from operating activities	317,432	284,675				
Cash flows used in investing activities:						
Additions to property, plant and equipment	(150,357)	(174,533)				
Proceeds from sale and disposal of fixed assets	7,307	8,948				
Acquisitions, net of cash acquired	(8,839)	(29,479)				
Proceeds from sale of businesses, net of transactional costs	7,712					
Additions to intangible assets including costs to obtain or renew permits	(1,863)	(2,896)				
Proceeds from sale of available-for-sale securities	39,141	41,612				
Purchases of available-for-sale securities	(53,397)	(30,761)				
Net cash used in investing activities	(160,296)	(187,109)				
Cash flows used in financing activities:	(100,200)	(107,105)				
Change in uncashed checks	381	(3,516)				
Tax payments related to withholdings on vested restricted stock	(4,407)	(5,505)				
Repurchases of common stock	(39,542)	(16,390)				
Deferred financing costs paid	(55,512)	(10,053)				
Premiums paid on early extinguishment of debt	<u> </u>	(2,689)				
Payments on finance leases	(2,755)	(327)				
Principal payments on debt	(5,652)	(850,652)				
Issuance of unsecured senior notes	(0,002)	845,000				
Borrowing from revolving credit facility	150,000	——————————————————————————————————————				
Payment on revolving credit facility	(150,000)	<u></u>				
Net cash used in financing activities	(51,975)	(44,132)				
Effect of exchange rate change on cash	(1,446)	2,292				
Increase in cash and cash equivalents	103,715	55,726				
Cash and cash equivalents, beginning of period	371,991	226,507				
* * * * *						
Cash and cash equivalents, end of period	\$ 475,706	\$ 282,233				



Supplemental information:		
Cash payments for interest and income taxes:		
Interest paid	\$ 66,000 \$	52,440
Income taxes paid, net of refunds	14,195	23,797
Non-cash investing activities:		
Property, plant and equipment accrued	11,732	14,875
ROU assets obtained in exchange for operating lease liabilities	19,993	8,008
ROU assets obtained in exchange for finance lease liabilities	28,333	31,011

Supplemental Segment Data (in thousands)

1	For	tha	Throc	Mai	nthe	Ended:
П	ror	HILE	1 mree	·vioi		ranaea:

Revenue	September 30, 2020					September 30, 2019							
				Intersegment						Intersegment			
	Third Party		Revenues		Direct		Third Party		Revenues		Direct		
	R	Revenues		(Expense), net		Revenues		Revenues		(Expense), net		Revenues	
Environmental Services	\$	498,183	\$	29,787	\$	527,970	\$	550,122	\$	36,750	\$	586,872	
Safety-Kleen		281,089		(29,449)		251,640		341,417		(35,272)		306,145	
Corporate Items		72		(338)		(266)		129		(1,478)		(1,349)	
Total	\$	779,344	\$	_	\$	779,344	\$	891,668	\$		\$	891,668	

For the Nine Months Ended:

Revenue		September 30, 2020					September 30, 2019						
			Intersegment		Intersegment								
	T	Third Party		Revenues	Direct	Third Party			Revenues	Direct			
]	Revenues		(Expense), net	Revenues	s Revenues		(Expense), net		Revenues			
Environmental Services	\$	1,490,641	\$	100,605	\$1,591,246	\$	1,550,114	\$	108,856	\$1,658,970			
Safety-Kleen		857,048		(97,640)	759,408		990,146		(105,540)	884,606			
Corporate Items		218		(2,965)	(2,747)		925		(3,316)	(2,391)			
Total	\$	2,347,907	\$		\$2,347,907	\$	2,541,185	\$		\$2,541,185			

	For the Three Months Ended:					For the Nine Months Ended:			
Adjusted EBITDA	Sep	tember 30, 2020	Sep	tember 30, 2019		eptember 30, 2020		eptember 30, 2019	
Environmental Services	\$	140,854	\$	121,658	\$	387,851	\$	329,036	
Safety-Kleen		68,761		81,326		176,498		215,578	
Corporate Items		(48,444)		(46,371)		(145,108)		(136,513)	
Total	\$	161,171	\$	156,613	\$	419,241	\$	408,101	

 $Clean\ Harbors \bullet 42\ Longwater\ Drive \bullet PO\ Box\ 9149 \bullet Norwell, Massachusetts\ 02061-9149 \bullet 800.282.0058 \bullet www.cleanharbors.com$